Food Bank of the Southern Tier Balance Sheet

	05/31/2022	12/31/2021
ASSETS		
CASH - OPERATING	\$6,558,214.13	\$6,963,966.52
ACCTS. RECEIVABLE	\$80,182.96	\$78,632.17
CAMPAIGN RECEIVABLE	(\$1,199.98)	\$8,800.02
CONTRACTS / GRANTS RECEIVABLE	\$1,393,442.79	\$840,226.74
INVESTMENT MANAGEMENT	\$3,042,908.08	\$3,401,828.46
DUE FROM CATHOLIC CHARITIES STEUBEN ((\$13,150.00)	\$0.00
PREPAIDS	\$56,743.86	\$34,663.10
PURCHASE FOOD INVENTORY	\$410,099.38	\$535,024.59
IN-KIND DONATED/TEFAP FOOD	\$853,575.93	\$1,127,081.41
PROPERTY, PLANT AND EQUIPMENT	\$2,681,532.06	\$2,823,159.41
TOTAL ASSETS	\$15,062,349.21	\$15,813,382.42
LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$237,660.31	\$484,208.91
DEFERRED INCOME	\$29,751.41	\$154,607.31
DEFERRED INVENTORY	\$853,575.93	\$1,127,081.41
ACCRUED LIABILITY	\$329,126.65	\$211,247.97
TOTAL LIABILITIES	\$1,450,114.30	\$1,977,145.60
FUND BALANCE		
UNRESTRICTED FUNDS	\$2,820,431.66	\$3,014,307.37
RESTRICTED-ENDOWMENT FUND	\$104,061.64	\$116,346.52
TEMP. RESTRICTED - 5 YEAR PLEDGE	\$204,000.00	\$204,000.00
TEMP. RESTRICTED-DONATIONS	\$425,000.00	\$425,000.00
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$55,000.00	\$55,000.00
TEMP. RESTRICTED CANSTRUCTION	\$36,270.00	\$36,270.00
BOD DESIGNATED OPERATING RESERVE FUI	\$2,360,578.00	\$2,360,578.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,191,404.00	\$1,191,404.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$6,390,512.01	\$6,390,512.01
TEMP. RESTRICTED TRK CAMPAIGN	\$24,977.67	\$42,818.92
TOTAL FUND BALANCE	\$13,612,234.98	\$13,836,236.82
TOTAL LIABILITIES AND FUND BALANCE	\$15,062,349.28	\$15,813,382.42
——————————————————————————————————————	13,002,349.20	\$13,013,302.42
BEGINNING BALANCE WITH CURRENT YEAR AL	\$13,836,236.80	\$11,415,830.30
NET SURPLUS/(DEFICIT)	(\$224,001.82)	\$2,420,406.52
ENDING FUND BALANCE	\$13,612,234.98	\$13,836,236.82

07/05/2022 9:45:08 AM Page 1

Food Bank of the Southern Tier Cash Flow Forecast June 2022 to November 2022

WEEK ENDING	RECEIPTS	DISBURSEMENTS	NET CHANGE	BALANCE
BAL. BROUGHT FORWARD 6/4/2022 6/11/2022 6/18/2022 6/30/2022	3,535.77 DE 8,255.34 DE 195,930.12 CDE 81,111.47 CDE 114,872.01 DE		(84,085.92) (391,044.66) (56,414.24) (169,752.52) 49,519.02 0.00	6,555,454.13 6,471,368.21 6,080,323.55 6,023,909.31 5,854,156.79 5,903,675.81 5,903,675.81
MONTHLY TOTAL	403,704.71	1,055,483.03	(651,778.32)	5,903,675.81
WEEK ENDING 7/9/2022 7/16/2022 7/23/2022 7/30/2022	250,000.00 E 35,000.00 D 450,000.00 C E 150,000.00 C	350,000.00 A B 200,000.00 300,000.00 A B 65,000.00	(100,000.00) (165,000.00) 150,000.00 85,000.00	5,803,675.81 5,638,675.81 5,788,675.81 5,873,675.81
MONTHLY TOTAL	885,000.00	915,000.00	0.00 (30,000.00)	5,873,675.81 5,873,675.81
WEEK ENDING 8/6/2022 8/13/2022 8/20/2022 8/27/2022 8/31/2022 MONTHLY TOTAL	200,000.00 E 35,000.00 D 125,000.00 E 150,000.00 C 620,000.00 C 1,130,000.00	300,000.00 A B 200,000.00 B 300,000.00 A B 75,000.00	(100,000.00) (165,000.00) (175,000.00) 75,000.00 620,000.00 255,000.00	5,773,675.81 5,608,675.81 5,433,675.81 5,508,675.81 6,128,675.81 6,128,675.81
3 MONTH RECAP	2,418,704.71	2,845,483.03	(426,778.32)	
MONTH OF SEP MONTH OF OCT MONTH OF NOV 6 MONTH RECAP	1,581,554.00 1,581,554.00 1,581,554.00 7,163,366.71	1,678,545.00 1,678,545.00 1,678,545.00 7,881,118.03	(96,991.00) (96,991.00) (96,991.00) (717,751.32)	6,031,684.81 5,934,693.81 5,837,702.81 5,837,702.81

A INCLUDES 2 WEEKS PAYROLL B INCLUDES FOOD PURCHASES

C INCLUDES GRANT PAYMENTS

D A/R PAYMENTS

E DONATIONS/DIRECT MAIL

F PENSION PAYMENT

Total Operations Including Current Month Actuals

LAST YTD

PROJECTION

FULL YR

CURRENT YTD

CURRENT

	CURRENT MONTH 05/01/2022 05/31/2022	ACTUAL 01/01/2022 05/31/2022	ACTUAL 01/01/2021 05/31/2021	PROJECTION TO DATE 01/01/2022 05/31/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE						
GENERAL	\$3,569.99	\$15,233.16	\$27,374.97	\$11,354.15	\$27,250.00	56%
HPNAP	\$5,397.88	\$21,975.53	\$53,951.84	\$17,500.00	\$42,000.00	52%
TOTAL SHARED MAINTENANCE	\$8,967.87	\$37,208.69	\$81,326.81	\$28,854.15	\$69,250.00	54%
WHOLSALE						
GENERAL	\$61,574.84	\$1,189,495.43	\$110,427.51	\$546,008.31	\$1,310,420.00	91%
HPNAP	\$312,486.90	\$798,408.74	\$551,691.51	\$570,842.90	\$1,370,023.00	58%
HANDLING FEES	\$7,158.76	\$21,477.94	\$38,305.06	\$17,507.87	\$42,019.00	51%
TOTAL WHOLESALE	\$381,220.50	\$2,009,382.11	\$700,424.08	\$1,134,359.08	\$2,722,462.00	74%
TEFAD						
TEFAP TEFAP INCOME	\$136,721.14	\$812,550.10	\$980,160.84	\$553,528.31	\$1,328,468.00	61%
TOTAL TEFAP	\$136,721.14	\$812,550.10	\$980,160.84	\$553,528.31	\$1,328,468.00	61%
101/12 121/11			\$300,100.04		Ψ1,320,400.00	
TOTAL AGENCY FOOD	\$526,909.51	\$2,859,140.90	\$1,761,911.73	\$1,716,741.54	\$4,120,180.00	69%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE						
GENERAL	\$2,968.19	\$12,281.26	\$2,120.31	\$4,155.00	\$9,972.00	123%
HPNAP	\$16,867.11	\$47,261.05	\$65,031.38	\$50,000.00	\$120,000.00	39%
TOTAL SHARED MAINTENANCE	\$19,835.30	\$59,542.31	\$67,151.69	\$54,155.00	\$129,972.00	46%
WHOLESALE						
HPNAP	\$29,720.13	\$288,605.90	\$423,103.11	\$368,519.15	\$884,446.00	33%
HPNAP HANDLING FEES	\$20.31	\$228.37	\$9,422.22	\$1,336.65	\$3,208.00	7%
TOTAL WHOLESALE	\$29,740.44	\$288,834.27	\$432,525.33	\$369,855.80	\$887,654.00	33%
TEFAP						
TEFAP FOOD INCOME	\$83,200.56	\$588,329.01	\$810,540.32	\$384,655.00	\$923,172.00	64%
TOTAL TEFAP	\$83,200.56	\$588,329.01	\$810,540.32	\$384,655.00	\$923,172.00	64%
TOTAL MOBILE FOOD PANTRY	\$132,776.30	\$936,705.59	\$1,310,217.34	\$808,665.80	\$1,940,798.00	48%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE						
GENERAL	\$129.26	\$1,191.94	\$5,121.35	\$10,037.87	\$24,091.00	5%
Total SHARED MAINTENANCE	\$129.26	\$1,191.94	\$5,121.35	\$10,037.87	\$24,091.00	5%
WHOLESALE				· · · · · · ·	. ,	
HPNAP	\$567.68	\$567.68	\$6,316.32	\$3,333.31	\$8,000.00	7%

Total Operations Including Current Month Actuals

	CURRENT MONTH 05/01/2022 05/31/2022	CURRENT YTD ACTUAL 01/01/2022 05/31/2022	LAST YTD ACTUAL 01/01/2021 05/31/2021	PROJECTION TO DATE 01/01/2022 05/31/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
HPNAP HANDLING FEES	\$0.00	\$0.00	\$136.08	\$0.00	\$0.00	0%
SCHOOL FOOD CENTER	\$3.23	\$3.23	\$7,058.09	\$446.65	\$1,072.00	0%
TOTAL WHOLESALE	\$570.91	\$570.91	\$13,510.49	\$3,779.96	\$9,072.00	6%
TEFAP						
TEFAP FOOD INCOME	\$10,176.06	\$108,323.24	\$68,593.38	\$39,583.31	\$95,000.00	114%
	\$10,176.06	\$108,323.24	\$68,593.38	\$39,583.31	\$95,000.00	114%
TOTAL YOUTH PROGRAMS	\$10,876.23	\$110,086.09	\$87,225.22	\$53,401.14	\$128,163.00	86%
TOTAL FOOD DISTRIBUTION	\$670,562.04	\$3,905,932.58	\$3,159,354.29	\$2,578,808.48	\$6,189,141.00	63%
DONATED PRODUCT						
DONATED PRODUCT	\$539,429.33	\$2,009,337.93	\$2,952,957.12	\$2,795,211.25	\$6,708,507.00	30%
TOTAL DONATED PRODUCT	\$539,429.33	\$2,009,337.93	\$2,952,957.12	\$2,795,211.25	\$6,708,507.00	30%
GRANTS / PROGRAMS						
HPNAP GENERAL OPERATING						
OPERATIONS SUPPORT	\$0.00	\$0.00	\$0.00	\$66,005.40	\$158,413.00	0%
HPNAP SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$916.65	\$2,200.00	0%
TRANSPORTATION GRANT	\$0.00	\$0.00	\$8,892.04	\$9,895.81	\$23,750.00	0%
OPERATING INCOME	\$38,705.95	\$159,647.25	\$158,077.16	\$154,900.40	\$371,761.00	43%
JSY OPERATING INCOME	\$6,635.87	\$47,523.59	\$40,146.43	\$54,031.25	\$129,675.00	37%
TOTAL HPNAP OPERATING	\$45,341.82	\$207,170.84	\$207,115.63	\$285,749.51	\$685,799.00	30%
OTHER GRANTS / PROGRAMS						
CHEMUNG COUNTY	\$2,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$30,000.00	42%
NOEP	\$6,992.00	\$30,124.84	\$27,287.23	\$27,500.00	\$66,000.00	46%
NNY OPERATING	\$56,747.00	\$191,832.45	\$101,721.78	\$178,871.21	\$429,291.00	45%
TEFAP ADMIN	\$15,384.24	\$206,060.16	\$287,166.59	\$118,289.15	\$283,894.00	73%
VENISON PROGRAM	\$0.00	\$5,044.62	\$3,336.00	\$4,583.31	\$11,000.00	46%
PROGRAM & EDUCATIONAL SUPPORT	\$48,000.00	\$83,849.50	\$0.00	\$96,665.77	\$231,998.00	36%
OTHER MISC GRANTS	\$25,377.94	\$53,028.94	\$0.00	\$0.00	\$0.00	0%
RESTAURANT RESILENCY PGM	\$0.00	\$104,018.94	\$0.00	\$43,341.25	\$104,019.00	100%
TOTAL OTHER GRANTS/PGMS	\$155,001.18	\$686,459.45	\$432,011.60	\$481,750.69	\$1,156,202.00	59%
TOTAL GRANTS / PROGRAMS	\$200,343.00	\$893,630.29	\$639,127.23	\$767,500.20	\$1,842,001.00	49%
FUNDRAISING / DONATIONS						
CAUSE MARKETING						
CAUSE MARKETING	\$187,221.99	\$297,914.20	\$339,108.01	\$183,333.31	\$440,000.00	68%
	\$187,221.99	\$297,914.20	\$339,108.01	\$183,333.31	\$440,000.00	68%
SPECIAL EVENTS						
SPECIAL EVENTS	\$0.00	\$0.00	\$30.00	\$20,833.31	\$50,000.00	0%

Total Operations Including Current Month Actuals

	CURRENT MONTH 05/01/2022 05/31/2022	CURRENT YTD ACTUAL 01/01/2022 05/31/2022	LAST YTD ACTUAL 01/01/2021 05/31/2021	PROJECTION TO DATE 01/01/2022 05/31/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
	\$0.00	\$0.00	\$30.00	\$20,833.31	\$50,000.00	0%
DIRECT MAIL						
DIRECT MAIL	\$62,680.58	\$399,193.60	\$591,416.03	\$476,002.06	\$1,142,405.00	35%
	\$62,680.58	\$399,193.60	\$591,416.03	\$476,002.06	\$1,142,405.00	35%
ONLINE CIVING						
ONLINE GIVING ONLINE GIVING	\$27,996.00	\$148,114.25	\$287,356.08	\$381,434.15	\$915,442.00	16%
ONLINE GIVING	\$27,996.00	\$148,114.25	\$287,356.08	\$381,434.15	\$915,442.00	16%
		4 ,	+====			
PERSONAL SOLICITATION						
PERSONAL SOLICITATION	\$11,395.00	\$265,284.62	\$53,325.00	\$45,833.31	\$110,000.00	241%
	\$11,395.00	\$265,284.62	\$53,325.00	\$45,833.31	\$110,000.00	241%
GENERAL DEVELOPMENT GRANTS						
OTHER	\$2,768.73	\$16,074.92	\$281,206.34	\$179,333.30	\$430,400.00	4%
	\$2,768.73	\$16,074.92	\$281,206.34	\$179,333.30	\$430,400.00	4%
WHITE MAIL	¢00 274 40	¢272.402.26	¢604.455.04	¢205.446.65	¢025.000.00	400/
WHITE MAIL	\$90,371.49	\$373,492.26	\$624,455.04	\$385,416.65	\$925,000.00	40%
	\$90,371.49	\$373,492.26	\$624,455.04	\$385,416.65	\$925,000.00	40%
ALL OTHER PRIVATE SUPPORT	\$31,222.94	\$146,051.50	\$124,218.16	\$83,333.31	\$200,000.00	73%
SIF DONATIONS	\$30,000.00	\$30,000.00	\$0.00	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	\$443,656.73	\$1,676,125.35	\$2,301,114.66	\$1,755,519.40	\$4,213,247.00	40%
OTHER INCOME						
OTHER INCOME						
INTEREST INCOME	\$1,378.73	\$2,931.31	\$4,481.93	\$3,333.31	\$8,000.00	37%
MISCELLANEOUS	\$1,132.00	\$4,814.28	\$7,318.11	\$7,395.77	\$17,750.00	27%
TOTAL OTHER INCOME	\$2,510.73	\$7,745.59	\$11,800.04	\$10,729.08	\$25,750.00	30%
TOTAL OTHER INCOME	\$2,510.73	\$7,745.59	\$11,800.04	\$10,729.08	\$25,750.00	30%
TOTAL REVENUE	\$1,856,501.83	\$8,492,771.74	\$9,064,353.34	\$7,907,768.41	\$18,978,646.00	45%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$198,865.22	\$1,010,449.17	\$997,169.43	\$1,076,441.03	\$2,583,459.00	39%
FRINGE BENEFITS	\$42,708.35	\$207,405.57	\$259,513.99	\$233,958.45	\$561,501.00	37%
CONTRACT EMPLOYMENT	\$879.12	\$17,473.69	\$0.00	\$16,916.61	\$40,600.00	43%
PAYROLL PROCESSING	\$477.81	\$2,963.39	\$2,291.77	\$2,333.31	\$5,600.00	53%
RECRUITMENT-ADVERTISING	\$0.00	\$1,315.00	\$0.00	\$416.65	\$1,000.00	132%
PERSONNEL EXPENSES	\$0.00	\$231.00	\$801.00	\$625.00	\$1,500.00	15%
TOTAL PERSONNEL EXPENSES	\$242,930.50	\$1,239,837.82	\$1,259,776.19	\$1,330,691.05	\$3,193,660.00	39%

Total Operations Including Current Month Actuals

	CURRENT MONTH 05/01/2022 05/31/2022	CURRENT YTD ACTUAL 01/01/2022 05/31/2022	LAST YTD ACTUAL 01/01/2021 05/31/2021	PROJECTION TO DATE 01/01/2022 05/31/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
FOOD EXPENSE						
AGENCIES						
WHOLESALE FOOD	\$374,962.19	\$2,023,524.00	\$648,217.35	\$1,105,400.80	\$2,652,962.00	76%
TEFAP	\$136,721.14	\$812,550.10	\$980,160.84	\$553,528.31	\$1,328,468.00	61%
TOTAL AGENCIES	\$511,683.33	\$2,836,074.10	\$1,628,378.19	\$1,658,929.11	\$3,981,430.00	71%
MOBILE FOOD PANTRIES						
MFP SHARED MAINTENANCE	\$2,968.19	\$12,281.26	\$2,120.31	\$4,155.00	\$9,972.00	123%
WHOLESALE FOOD	\$51,479.37	\$342,655.40	\$441,921.37	\$383,102.46	\$919,446.00	37%
TEFAP	\$83,200.56	\$588,329.01	\$810,540.32	\$384,655.00	\$923,172.00	64%
TOTAL MOBILE FOOD PANTRIES	\$137,648.12	\$943,265.67	\$1,254,582.00	\$771,912.46	\$1,852,590.00	51%
YOUTH PROGRAMS						
SHARED MAINTENANCE	\$129.26	\$1,184.44	\$5,121.35	\$10,037.87	\$24,091.00	5%
WHOLESALE FOOD	\$2,419.45	\$39,929.49	\$80,675.24	\$133,040.36	\$319,297.00	13%
TEFAP	\$10,176.06	\$108,323.24	\$68,593.38	\$39,583.31	\$95,000.00	114%
TOTAL YOUTH PROGRAMS	\$12,724.77	\$149,437.17	\$154,389.97	\$182,661.54	\$438,388.00	34%
TOTAL FOOD EXPENSE	\$662,056.22	\$3,928,776.94	\$3,037,350.16	\$2,613,503.11	\$6,272,408.00	63%
OTHER FOOD EXPENSES						
OTHER FOOD/PROGRAM						
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$53,333.31	\$128,000.00	0%
INTERAFFILIATE	\$0.00	\$0.00	\$1,041.90	\$4,166.65	\$10,000.00	0%
HEALTHY HARVEST	\$1,644.00	\$35,404.27	\$57,744.25	\$50,905.40	\$122,173.00	29%
MILK DRIVE	\$0.00	\$0.00	\$0.00	\$416.65	\$1,000.00	0%
VENISON PROCESSING	\$0.00	\$5,044.62	\$3,336.00	\$4,583.31	\$11,000.00	46%
DISASTER RELIEF	\$0.00	\$0.00	\$25,882.53	\$0.00	\$0.00	0%
HOLIDAY FOOD	\$0.00	\$67,911.37	\$91,502.98	\$35,123.31	\$84,296.00	81%
GRANT DESIGNED WH FOOD	\$0.00	\$0.00	\$17,193.83	\$0.00	\$0.00	0%
SCHOOL SNACK PROGRAM	\$0.00	\$0.00	\$0.00	\$6,250.00	\$15,000.00	0%
INVENTORY ADJUSTMENT	\$4,376.52	\$4,037.10	\$3,495.89	\$1,041.65	\$2,500.00	161%
AGENCY LINE OF CREDIT	\$0.00	\$144.30	\$501.42	\$1,800.00	\$4,320.00	3%
EMERGENCY FOOD BOXES	\$0.00	\$0.00	\$0.00	\$208.31	\$500.00	0%
TOTAL OTHER FOOD/PROGRAM	\$6,020.52	\$112,541.66	\$200,698.80	\$157,828.59	\$378,789.00	30%
PRODUCT ACQUISITION FREIGHT						
PRODUCT FREIGHT	\$1,800.00	\$18,246.90	\$6,157.62	\$47,500.00	\$114,000.00	16%
TRANSPORTATION GRANT	\$0.00	\$0.00	\$8,892.04	\$9,895.81	\$23,750.00	0%
TOTAL PRODUCT FREIGHT	\$1,800.00	\$18,246.90	\$15,049.66	\$57,395.81	\$137,750.00	13%
TOTAL OTHER FOOD EXPENSES	\$7,820.52	\$130,788.56	\$215,748.46	\$215,224.40	\$516,539.00	25%

Total Operations Including Current Month Actuals

	CURRENT MONTH 05/01/2022 05/31/2022	CURRENT YTD ACTUAL 01/01/2022 05/31/2022	LAST YTD ACTUAL 01/01/2021 05/31/2021	PROJECTION TO DATE 01/01/2022 05/31/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
DONATED PRODUCT						
DONATED PRODUCT	\$539,429.33	\$2,009,391.27	\$2,952,957.12	\$2,795,211.25	\$6,708,507.00	30%
TOTAL DONATED PRODUCT	\$539,429.33	\$2,009,391.27	\$2,952,957.12	\$2,795,211.25	\$6,708,507.00	30%
WAREHOUSE / DISTRIBUTION						
VEHICLE						
	\$4,308.22	\$21,541.94	\$15,912.75	\$25,052.01	\$60,125.00	36%
TRUCK WRAP AND DESIGN	\$0.00	\$0.00	\$6,260.00	\$0.00	\$0.00	0%
TOTAL	\$7,943.99	\$46,478.95	\$44,801.09	\$50,327.82	\$120,787.00	38%
WAREHOUSE	\$4,217.93	\$29,856.17	\$35,154.24	\$29,072.90	\$69,775.00	43%
PRODUCTION ROOM	\$51.13	\$12,619.99	\$24,190.12	\$11,250.00	\$27,000.00	47%
TOTAL WHRS / DISTRIB	\$12,213.05	\$88,955.11	\$104,145.45	\$90,650.72	\$217,562.00	41%
GENERAL OPERATIONS						
BUILDING	\$15,338.01	\$74,711.77	\$81,277.26	\$77,352.78	\$185,647.00	40%
GENERAL OFFICE	\$5,861.51	\$43,003.94	\$49,722.77	\$61,130.62	\$146,716.00	29%
TECHNOLOGY/SERVICES	\$7,174.65	\$30,366.10	\$33,941.57	\$42,746.83	\$102,593.00	30%
STAFF EXPENSES	\$2,016.22	\$14,278.01	\$8,089.01	\$30,657.67	\$73,580.00	19%
CONTRACT SERVICES	\$42,151.73	\$205,109.64	\$184,001.71	\$181,021.87	\$434,453.00	47%
TOTAL GENERAL OPERATIONS	\$72,542.12	\$367,469.46	\$357,032.32	\$392,909.77	\$942,989.00	39%
DEVELOPMENT/PR						
SPECIAL EVENTS	\$11.00	\$1,574.78	\$4,045.29	\$10,604.11	\$25,450.00	6%
DIRECT MAIL	\$17,037.59	\$114,246.13	\$87,537.46	\$160,143.31	\$384,344.00	30%
GEN. DEVELOPMENT / PR EXPENSE						
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$291.65	\$700.00	0%
	\$2,961.00	\$11,788.40	\$29,094.02	\$38,501.56	\$92,404.00	13%
TOTAL DEVELOPMENT/PR	\$20,009.59	\$127,609.31	\$120,676.77	\$209,248.98	\$502,198.00	25%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$0.00	\$0.00	\$600.00	\$9,583.31	\$23,000.00	0%
TOTAL ADVOCACY & EDUCATION	\$0.00	\$0.00	\$600.00	\$9,583.31	\$23,000.00	0%
AGENCY CAPACITY BUILDING						
OPERATION SUPPORT	\$0.00	\$0.00	\$0.00	\$66,005.40	\$158,413.00	0%
OPERATION SUPPORT- PASS THROUGH	\$15,330.00	\$66,094.00	\$0.00	\$90,380.80	\$216,914.00	30%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$916.65	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$15,330.00	\$66,094.00	\$0.00	\$157,302.85	\$377,527.00	18%
STRATEGIC INVESTMENT						
SIF EXPENSES	\$33,470.44	\$241,453.38	\$0.00	\$578,397.58	\$1,388,155.00	17%
TOTAL STRATEGIC INVESTMENT	\$33,470.44	\$241,453.38	\$0.00	\$578,397.58	\$1,388,155.00	17%

Total Operations Including Current Month Actuals

	CURRENT MONTH 05/01/2022 05/31/2022	OTTO ACTUAL 01/01/2022 05/31/2022	LAST YTD ACTUAL 01/01/2021 05/31/2021	PROJECTION TO DATE 01/01/2022 05/31/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
TOTAL EXPENSES	\$1,605,801.77	\$8,200,375.85	\$8,048,286.47	\$8,392,723.02	\$20,142,545.00	41%
NET OPERATING + SIF SURPLUS/DEFICT	\$250,700.06	\$292,395.89	\$1,016,066.87	(\$484,954.61)	(\$1,163,899.00)	(25%)
STRATEGIC ALLOCATIONS						
PERSONNEL	\$3,568.25	\$17,841.25	\$21,905.45	\$17,841.25	\$42,819.00	42%
STRATEGIC ALLOCATIONS	\$3,568.25	\$17,841.25	\$21,905.45	\$17,841.25	\$42,819.00	42%
CAPITAL EXPENSES						
GENERAL OFFICE EQUIPMENT	\$0.00	\$15,850.00	\$0.00	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	\$0.00	\$15,547.25	\$0.00	\$0.00	0%
CAPITAL EXP.	\$0.00	\$15,850.00	\$15,547.25	\$0.00	\$0.00	0%
NET BEFORE NON-OPERATING	\$254,268.31	\$294,387.14	\$1,022,425.07	(\$467,113.36)	(\$1,121,080.00)	(26%)
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$157,477.35)	(\$164,518.96)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	(\$15,850.00)	\$0.00	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	\$0.00	(\$15,547.25)	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$0.00	(\$358,920.36)	\$263,332.18	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	(\$3,568.25)	(\$17,841.25)	(\$21,905.45)	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	(\$35,063.72)	(\$518,388.96)	\$92,455.02	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	\$219,204.59	(\$224,001.82)	\$1,114,880.09	(\$467,113.36)	(\$1,121,080.00)	20%