

The Food Bank of the Southern Tier  
**FINANCIAL REPORT – [January 2023]**

**% to Budget Guideline (Month 1 of 12): 8.33%**

<b>YTD Actual to Budget w/SIF:</b>	11% Total Income	11% Total Expenses
<b>YTD Actual to Budget General Operations:</b>	9% Total Income	10% Total Expenses
<b>2022 YTD:</b>	7% Total Income	7% Total Expenses

**OVERALL**

- **The financial packet will now include three income statements (General Operations, SIF, and a combined General Operations and SIF).**
- Off to a good start.
- Overall, TEFAP distribution is down vs. the prior year. This most likely results from the increased wholesale spending as agencies and programs expend the HPNAP LA funding.
- NNY awarded an extension of \$527,164 to be used for the period 4/1/23-6/30/23.
- Received an additional \$50,000 via a tax gift to support HPNAP initiatives that can be utilized toward Phase 1 of our facilities project and offset some capital improvement expenses.

**INCOME STATEMENT:**

(Percentages Relate to Budget Projection)

**Revenue Items:**

<b>Agency Food: 11%</b>	Above target. Agencies wholesale is up as they expend the HPNAP LA funding that expires on 3/31/23. Strong TEFAP! HPNAP: Hunger Prevention & Nutrition Assistance Program
<b>MFP Food: 10%</b>	Above target. MFPs benefitting nicely from the wholesale HPNAP LA funding that expires on 3/31/23.
<b>Youth Programs Food: 13%</b>	Above target. NNY was strong!
<b>Donated Product: 12%</b>	Above target. Heavy products distributed (water, produce, cat and dog food).
<b>HPNAP General Operating: 8%</b>	On target. Operating & JSY income is vouchered incrementally. Some seasonal components here. Transportation Grant is usually expended in the year's first half, while Operations Support will mostly be spent in the second half.
<b>Other Contracts/Programs: 10%</b>	Above target. Primarily due to venison reimbursement, which is typical for this time of year. It has an expense offset.
<b>Fund-Raising/Donations: 3.88%</b>	Below target. The five-year seasonal average is 5.42%, excluding 2020.
<b>Other Income: 15%</b>	Above target. All from Interest Income. This line should run above target for the rest of the year. We doubled the interest rate on the ICS account since it was budgeted.

**EXPENSE ITEMS:**

<b>Personnel: 7%</b>	On target.
<b>Agency Food: 12%</b>	Above target. Agency wholesale spending is still high as they expend the HPNAP LA funding.
<b>MFP Food: 10%</b>	Above target. MFPs benefit nicely from wholesale HPNAP LA funding.
<b>Youth Programs Food: 13%</b>	Above target. NNY was strong! Wholesale spending for Backpacks and SFC is high.
<b>Other Program Food: 10%</b>	Above target. Lack of NNY products in Q1 required the use of Healthy Harvest funds. Venison income offset and bulk inventory of emergency food boxes also contribute to keeping this above target.
<b>Product Acquisition Freight: 2%</b>	Below target. This number depends on the availability of quality donated loads, and we are receiving freight subsidies for Choice loads.
<b>Donated Product: 12%</b>	Above target. Heavy products distributed (water, produce, cat and dog food).
<b>Warehouse/Distribution: 9%</b>	On target.
<b>General Operations: 8%</b>	On target.
<b>Development/PR: 4%</b>	Below target. Highly seasonal cost centers in the Development Dept. with Direct Mail and Advertising/Promo heavy in Q4 investment.
<b>Advocacy &amp; Education: 0%</b>	Below target, as expected. Seasonal / Event-driven.
<b>Operation Support: 5%</b>	Below target, as expected. Operations Support is generally spent during the second half of the year. The current % is from CHOW NNY and FLPPS grant fund pass-throughs.

**Non-Operating ITEMS:**

<b>SIF: 3%</b>	Below target. Expecting projects to pick up.
----------------	--

**Program Food Accounting Distinctions:**

1. There is MFP HPNAP Shared Maintenance income but no expense (acquisition costs are reimbursable).
2. There is Backpack Wholesale expense but no income (the Food Bank pays for this program expense).
3. There is Agency Shared Maintenance income but no expense (it is donated product).
4. Inter-Affiliate Food expenses are recouped in Shared Maintenance revenue.
5. Other Program Food expenses are paid for by matching grants and fundraising.

# Food Bank of the Southern Tier

## Balance Sheet

	01/31/2023	12/31/2022
<b>ASSETS</b>		
CASH - OPERATING	\$6,824,943.45	\$6,819,606.63
ACCTS. RECEIVABLE	\$85,077.79	\$159,358.76
CONTRACTS / GRANTS RECEIVABLE	\$1,541,243.81	\$2,020,350.19
INVESTMENT MANAGEMENT	\$3,102,918.37	\$2,919,309.47
PREPAIDS	\$36,112.28	\$33,762.77
PURCHASE FOOD INVENTORY	\$957,939.26	\$653,373.19
IN-KIND DONATED/TEFAP FOOD	\$970,959.14	\$490,170.77
PROPERTY, PLANT AND EQUIPMENT	\$2,581,001.57	\$2,612,497.04
<b>TOTAL ASSETS</b>	<b>\$16,100,195.67</b>	<b>\$15,708,428.82</b>
 <b>LIABILITIES AND FUND BALANCE</b>		
<b>LIABILITIES</b>		
ACCOUNTS PAYABLE	\$557,046.90	\$570,523.92
DEFERRED INCOME	\$195,918.38	\$188,311.45
DEFERRED INVENTORY	\$970,959.14	\$490,170.77
ACCRUED LIABILITY	\$237,312.03	\$309,668.26
<b>TOTAL LIABILITIES</b>	<b>\$1,961,236.45</b>	<b>\$1,558,674.40</b>
 <b>FUND BALANCE</b>		
UNRESTRICTED FUNDS	\$2,524,017.84	\$2,540,772.30
RESTRICTED-ENDOWMENT FUND	\$89,025.63	\$83,066.37
TEMP. RESTRICTED-DONATIONS	\$495,438.37	\$495,438.37
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$75,043.84	\$75,043.84
TEMP. RESTRICTED CANSTRUCTION	\$28,450.53	\$28,450.53
BOD DESIGNATED OPERATING RESERVE FUND	\$2,971,472.00	\$2,971,472.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,370,996.00	\$1,370,996.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$6,584,527.01	\$6,584,527.01
<b>TOTAL FUND BALANCE</b>	<b>\$14,138,971.22</b>	<b>\$14,149,766.42</b>
 <b>TOTAL LIABILITIES AND FUND BALANCE</b>	 <b>\$16,100,207.67</b>	 <b>\$15,708,440.82</b>
 <b>BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS</b>	 <b>\$14,149,766.42</b>	 <b>\$13,836,236.80</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>(\$10,795.20)</b>	<b>\$313,529.62</b>
 <b>ENDING FUND BALANCE</b>	 <b>\$14,138,971.22</b>	 <b>\$14,149,766.42</b>

Food Bank of the Southern Tier  
Cash Flow Forecast  
February 2023 to July 2023

WEEK ENDING	RECEIPTS	DISBURSEMENTS	NET CHANGE	BALANCE
BAL. BROUGHT FORWARD				6,823,788.45
<b>2/4/2023</b>	355,018.28 C	385,460.57 A B	(30,442.29)	6,793,346.16
2/11/2023	418,794.27 C D E	296,862.02	121,932.25	6,915,278.41
<b>2/18/2023</b>	256,110.81 D E	329,000.85 A B	(72,890.04)	6,842,388.37
2/25/2023	239,173.06 D E	17,571.41	221,601.65	7,063,990.02
			0.00	7,063,990.02
			0.00	7,063,990.02
MONTHLY TOTAL	1,269,096.42	1,028,894.85	240,201.57	7,063,990.02
WEEK ENDING				
<b>3/4/2023</b>	104,907.87 D E	175,121.91 A	(70,214.04)	6,993,775.98
3/11/2023	478,626.39 C D E	147,635.90 B	330,990.49	7,324,766.47
<b>3/18/2023</b>	100,000.00 E	250,000.00 A B	(150,000.00)	7,174,766.47
3/25/2023	10,000.00 D	50,000.00	(40,000.00)	7,134,766.47
<b>3/31/2023</b>	50,000.00 E	120,000.00 A	(70,000.00)	7,064,766.47
MONTHLY TOTAL	743,534.26	742,757.81	776.45	7,064,766.47
WEEK ENDING				
4/8/2023	80,000.00 C	250,000.00 A	(170,000.00)	6,894,766.47
<b>4/15/2023</b>	100,000.00 E	175,000.00 B	(75,000.00)	6,819,766.47
4/22/2023	100,000.00 E	100,000.00 B	0.00	6,819,766.47
<b>4/29/2023</b>	250,000.00 D	120,000.00 A	130,000.00	6,949,766.47
			0.00	6,949,766.47
MONTHLY TOTAL	530,000.00	645,000.00	(115,000.00)	6,949,766.47
3 MONTH RECAP	2,542,630.68	2,416,652.66	125,978.02	
MONTH OF MAY	1,525,206.00	1,686,106.00	(160,900.00)	6,788,866.47
MONTH OF JUN	1,525,206.00	1,686,106.00	(160,900.00)	6,627,966.47
MONTH OF JUL	1,525,206.00	1,686,106.00	(160,900.00)	6,467,066.47
6 MONTH RECAP	7,118,248.68	7,474,970.66	(356,721.98)	6,467,066.47

A INCLUDES 2 WEEKS PAYROLL  
 B INCLUDES FOOD PURCHASES  
 C INCLUDES GRANT PAYMENTS  
 D A/R PAYMENTS  
 E DONATIONS/DIRECT MAIL  
 F OPERATION SUPPORT

# Food Bank of the Southern Tier

## Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>REVENUE</b>					
<b>FOOD DISTRIBUTION</b>					
<b>AGENCIES</b>					
SHARED MAINTENANCE					
GENERAL	\$3,790.81	\$3,790.81	\$1,485.23	\$42,173.00	9%
HPNAP	\$4,519.36	\$4,519.36	\$2,293.59	\$60,000.00	8%
TOTAL SHARED MAINTENANCE	<u>\$8,310.17</u>	<u>\$8,310.17</u>	<u>\$3,778.82</u>	<u>\$102,173.00</u>	<u>8%</u>
WHOLESALE					
GENERAL	\$32,367.78	\$32,367.78	\$199,093.81	\$787,082.00	4%
HPNAP	\$231,115.26	\$231,115.26	\$148,653.76	\$1,751,887.00	13%
HANDLING FEES	\$13,971.60	\$13,971.60	\$4,695.42	\$62,002.00	23%
TOTAL WHOLESALE	<u>\$277,454.64</u>	<u>\$277,454.64</u>	<u>\$352,442.99</u>	<u>\$2,600,971.00</u>	<u>11%</u>
TEFAP					
TEFAP INCOME	\$168,387.01	\$168,387.01	\$118,605.08	\$1,260,052.00	13%
TOTAL TEFAP	<u>\$168,387.01</u>	<u>\$168,387.01</u>	<u>\$118,605.08</u>	<u>\$1,260,052.00</u>	<u>13%</u>
<b>TOTAL AGENCY FOOD</b>	<b><u>\$454,151.82</u></b>	<b><u>\$454,151.82</u></b>	<b><u>\$474,826.89</u></b>	<b><u>\$3,963,196.00</u></b>	<b><u>11%</u></b>
<b>MOBILE FOOD PANTRIES</b>					
SHARED MAINTENANCE					
GENERAL	\$0.00	\$0.00	\$42.75	\$37,826.00	0%
HPNAP	\$6,515.24	\$6,515.24	\$6,198.11	\$130,000.00	5%
TOTAL SHARED MAINTENANCE	<u>\$6,515.24</u>	<u>\$6,515.24</u>	<u>\$6,240.86</u>	<u>\$167,826.00</u>	<u>4%</u>
WHOLESALE					
HPNAP	\$156,482.03	\$156,482.03	\$64,198.06	\$1,026,004.00	15%
HPNAP HANDLING FEES	\$9,720.71	\$9,720.71	\$0.00	\$21,435.00	45%
TOTAL WHOLESALE	<u>\$166,202.74</u>	<u>\$166,202.74</u>	<u>\$64,198.06</u>	<u>\$1,047,439.00</u>	<u>16%</u>
TEFAP					
TEFAP FOOD INCOME	\$41,704.62	\$41,704.62	\$97,645.11	\$840,035.00	5%
TOTAL TEFAP	<u>\$41,704.62</u>	<u>\$41,704.62</u>	<u>\$97,645.11</u>	<u>\$840,035.00</u>	<u>5%</u>
<b>TOTAL MOBILE FOOD PANTRY</b>	<b><u>\$214,422.60</u></b>	<b><u>\$214,422.60</u></b>	<b><u>\$168,084.03</u></b>	<b><u>\$2,055,300.00</u></b>	<b><u>10%</u></b>
<b>YOUTH PROGRAMS</b>					
BK SHARED MAINTENANCE					
GENERAL	\$0.00	\$0.00	\$98.70	\$2,668.00	0%
Total SHARED MAINTENANCE	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$98.70</u>	<u>\$2,668.00</u>	<u>0%</u>
WHOLESALE					
HPNAP	\$2,105.50	\$2,105.50	\$0.00	\$11,000.00	19%

# Food Bank of the Southern Tier

## Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
TOTAL WHOLESALE	\$2,105.50	\$2,105.50	\$0.00	\$11,000.00	19%
TEFAP					
TEFAP FOOD INCOME	\$7,846.97	\$7,846.97	\$21,866.40	\$60,224.00	13%
	\$7,846.97	\$7,846.97	\$21,866.40	\$60,224.00	13%
<b>TOTAL YOUTH PROGRAMS</b>	<b>\$9,952.47</b>	<b>\$9,952.47</b>	<b>\$21,965.10</b>	<b>\$73,892.00</b>	<b>13%</b>
<b>TOTAL FOOD DISTRIBUTION</b>	<b>\$678,526.89</b>	<b>\$678,526.89</b>	<b>\$664,876.02</b>	<b>\$6,092,388.00</b>	<b>11%</b>
<b>DONATED PRODUCT</b>					
DONATED PRODUCT	\$684,420.25	\$684,420.25	\$321,861.90	\$5,883,376.00	12%
<b>TOTAL DONATED PRODUCT</b>	<b>\$684,420.25</b>	<b>\$684,420.25</b>	<b>\$321,861.90</b>	<b>\$5,883,376.00</b>	<b>12%</b>
<b>GRANTS / PROGRAMS</b>					
<b>HPNAP GENERAL OPERATING</b>					
OPERATIONS SUPPORT	\$0.00	\$0.00	\$0.00	\$158,413.00	0%
HPNAP SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	0%
TRANSPORTATION GRANT	\$0.00	\$0.00	\$0.00	\$23,750.00	0%
OPERATING INCOME	\$51,071.05	\$51,071.05	\$29,978.15	\$442,281.00	12%
JSY OPERATING INCOME	\$10,875.00	\$10,875.00	\$8,764.91	\$129,675.00	8%
<b>TOTAL HPNAP OPERATING</b>	<b>\$61,946.05</b>	<b>\$61,946.05</b>	<b>\$38,743.06</b>	<b>\$756,319.00</b>	<b>8%</b>
<b>OTHER GRANTS / PROGRAMS</b>					
CHEMUNG COUNTY	\$2,500.00	\$2,500.00	\$2,500.00	\$30,000.00	8%
NOEP	\$9,630.19	\$9,630.19	\$6,676.91	\$134,000.00	7%
NNY OPERATING	\$29,057.06	\$29,057.06	\$36,472.00	\$432,250.00	7%
TEFAP ADMIN	\$11,179.84	\$11,179.84	\$8,541.42	\$211,949.00	5%
VENISON PROGRAM	\$4,748.00	\$4,748.00	\$0.00	\$13,686.00	35%
PROGRAM & EDUCATIONAL SUPPORT	\$0.00	\$0.00	\$0.00	\$223,759.00	0%
OTHER MISC GRANTS	\$45,054.46	\$45,054.46	\$0.00	\$0.00	0%
RESTAURANT RESILENCY PGM	\$0.00	\$0.00	\$23,977.94	\$0.00	0%
<b>TOTAL OTHER GRANTS/PGMS</b>	<b>\$102,169.55</b>	<b>\$102,169.55</b>	<b>\$78,168.27</b>	<b>\$1,045,644.00</b>	<b>10%</b>
<b>TOTAL GRANTS / PROGRAMS</b>	<b>\$164,115.60</b>	<b>\$164,115.60</b>	<b>\$116,911.33</b>	<b>\$1,801,963.00</b>	<b>9%</b>
<b>FUNDRAISING / DONATIONS</b>					
CAUSE MARKETING					
CAUSE MARKETING	\$30,282.12	\$30,282.12	\$16,030.71	\$339,220.00	9%
	\$30,282.12	\$30,282.12	\$16,030.71	\$339,220.00	9%
SPECIAL EVENTS					
SPECIAL EVENTS	\$0.00	\$0.00	\$0.00	\$30,000.00	0%
	\$0.00	\$0.00	\$0.00	\$30,000.00	0%
DIRECT MAIL					

# Food Bank of the Southern Tier

## Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DIRECT MAIL	\$52,574.00	\$52,574.00	\$59,656.65	\$1,319,027.00	4%
	\$52,574.00	\$52,574.00	\$59,656.65	\$1,319,027.00	4%
ONLINE GIVING					
ONLINE GIVING	\$20,878.00	\$20,878.00	\$24,696.00	\$550,000.00	4%
	\$20,878.00	\$20,878.00	\$24,696.00	\$550,000.00	4%
PERSONAL SOLICITATION					
PERSONAL SOLICITATION	\$5,415.00	\$5,415.00	\$5,415.00	\$400,000.00	1%
	\$5,415.00	\$5,415.00	\$5,415.00	\$400,000.00	1%
GENERAL DEVELOPMENT GRANTS					
OTHER	\$0.00	\$0.00	\$0.00	\$600,000.00	0%
	\$0.00	\$0.00	\$0.00	\$600,000.00	0%
WHITE MAIL					
WHITE MAIL	\$27,191.67	\$27,191.67	\$42,933.56	\$925,000.00	3%
	\$27,191.67	\$27,191.67	\$42,933.56	\$925,000.00	3%
ALL OTHER PRIVATE SUPPORT	\$20,089.82	\$20,089.82	\$34,227.57	\$250,000.00	8%
SIF DONATIONS	\$15,000.00	\$15,000.00	\$10,000.00	\$0.00	0%
<b>TOTAL FR/DONATIONS</b>	<b>\$171,430.61</b>	<b>\$171,430.61</b>	<b>\$192,959.49</b>	<b>\$4,413,247.00</b>	<b>4%</b>
<b>OTHER INCOME</b>					
OTHER INCOME					
INTEREST INCOME	\$16,856.24	\$16,856.24	\$360.90	\$96,750.00	17%
MISCELLANEOUS	\$420.50	\$420.50	\$320.00	\$14,750.00	3%
<b>TOTAL OTHER INCOME</b>	<b>\$17,276.74</b>	<b>\$17,276.74</b>	<b>\$680.90</b>	<b>\$111,500.00</b>	<b>15%</b>
<b>TOTAL OTHER INCOME</b>	<b>\$17,276.74</b>	<b>\$17,276.74</b>	<b>\$680.90</b>	<b>\$111,500.00</b>	<b>15%</b>
<b>TOTAL REVENUE</b>	<b>\$1,715,770.09</b>	<b>\$1,715,770.09</b>	<b>\$1,297,289.64</b>	<b>\$18,302,474.00</b>	<b>9%</b>
<b>EXPENSES</b>					
<b>PERSONNEL EXPENSES</b>					
SALARIES	\$225,299.28	\$225,299.28	\$214,211.45	\$3,041,701.00	7%
FRINGE BENEFITS	\$38,079.93	\$38,079.93	\$42,404.36	\$714,904.00	5%
CONTRACT EMPLOYMENT	\$3,264.34	\$3,264.34	\$4,347.54	\$15,700.00	21%
PAYROLL PROCESSING	\$1,426.88	\$1,426.88	\$1,330.22	\$5,600.00	25%
RECRUITMENT-ADVERTISING	\$0.00	\$0.00	\$315.00	\$1,000.00	0%
PERSONNEL EXPENSES	\$45.00	\$45.00	\$154.00	\$2,200.00	2%
<b>TOTAL PERSONNEL EXPENSES</b>	<b>\$268,115.43</b>	<b>\$268,115.43</b>	<b>\$262,762.57</b>	<b>\$3,781,105.00</b>	<b>7%</b>
<b>FOOD EXPENSE</b>					
<b>AGENCIES</b>					

# Food Bank of the Southern Tier

## Income Statement

Total Operations Including Current Month Actuals

	<b>CURRENT MONTH 01/01/2023 01/31/2023</b>	<b>CURRENT YTD ACTUAL 01/01/2023 01/31/2023</b>	<b>LAST YTD ACTUAL 01/01/2022 01/31/2022</b>	<b>ORIGINAL BUDGET 01/01/2023 12/31/2023</b>	<b>% TO FULL YEAR PROJECTION</b>
<b>WHOLESALE FOOD</b>	\$283,319.68	\$283,319.68	\$347,081.04	\$2,813,104.00	10%
TEFAP	\$168,387.01	\$168,387.01	\$118,605.08	\$1,260,052.00	13%
<b>TOTAL AGENCIES</b>	<b>\$451,706.69</b>	<b>\$451,706.69</b>	<b>\$465,686.12</b>	<b>\$4,073,156.00</b>	<b>11%</b>
<b>MOBILE FOOD PANTRIES</b>					
MFP SHARED MAINTENANCE	\$0.00	\$0.00	\$42.75	\$37,826.00	0%
WHOLESALE FOOD	\$156,482.03	\$156,482.03	\$66,860.34	\$1,066,004.00	15%
TEFAP	\$41,704.62	\$41,704.62	\$97,645.11	\$840,035.00	5%
<b>TOTAL MOBILE FOOD PANTRIES</b>	<b>\$198,186.65</b>	<b>\$198,186.65</b>	<b>\$164,548.20</b>	<b>\$1,943,865.00</b>	<b>10%</b>
<b>YOUTH PROGRAMS</b>					
SHARED MAINTENANCE	\$0.00	\$0.00	\$91.20	\$2,668.00	0%
WHOLESALE FOOD	\$76,387.42	\$76,387.42	\$2,858.24	\$506,596.00	15%
TEFAP	\$7,846.97	\$7,846.97	\$21,866.40	\$60,224.00	13%
<b>TOTAL YOUTH PROGRAMS</b>	<b>\$84,234.39</b>	<b>\$84,234.39</b>	<b>\$24,815.84</b>	<b>\$569,488.00</b>	<b>15%</b>
<b>TOTAL FOOD EXPENSE</b>	<b>\$734,127.73</b>	<b>\$734,127.73</b>	<b>\$655,050.16</b>	<b>\$6,586,509.00</b>	<b>11%</b>
<b>OTHER FOOD EXPENSES</b>					
<b>OTHER FOOD/PROGRAM</b>					
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$190,000.00	0%
INTERAFFILIATE	\$0.00	\$0.00	\$0.00	\$3,500.00	0%
HEALTHY HARVEST	\$20,738.49	\$20,738.49	\$5,745.69	\$82,268.00	25%
MILK DRIVE	\$0.00	\$0.00	\$0.00	\$1,000.00	0%
VENISON PROCESSING	\$3,304.00	\$3,304.00	\$0.00	\$13,686.00	24%
HOLIDAY FOOD	\$0.00	\$0.00	\$0.00	\$10,000.00	0%
INVENTORY ADJUSTMENT	\$5,091.63	\$5,091.63	\$0.00	\$2,000.00	255%
AGENCY LINE OF CREDIT	\$0.00	\$0.00	\$179.45	\$18,820.00	0%
EMERGENCY FOOD BOXES	\$415.66	\$415.66	\$0.00	\$1,000.00	42%
<b>TOTAL OTHER FOOD/PROGRAM</b>	<b>\$29,549.78</b>	<b>\$29,549.78</b>	<b>\$5,925.14</b>	<b>\$322,274.00</b>	<b>9%</b>
<b>PRODUCT ACQUISITION FREIGHT</b>					
PRODUCT FREIGHT	\$1,699.50	\$1,699.50	\$5,700.00	\$77,000.00	2%
TRANSPORTATION GRANT	\$0.00	\$0.00	\$0.00	\$23,750.00	0%
<b>TOTAL PRODUCT FREIGHT</b>	<b>\$1,699.50</b>	<b>\$1,699.50</b>	<b>\$5,700.00</b>	<b>\$100,750.00</b>	<b>2%</b>
<b>TOTAL OTHER FOOD EXPENSES</b>	<b>\$31,249.28</b>	<b>\$31,249.28</b>	<b>\$11,625.14</b>	<b>\$423,024.00</b>	<b>7%</b>
<b>DONATED PRODUCT</b>					
DONATED PRODUCT	\$684,470.56	\$684,470.56	\$321,861.90	\$5,883,376.00	12%
<b>TOTAL DONATED PRODUCT</b>	<b>\$684,470.56</b>	<b>\$684,470.56</b>	<b>\$321,861.90</b>	<b>\$5,883,376.00</b>	<b>12%</b>
<b>WAREHOUSE / DISTRIBUTION</b>					
VEHICLE					



# Food Bank of the Southern Tier

## Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>TOTAL</b>	\$5,395.03	\$5,395.03	\$4,409.25	\$59,850.00	9%
	<b>\$12,122.98</b>	<b>\$12,122.98</b>	<b>\$10,973.33</b>	<b>\$124,251.00</b>	<b>10%</b>
WAREHOUSE	\$2,194.93	\$2,194.93	\$11,116.07	\$44,400.00	5%
PRODUCTION ROOM	\$2,531.53	\$2,531.53	\$1,488.82	\$39,883.00	6%
<b>TOTAL WHRS / DISTRIB</b>	<b>\$16,849.44</b>	<b>\$16,849.44</b>	<b>\$23,578.22</b>	<b>\$208,534.00</b>	<b>8%</b>
<b>GENERAL OPERATIONS</b>					
BUILDING	\$20,053.08	\$20,053.08	\$15,280.64	\$205,946.00	10%
GENERAL OFFICE	\$0.00	\$0.00	\$0.00	\$2,505.00	0%
<b>TOTAL GENERAL OFFICE</b>	<b>\$15,571.22</b>	<b>\$15,571.22</b>	<b>\$10,690.43</b>	<b>\$443,003.00</b>	<b>4%</b>
TECHNOLOGY/SERVICES	\$8,733.42	\$8,733.42	\$11,954.91	\$115,332.00	8%
STAFF EXPENSES	\$6,171.14	\$6,171.14	\$692.99	\$95,681.00	6%
CONTRACT SERVICES	\$45,526.95	\$45,526.95	\$35,284.73	\$648,151.00	7%
<b>TOTAL GENERAL OPERATIONS</b>	<b>\$96,055.81</b>	<b>\$96,055.81</b>	<b>\$73,903.70</b>	<b>\$1,508,113.00</b>	<b>6%</b>
<b>DEVELOPMENT/PR</b>					
SPECIAL EVENTS	\$98.81	\$98.81	\$339.99	\$21,000.00	0%
DIRECT MAIL	\$22,488.35	\$22,488.35	\$0.00	\$448,338.00	5%
GEN. DEVELOPMENT / PR EXPENSE	\$0.00	\$0.00	\$0.00	\$0.00	0%
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$0.00	0%
	<b>\$1,339.06</b>	<b>\$1,339.06</b>	<b>\$2,846.00</b>	<b>\$122,746.00</b>	<b>1%</b>
<b>TOTAL DEVELOPMENT/PR</b>	<b>\$23,926.22</b>	<b>\$23,926.22</b>	<b>\$3,185.99</b>	<b>\$592,084.00</b>	<b>4%</b>
<b>ADVOCACY &amp; EDUCATION</b>					
ADVOCACY GROUP/SPEAKERS	\$45.00	\$45.00	\$0.00	\$132,500.00	0%
<b>TOTAL ADVOCACY &amp; EDUCATION</b>	<b>\$45.00</b>	<b>\$45.00</b>	<b>\$0.00</b>	<b>\$132,500.00</b>	<b>0%</b>
<b>AGENCY CAPACITY BUILDING</b>					
OPERATION SUPPORT	\$0.00	\$0.00	\$0.00	\$158,413.00	0%
OPERATION SUPPORT- PASS THROUGH	\$15,969.06	\$15,969.06	\$972.00	\$145,414.00	11%
FBST OPERATION SUPPORT	\$6,594.00	\$6,594.00	\$3,799.00	\$759,600.00	1%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	0%
<b>TOTAL CAPACITY BUILDING</b>	<b>\$22,563.06</b>	<b>\$22,563.06</b>	<b>\$4,771.00</b>	<b>\$1,065,627.00</b>	<b>2%</b>
<b>TOTAL EXPENSES</b>	<b>\$1,877,402.53</b>	<b>\$1,877,402.53</b>	<b>\$1,356,738.68</b>	<b>\$20,180,872.00</b>	<b>9%</b>
<b>NET OPERATING + SIF SURPLUS/DEFICT</b>	<b>(\$161,632.44)</b>	<b>(\$161,632.44)</b>	<b>(\$59,449.04)</b>	<b>(\$1,878,398.00)</b>	<b>9%</b>
<b>STRATEGIC ALLOCATIONS</b>					
PERSONNEL	\$0.00	\$0.00	\$3,568.25	\$0.00	0%
<b>STRATEGIC ALLOCATIONS</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$3,568.25</b>	<b>\$0.00</b>	<b>0%</b>

# Food Bank of the Southern Tier

## Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>CAPITAL EXPENSES</b>					
CAPTIAL EQUIPMENT	\$0.00	\$0.00	\$0.00	\$24,000.00	0%
CAPITAL IMPROVEMENTS	\$1,075.00	\$1,075.00	\$0.00	\$28,400.00	4%
<b>CAPITAL EXP.</b>	<b>\$1,075.00</b>	<b>\$1,075.00</b>	<b>\$0.00</b>	<b>\$52,400.00</b>	<b>2%</b>
<b>NET BEFORE NON-OPERATING</b>	<b>(\$162,707.44)</b>	<b>(\$162,707.44)</b>	<b>(\$55,880.79)</b>	<b>(\$1,930,798.00)</b>	<b>8%</b>
<b>NON-OPERATING ADJUST.</b>					
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$31,495.47)	(\$31,495.47)	\$0.00	0%
INVESTMENT GAIN/LOSS	\$183,608.90	\$183,608.90	(\$124,111.50)	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$3,568.25)	\$0.00	0%
<b>TOTAL NON-OPER ADJUST</b>	<b>\$152,113.43</b>	<b>\$152,113.43</b>	<b>(\$159,175.22)</b>	<b>\$0.00</b>	<b>0%</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>(\$10,594.01)</b>	<b>(\$10,594.01)</b>	<b>(\$215,056.01)</b>	<b>(\$1,930,798.00)</b>	<b>1%</b>

# Food Bank of the Southern Tier

## Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>REVENUE</b>					
<b>FOOD DISTRIBUTION</b>					
<b>AGENCIES</b>					
SHARED MAINTENANCE					
GENERAL	\$3,638.31	\$3,638.31	\$1,484.33	\$42,173.00	9%
HPNAP	\$4,519.36	\$4,519.36	\$2,293.59	\$60,000.00	8%
TOTAL SHARED MAINTENANCE	<u>\$8,157.67</u>	<u>\$8,157.67</u>	<u>\$3,777.92</u>	<u>\$102,173.00</u>	<u>8%</u>
WHOLESALE					
GENERAL	\$32,367.78	\$32,367.78	\$199,093.81	\$787,082.00	4%
HPNAP	\$231,115.26	\$231,115.26	\$148,653.76	\$1,751,887.00	13%
HANDLING FEES	\$13,971.60	\$13,971.60	\$4,695.42	\$62,002.00	23%
TOTAL WHOLESALE	<u>\$277,454.64</u>	<u>\$277,454.64</u>	<u>\$352,442.99</u>	<u>\$2,600,971.00</u>	<u>11%</u>
TEFAP					
TEFAP INCOME	\$168,387.01	\$168,387.01	\$118,605.08	\$1,260,052.00	13%
TOTAL TEFAP	<u>\$168,387.01</u>	<u>\$168,387.01</u>	<u>\$118,605.08</u>	<u>\$1,260,052.00</u>	<u>13%</u>
<b>TOTAL AGENCY FOOD</b>	<b><u>\$453,999.32</u></b>	<b><u>\$453,999.32</u></b>	<b><u>\$474,825.99</u></b>	<b><u>\$3,963,196.00</u></b>	<b><u>11%</u></b>
<b>MOBILE FOOD PANTRIES</b>					
SHARED MAINTENANCE					
GENERAL	\$0.00	\$0.00	\$42.75	\$37,826.00	0%
HPNAP	\$6,515.24	\$6,515.24	\$6,198.11	\$130,000.00	5%
TOTAL SHARED MAINTENANCE	<u>\$6,515.24</u>	<u>\$6,515.24</u>	<u>\$6,240.86</u>	<u>\$167,826.00</u>	<u>4%</u>
WHOLESALE					
HPNAP	\$156,482.03	\$156,482.03	\$64,198.06	\$1,026,004.00	15%
HPNAP HANDLING FEES	\$9,720.71	\$9,720.71	\$0.00	\$21,435.00	45%
TOTAL WHOLESALE	<u>\$166,202.74</u>	<u>\$166,202.74</u>	<u>\$64,198.06</u>	<u>\$1,047,439.00</u>	<u>16%</u>
TEFAP					
TEFAP FOOD INCOME	\$41,704.62	\$41,704.62	\$97,645.11	\$840,035.00	5%
TOTAL TEFAP	<u>\$41,704.62</u>	<u>\$41,704.62</u>	<u>\$97,645.11</u>	<u>\$840,035.00</u>	<u>5%</u>
<b>TOTAL MOBILE FOOD PANTRY</b>	<b><u>\$214,422.60</u></b>	<b><u>\$214,422.60</u></b>	<b><u>\$168,084.03</u></b>	<b><u>\$2,055,300.00</u></b>	<b><u>10%</u></b>
<b>YOUTH PROGRAMS</b>					
BK SHARED MAINTENANCE					
GENERAL	\$0.00	\$0.00	\$98.70	\$2,668.00	0%
Total SHARED MAINTENANCE	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$98.70</u>	<u>\$2,668.00</u>	<u>0%</u>
WHOLESALE					
HPNAP	\$2,105.50	\$2,105.50	\$0.00	\$11,000.00	19%

# Food Bank of the Southern Tier

## Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
SCHOOL FOOD CENTER	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL WHOLESAL	\$2,105.50	\$2,105.50	\$0.00	\$11,000.00	19%
TEFAP					
TEFAP FOOD INCOME	\$7,846.97	\$7,846.97	\$21,866.40	\$60,224.00	13%
	\$7,846.97	\$7,846.97	\$21,866.40	\$60,224.00	13%
<b>TOTAL YOUTH PROGRAMS</b>	<b>\$9,952.47</b>	<b>\$9,952.47</b>	<b>\$21,965.10</b>	<b>\$73,892.00</b>	<b>13%</b>
<b>TOTAL FOOD DISTRIBUTION</b>	<b>\$678,374.39</b>	<b>\$678,374.39</b>	<b>\$664,875.12</b>	<b>\$6,092,388.00</b>	<b>11%</b>
<b>DONATED PRODUCT</b>					
DONATED PRODUCT	\$684,420.25	\$684,420.25	\$321,861.90	\$5,883,376.00	12%
<b>TOTAL DONATED PRODUCT</b>	<b>\$684,420.25</b>	<b>\$684,420.25</b>	<b>\$321,861.90</b>	<b>\$5,883,376.00</b>	<b>12%</b>
<b>GRANTS / PROGRAMS</b>					
<b>HPNAP GENERAL OPERATING</b>					
OPERATIONS SUPPORT	\$0.00	\$0.00	\$0.00	\$158,413.00	0%
HPNAP SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	0%
TRANSPORTATION GRANT	\$0.00	\$0.00	\$0.00	\$23,750.00	0%
OPERATING INCOME	\$51,071.05	\$51,071.05	\$29,978.15	\$442,281.00	12%
JSY OPERATING INCOME	\$10,875.00	\$10,875.00	\$8,764.91	\$129,675.00	8%
<b>TOTAL HPNAP OPERATING</b>	<b>\$61,946.05</b>	<b>\$61,946.05</b>	<b>\$38,743.06</b>	<b>\$756,319.00</b>	<b>8%</b>
<b>OTHER GRANTS / PROGRAMS</b>					
CHEMUNG COUNTY	\$2,500.00	\$2,500.00	\$2,500.00	\$30,000.00	8%
NOEP	\$9,630.19	\$9,630.19	\$6,676.91	\$134,000.00	7%
NNY OPERATING	\$29,057.06	\$29,057.06	\$36,472.00	\$432,250.00	7%
TEFAP ADMIN	\$11,179.84	\$11,179.84	\$8,541.42	\$211,949.00	5%
VENISON PROGRAM	\$4,748.00	\$4,748.00	\$0.00	\$13,686.00	35%
PROGRAM & EDUCATIONAL SUPPORT	\$0.00	\$0.00	\$0.00	\$223,759.00	0%
OTHER MISC GRANTS	\$45,054.46	\$45,054.46	\$0.00	\$0.00	0%
RESTAURANT RESILENCY PGM	\$0.00	\$0.00	\$23,977.94	\$0.00	0%
<b>TOTAL OTHER GRANTS/PGMS</b>	<b>\$102,169.55</b>	<b>\$102,169.55</b>	<b>\$78,168.27</b>	<b>\$1,045,644.00</b>	<b>10%</b>
<b>TOTAL GRANTS / PROGRAMS</b>	<b>\$164,115.60</b>	<b>\$164,115.60</b>	<b>\$116,911.33</b>	<b>\$1,801,963.00</b>	<b>9%</b>
<b>FUNDRAISING / DONATIONS</b>					
CAUSE MARKETING					
CAUSE MARKETING	\$30,282.12	\$30,282.12	\$16,030.71	\$339,220.00	9%
	\$30,282.12	\$30,282.12	\$16,030.71	\$339,220.00	9%
SPECIAL EVENTS					
SPECIAL EVENTS	\$0.00	\$0.00	\$0.00	\$30,000.00	0%
	\$0.00	\$0.00	\$0.00	\$30,000.00	0%

# Food Bank of the Southern Tier

## Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DIRECT MAIL					
DIRECT MAIL	\$52,574.00	\$52,574.00	\$59,656.65	\$1,319,027.00	4%
	<u>\$52,574.00</u>	<u>\$52,574.00</u>	<u>\$59,656.65</u>	<u>\$1,319,027.00</u>	<u>4%</u>
ONLINE GIVING					
ONLINE GIVING	\$20,878.00	\$20,878.00	\$24,696.00	\$550,000.00	4%
	<u>\$20,878.00</u>	<u>\$20,878.00</u>	<u>\$24,696.00</u>	<u>\$550,000.00</u>	<u>4%</u>
PERSONAL SOLICITATION					
PERSONAL SOLICITATION	\$5,415.00	\$5,415.00	\$5,415.00	\$400,000.00	1%
	<u>\$5,415.00</u>	<u>\$5,415.00</u>	<u>\$5,415.00</u>	<u>\$400,000.00</u>	<u>1%</u>
GENERAL DEVELOPMENT GRANTS					
OTHER	\$0.00	\$0.00	\$0.00	\$600,000.00	0%
MOBILE FOOD	\$0.00	\$0.00	\$0.00	\$0.00	0%
CHILD HUNGER	\$0.00	\$0.00	\$0.00	\$0.00	0%
	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$600,000.00</u>	<u>0%</u>
WHITE MAIL					
WHITE MAIL	\$27,191.67	\$27,191.67	\$42,933.56	\$925,000.00	3%
	<u>\$27,191.67</u>	<u>\$27,191.67</u>	<u>\$42,933.56</u>	<u>\$925,000.00</u>	<u>3%</u>
ALL OTHER PRIVATE SUPPORT	\$20,089.82	\$20,089.82	\$34,227.57	\$250,000.00	8%
<b>TOTAL FR/DONATIONS</b>	<b><u>\$156,430.61</u></b>	<b><u>\$156,430.61</u></b>	<b><u>\$182,959.49</u></b>	<b><u>\$4,413,247.00</u></b>	<b><u>4%</u></b>
<b>OTHER INCOME</b>					
OTHER INCOME					
INTEREST INCOME	\$16,856.24	\$16,856.24	\$360.90	\$96,750.00	17%
MISCELLANEOUS	\$420.50	\$420.50	\$320.00	\$14,750.00	3%
<b>TOTAL OTHER INCOME</b>	<b><u>\$17,276.74</u></b>	<b><u>\$17,276.74</u></b>	<b><u>\$680.90</u></b>	<b><u>\$111,500.00</u></b>	<b><u>15%</u></b>
<b>TOTAL OTHER INCOME</b>	<b><u>\$17,276.74</u></b>	<b><u>\$17,276.74</u></b>	<b><u>\$680.90</u></b>	<b><u>\$111,500.00</u></b>	<b><u>15%</u></b>
<b>TOTAL REVENUE</b>	<b><u>\$1,700,617.59</u></b>	<b><u>\$1,700,617.59</u></b>	<b><u>\$1,287,288.74</u></b>	<b><u>\$18,302,474.00</u></b>	<b><u>9%</u></b>
<b>EXPENSES</b>					
<b>PERSONNEL EXPENSES</b>					
SALARIES	\$217,119.92	\$217,119.92	\$199,301.97	\$2,947,967.00	7%
FRINGE BENEFITS	\$36,912.89	\$36,912.89	\$40,812.30	\$697,113.00	5%
CONTRACT EMPLOYMENT	\$3,264.34	\$3,264.34	\$4,347.54	\$15,700.00	21%
PAYROLL PROCESSING	\$1,426.88	\$1,426.88	\$1,330.22	\$5,600.00	25%
RECRUITMENT-ADVERTISING	\$0.00	\$0.00	\$315.00	\$1,000.00	0%
PERSONNEL EXPENSES	\$45.00	\$45.00	\$154.00	\$2,200.00	2%
<b>TOTAL PERSONNEL EXPENSES</b>	<b><u>\$258,769.03</u></b>	<b><u>\$258,769.03</u></b>	<b><u>\$246,261.03</u></b>	<b><u>\$3,669,580.00</u></b>	<b><u>7%</u></b>

# Food Bank of the Southern Tier

## Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>FOOD EXPENSE</b>					
<b>AGENCIES</b>					
WHOLESALE FOOD	\$268,206.24	\$268,206.24	\$345,572.61	\$2,484,056.00	11%
TEFAP	\$168,387.01	\$168,387.01	\$118,605.08	\$1,260,052.00	13%
<b>TOTAL AGENCIES</b>	<b>\$436,593.25</b>	<b>\$436,593.25</b>	<b>\$464,177.69</b>	<b>\$3,744,108.00</b>	<b>12%</b>
<b>MOBILE FOOD PANTRIES</b>					
MFP SHARED MAINTENANCE	\$0.00	\$0.00	\$42.75	\$37,826.00	0%
WHOLESALE FOOD	\$156,482.03	\$156,482.03	\$66,860.34	\$1,066,004.00	15%
TEFAP	\$41,704.62	\$41,704.62	\$97,645.11	\$840,035.00	5%
<b>TOTAL MOBILE FOOD PANTRIES</b>	<b>\$198,186.65</b>	<b>\$198,186.65</b>	<b>\$164,548.20</b>	<b>\$1,943,865.00</b>	<b>10%</b>
<b>YOUTH PROGRAMS</b>					
SHARED MAINTENANCE	\$0.00	\$0.00	\$91.20	\$2,668.00	0%
WHOLESALE FOOD	\$53,382.59	\$53,382.59	\$12,570.56	\$421,596.00	13%
TEFAP	\$7,846.97	\$7,846.97	\$21,866.40	\$60,224.00	13%
<b>TOTAL YOUTH PROGRAMS</b>	<b>\$61,229.56</b>	<b>\$61,229.56</b>	<b>\$34,528.16</b>	<b>\$484,488.00</b>	<b>13%</b>
<b>TOTAL FOOD EXPENSE</b>	<b>\$696,009.46</b>	<b>\$696,009.46</b>	<b>\$663,254.05</b>	<b>\$6,172,461.00</b>	<b>11%</b>
<b>OTHER FOOD EXPENSES</b>					
<b>OTHER FOOD/PROGRAM</b>					
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$190,000.00	0%
INTERAFFILIATE	\$0.00	\$0.00	\$0.00	\$3,500.00	0%
HEALTHY HARVEST	\$20,738.49	\$20,738.49	\$5,745.69	\$82,268.00	25%
MILK DRIVE	\$0.00	\$0.00	\$0.00	\$1,000.00	0%
VENISON PROCESSING	\$3,304.00	\$3,304.00	\$0.00	\$13,686.00	24%
DISASTER RELIEF	\$0.00	\$0.00	\$0.00	\$0.00	0%
HOLIDAY FOOD	\$0.00	\$0.00	\$0.00	\$10,000.00	0%
GRANT DESIGNED WH FOOD	\$0.00	\$0.00	\$0.00	\$0.00	0%
INVENTORY ADJUSTMENT	\$5,091.63	\$5,091.63	\$0.00	\$2,000.00	255%
AGENCY LINE OF CREDIT	\$0.00	\$0.00	\$144.30	\$4,820.00	0%
EMERGENCY FOOD BOXES	\$415.66	\$415.66	\$0.00	\$1,000.00	42%
<b>TOTAL OTHER FOOD/PROGRAM</b>	<b>\$29,549.78</b>	<b>\$29,549.78</b>	<b>\$5,889.99</b>	<b>\$308,274.00</b>	<b>10%</b>
<b>PRODUCT ACQUISITION FREIGHT</b>					
PRODUCT FREIGHT	\$1,699.50	\$1,699.50	\$5,700.00	\$77,000.00	2%
TRANSPORTATION GRANT	\$0.00	\$0.00	\$0.00	\$23,750.00	0%
<b>TOTAL PRODUCT FREIGHT</b>	<b>\$1,699.50</b>	<b>\$1,699.50</b>	<b>\$5,700.00</b>	<b>\$100,750.00</b>	<b>2%</b>
<b>TOTAL OTHER FOOD EXPENSES</b>	<b>\$31,249.28</b>	<b>\$31,249.28</b>	<b>\$11,589.99</b>	<b>\$409,024.00</b>	<b>8%</b>
<b>DONATED PRODUCT</b>					

# Food Bank of the Southern Tier

## Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DONATED PRODUCT	\$684,470.56	\$684,470.56	\$321,861.90	\$5,883,376.00	12%
<b>TOTAL DONATED PRODUCT</b>	<b>\$684,470.56</b>	<b>\$684,470.56</b>	<b>\$321,861.90</b>	<b>\$5,883,376.00</b>	<b>12%</b>
<b>WAREHOUSE / DISTRIBUTION</b>					
VEHICLE	\$5,395.03	\$5,395.03	\$4,409.25	\$59,850.00	9%
TRUCK WRAP AND DESIGN	\$0.00	\$0.00	\$0.00	\$0.00	0%
<b>TOTAL</b>	<b>\$12,122.98</b>	<b>\$12,122.98</b>	<b>\$10,973.33</b>	<b>\$124,251.00</b>	<b>10%</b>
WAREHOUSE	\$2,194.93	\$2,194.93	\$11,116.07	\$44,400.00	5%
PRODUCTION ROOM	\$2,531.53	\$2,531.53	\$1,488.82	\$24,365.00	10%
<b>TOTAL WHRS / DISTRIB</b>	<b>\$16,849.44</b>	<b>\$16,849.44</b>	<b>\$23,578.22</b>	<b>\$193,016.00</b>	<b>9%</b>
<b>GENERAL OPERATIONS</b>					
BUILDING	\$20,053.08	\$20,053.08	\$15,280.64	\$205,946.00	10%
GENERAL OFFICE	\$0.00	\$0.00	\$0.00	\$2,505.00	0%
<b>TOTAL GENERAL OFFICE</b>	<b>\$15,571.22</b>	<b>\$15,571.22</b>	<b>\$10,690.43</b>	<b>\$151,303.00</b>	<b>10%</b>
TECHNOLOGY/SERVICES	\$8,733.42	\$8,733.42	\$11,954.91	\$105,332.00	8%
STAFF EXPENSES	\$6,371.14	\$6,371.14	\$692.99	\$95,681.00	7%
CONTRACT SERVICES	\$45,526.95	\$45,526.95	\$33,046.73	\$578,651.00	8%
MISCELLANEOUS	\$0.00	\$0.00	\$0.00	\$0.00	0%
<b>TOTAL GENERAL OPERATIONS</b>	<b>\$96,255.81</b>	<b>\$96,255.81</b>	<b>\$71,665.70</b>	<b>\$1,136,913.00</b>	<b>8%</b>
<b>DEVELOPMENT/PR</b>					
SPECIAL EVENTS	\$100.00	\$100.00	\$339.99	\$21,000.00	0%
DIRECT MAIL	\$22,488.35	\$22,488.35	\$0.00	\$448,338.00	5%
GEN. DEVELOPMENT / PR EXPENSE	\$0.00	\$0.00	\$0.00	\$0.00	0%
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$0.00	0%
<b>TOTAL DEVELOPMENT/PR</b>	<b>\$1,239.06</b>	<b>\$1,239.06</b>	<b>\$2,846.00</b>	<b>\$122,746.00</b>	<b>1%</b>
<b>TOTAL DEVELOPMENT/PR</b>	<b>\$23,827.41</b>	<b>\$23,827.41</b>	<b>\$3,185.99</b>	<b>\$592,084.00</b>	<b>4%</b>
<b>ADVOCACY &amp; EDUCATION</b>					
ADVOCACY GROUP/SPEAKERS	\$0.00	\$0.00	\$0.00	\$22,500.00	0%
<b>TOTAL ADVOCACY &amp; EDUCATION</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$22,500.00</b>	<b>0%</b>
<b>AGENCY CAPACITY BUILDING</b>					
OPERATION SUPPORT	\$0.00	\$0.00	\$0.00	\$158,413.00	0%
OPERATION SUPPORT- PASS THROUGH	\$15,969.06	\$15,969.06	\$972.00	\$145,414.00	11%
FBST OPERATION SUPPORT	\$0.00	\$0.00	\$0.00	\$19,600.00	0%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	0%
<b>TOTAL CAPACITY BUILDING</b>	<b>\$15,969.06</b>	<b>\$15,969.06</b>	<b>\$972.00</b>	<b>\$325,627.00</b>	<b>5%</b>

# Food Bank of the Southern Tier

## Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>TOTAL EXPENSES</b>	<b>\$1,823,400.05</b>	<b>\$1,823,400.05</b>	<b>\$1,342,368.88</b>	<b>\$18,404,581.00</b>	<b>10%</b>
<b>NET OPERATING + SIF SURPLUS/DEFICT</b>	<b>(\$122,782.46)</b>	<b>(\$122,782.46)</b>	<b>(\$55,080.14)</b>	<b>(\$102,107.00)</b>	<b>120%</b>
<b>STRATEGIC ALLOCATIONS</b>					
PERSONNEL	\$0.00	\$0.00	\$3,568.25	\$0.00	0%
<b>STRATEGIC ALLOCATIONS</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$3,568.25</b>	<b>\$0.00</b>	<b>0%</b>
<b>CAPITAL EXPENSES</b>					
GENERAL OFFICE EQUIPMENT	\$0.00	\$0.00	\$0.00	\$0.00	0%
CAPTIAL EQUIPMENT	\$0.00	\$0.00	\$0.00	\$24,000.00	0%
CAPITAL IMPROVEMENTS	\$1,075.00	\$1,075.00	\$0.00	\$28,400.00	4%
<b>CAPITAL EXP.</b>	<b>\$1,075.00</b>	<b>\$1,075.00</b>	<b>\$0.00</b>	<b>\$52,400.00</b>	<b>2%</b>
<b>NET BEFORE NON-OPERATING</b>	<b>(\$123,857.46)</b>	<b>(\$123,857.46)</b>	<b>(\$51,511.89)</b>	<b>(\$154,507.00)</b>	<b>80%</b>
<b>NON-OPERATING ADJUST.</b>					
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$31,495.47)	(\$31,495.47)	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$0.00	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	\$0.00	\$0.00	\$0.00	0%
BEQUESTS	\$0.00	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$183,608.90	\$183,608.90	(\$124,111.50)	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$3,568.25)	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	0%
<b>TOTAL NON-OPER ADJUST</b>	<b>\$152,113.43</b>	<b>\$152,113.43</b>	<b>(\$159,175.22)</b>	<b>\$0.00</b>	<b>0%</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$28,255.97</b>	<b>\$28,255.97</b>	<b>(\$210,687.11)</b>	<b>(\$154,507.00)</b>	<b>(18%)</b>



# Food Bank of the Southern Tier

## Income Statement

Total SIF Projects

	PROJECT TO DATE 01/01/2021 01/31/2023	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>REVENUE</b>						
<b>FOOD DISTRIBUTION</b>						
<b>AGENCIES</b>						
SHARED MAINTENANCE						
GENERAL	\$1,347.25	\$152.50	\$152.50	\$0.90	\$0.00	0.00%
<b>TOTAL SHARED MAINTENANCE</b>	<b>\$1,347.25</b>	<b>\$152.50</b>	<b>\$152.50</b>	<b>\$0.90</b>	<b>\$0.00</b>	<b>0.00%</b>
WHOLESALE						
GENERAL	\$52,996.98	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
<b>TOTAL WHOLESALE</b>	<b>\$52,996.98</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>TOTAL AGENCY FOOD</b>	<b>\$54,344.23</b>	<b>\$152.50</b>	<b>\$152.50</b>	<b>\$0.90</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>TOTAL FOOD DISTRIBUTION</b>	<b>\$54,344.23</b>	<b>\$152.50</b>	<b>\$152.50</b>	<b>\$0.90</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>FUNDRAISING / DONATIONS</b>						
CAUSE MARKETING						
CAUSE MARKETING	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
GENERAL DEVELOPMENT GRANTS						
OTHER	\$97,270.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
	\$97,270.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
SIF DONATIONS	\$1,082,749.62	\$15,000.00	\$15,000.00	\$10,000.00	\$0.00	0.00%
<b>TOTAL FR/DONATIONS</b>	<b>\$1,185,019.62</b>	<b>\$15,000.00</b>	<b>\$15,000.00</b>	<b>\$10,000.00</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>TOTAL REVENUE</b>	<b>\$1,239,363.85</b>	<b>\$15,152.50</b>	<b>\$15,152.50</b>	<b>\$10,000.90</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>EXPENSES</b>						
<b>PERSONNEL EXPENSES</b>						
SALARIES	\$231,163.03	\$8,179.36	\$8,179.36	\$14,909.48	\$93,734.00	8.73%
FRINGE BENEFITS	\$32,641.87	\$1,167.04	\$1,167.04	\$1,592.06	\$17,791.00	6.56%
RECRUITMENT-ADVERTISING	\$12,503.40	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
<b>TOTAL PERSONNEL EXPENSES</b>	<b>\$276,308.30</b>	<b>\$9,346.40</b>	<b>\$9,346.40</b>	<b>\$16,501.54</b>	<b>\$111,525.00</b>	<b>8.38%</b>
<b>FOOD EXPENSE</b>						
<b>AGENCIES</b>						
WHOLESALE FOOD	\$173,200.81	\$15,113.44	\$15,113.44	\$1,508.43	\$329,048.00	4.59%
<b>TOTAL AGENCIES</b>	<b>\$173,200.81</b>	<b>\$15,113.44</b>	<b>\$15,113.44</b>	<b>\$1,508.43</b>	<b>\$329,048.00</b>	<b>4.59%</b>
<b>YOUTH PROGRAMS</b>						
WHOLESALE FOOD	\$107,515.12	\$23,004.83	\$23,004.83	(\$9,712.32)	\$85,000.00	27.06%

# Food Bank of the Southern Tier

## Income Statement

Total SIF Projects

	PROJECT TO DATE 01/01/2021 01/31/2023	CURRENT MONTH 01/01/2023 01/31/2023	CURRENT YTD ACTUAL 01/01/2023 01/31/2023	LAST YTD ACTUAL 01/01/2022 01/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
<b>TOTAL YOUTH PROGRAMS</b>	<b>\$107,515.12</b>	<b>\$23,004.83</b>	<b>\$23,004.83</b>	<b>(\$9,712.32)</b>	<b>\$85,000.00</b>	<b>27.06%</b>
<b>TOTAL FOOD EXPENSE</b>	<b>\$280,715.93</b>	<b>\$38,118.27</b>	<b>\$38,118.27</b>	<b>(\$8,203.89)</b>	<b>\$414,048.00</b>	<b>9.21%</b>
<b>OTHER FOOD EXPENSES</b>						
<b>OTHER FOOD/PROGRAM</b>						
AGENCY LINE OF CREDIT	\$3,719.48	\$0.00	\$0.00	\$35.15	\$14,000.00	0.00%
<b>TOTAL OTHER FOOD/PROGRAM</b>	<b>\$3,719.48</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$35.15</b>	<b>\$14,000.00</b>	<b>0.00%</b>
<b>TOTAL OTHER FOOD EXPENSES</b>	<b>\$3,719.48</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$35.15</b>	<b>\$14,000.00</b>	<b>0.00%</b>
<b>WAREHOUSE / DISTRIBUTION</b>						
PRODUCTION ROOM	\$14,435.20	\$0.00	\$0.00	\$0.00	\$15,518.00	0.00%
<b>TOTAL WHRS / DISTRIB</b>	<b>\$14,435.20</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$15,518.00</b>	<b>0.00%</b>
<b>GENERAL OPERATIONS</b>						
GENERAL OFFICE	\$30,773.06	\$0.00	\$0.00	\$0.00	\$291,700.00	0.00%
TECHNOLOGY/SERVICES	\$19,687.50	\$0.00	\$0.00	\$0.00	\$10,000.00	0.00%
CONTRACT SERVICES	\$78,955.99	\$0.00	\$0.00	\$2,238.00	\$69,500.00	0.00%
<b>TOTAL GENERAL OPERATIONS</b>	<b>\$129,416.55</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,238.00</b>	<b>\$371,200.00</b>	<b>0.00%</b>
<b>DEVELOPMENT/PR</b>						
GEN. DEVELOPMENT / PR EXPENSE	\$100.00	\$100.00	\$100.00	\$0.00	\$0.00	0.00%
<b>TOTAL DEVELOPMENT/PR</b>	<b>\$100.00</b>	<b>\$100.00</b>	<b>\$100.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>ADVOCACY &amp; EDUCATION</b>						
ADVOCACY GROUP/SPEAKERS	\$12,221.81	\$45.00	\$45.00	\$0.00	\$110,000.00	0.04%
<b>TOTAL ADVOCACY &amp; EDUCATION</b>	<b>\$12,221.81</b>	<b>\$45.00</b>	<b>\$45.00</b>	<b>\$0.00</b>	<b>\$110,000.00</b>	<b>0.04%</b>
<b>AGENCY CAPACITY BUILDING</b>						
FBST OPERATION SUPPORT	\$351,365.19	\$6,594.00	\$6,594.00	\$3,799.00	\$740,000.00	0.89%
<b>TOTAL CAPACITY BUILDING</b>	<b>\$351,365.19</b>	<b>\$6,594.00</b>	<b>\$6,594.00</b>	<b>\$3,799.00</b>	<b>\$740,000.00</b>	<b>0.89%</b>
<b>TOTAL EXPENSES</b>	<b>\$1,068,282.46</b>	<b>\$54,203.67</b>	<b>\$54,203.67</b>	<b>\$14,369.80</b>	<b>\$1,776,291.00</b>	<b>3.05%</b>
<b>NET OPERATING + SIF SURPLUS/DEFICT</b>	<b>\$171,081.39</b>	<b>(\$39,051.17)</b>	<b>(\$39,051.17)</b>	<b>(\$4,368.90)</b>	<b>(\$1,776,291.00)</b>	<b>2.20%</b>
<b>NET BEFORE NON-OPERATING</b>	<b>\$171,081.39</b>	<b>(\$39,051.17)</b>	<b>(\$39,051.17)</b>	<b>(\$4,368.90)</b>	<b>(\$1,776,291.00)</b>	<b>2.20%</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$171,081.39</b>	<b>(\$39,051.17)</b>	<b>(\$39,051.17)</b>	<b>(\$4,368.90)</b>	<b>(\$1,776,291.00)</b>	<b>2.20%</b>

# COMMUNIS

ACCOUNT NAME: CC-FOOD BANK ENDOWMENT

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER  
SUMMARY FROM 01/01/2023 TO 01/31/2023

	ALESCO	TOTAL
BEGINNING BALANCE	94,749.98	94,749.98
DEPOSIT	0.00	0.00
WITHDRAWAL	0.00	0.00
TRANSFER	0.00	0.00
INCOME	50.94	50.94
FEES	(23.69)	(23.69)
REALIZED GAINS (LOSSES)	0.00	0.00
UNREALIZED GAINS (LOSSES)	5,932.01	5,932.01
ENDING BALANCE	100,709.24	100,709.24

REPORT PRODUCED BY:



CATHOLIC CHARITIES

215 E. CHURCH STREET  
ELMIRA

NY 14901

*Questions on your statement?*

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or [mary.ziarniak@dor.org](mailto:mary.ziarniak@dor.org)

# COMMUNIS

ACCOUNT NAME: CC-FOOD BANK - SOUTHERN TIER

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER  
SUMMARY FROM 01/01/2023 TO 01/31/2023

	ALESCO	TOTAL
BEGINNING BALANCE	2,824,559.51	2,824,559.51
DEPOSIT	0.00	0.00
WITHDRAWAL	0.00	0.00
TRANSFER	0.00	0.00
INCOME	1,518.54	1,518.54
FEES	(706.14)	(706.14)
REALIZED GAINS (LOSSES)	0.00	0.00
UNREALIZED GAINS (LOSSES)	176,837.24	176,837.24
ENDING BALANCE	3,002,209.15	3,002,209.15

**REPORT PRODUCED BY:**

CATHOLIC CHARITIES

215 E. CHURCH STREET  
ELMIRA

NY 14901



*Questions on your statement?*

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or [mary.ziarniak@dor.org](mailto:mary.ziarniak@dor.org)