

The Food Bank of the Southern Tier
FINANCIAL REPORT – July 2023

% to Budget Guideline (Month 7 of 12): 58%

YTD Actual to Budget w/SIF:	70% Total Income	64% Total Expenses
YTD Actual to Budget General Operations:	68% Total Income	67% Total Expenses
2022 YTD:	60% Total Income	62% Total Expenses

OVERALL

- HPNAP Legislative funding of \$1,888,176 awarded for October 1, 2023 – March 31, 2024
- Great month for donated food.
- Agency's benefiting from the reallocation of 2024 HPNAP funding.

INCOME STATEMENT:

(Percentages Relate to Budget Projection)

Revenue Items:

Agency Food: 89%	Above target. This number continues to be driven by Agency wholesale spending and utilization of TEFAP products. In addition, with the reallocation of 2024 HPNAP funds, HPNAP wholesale and handling fees are higher than the budgeted number. <small>HPNAP: Hunger Prevention & Nutrition Assistance Program TEFAP: The Emergency Food Assistance Program</small>
MFP Food: 75%	Above target. MFPs quickly depleted the reallocation of HPNAP funding, and TEFAP is strong!
Youth Programs Food: 199%	Above target. Supported by TEFAP and NNY offerings.
Donated Product: 66%	Above target. Another high month for donations. Up 63% vs. last month and 42% vs. the prior year. Received donations are also up 87% vs. last month and 26% vs. the prior year.
HPNAP General Operating: 66%	Above target. Operating & JSY income is vouchered incrementally. Some seasonal components here. Transportation Grant is usually expended in the year's first half, while Operations Support will mostly be spent in the second half.
Other Contracts/Programs: 66%	Above target.
Fund-Raising/Donations: 54%	Below target. However, it is on target compared to the five-year seasonal average of 54%, excluding 2020.
Other Income: 70%	Above target. Interest income from the ICS account is performing well.

EXPENSE ITEMS:

Personnel: 54%	Below target. Due to vacancies.
Agency Food: 91%	Above target. This number continues to be driven by Agency wholesale spending and utilization of TEFAP products. In addition, with the reallocation of 2024 HPNAP funds, HPNAP wholesale expenses are higher than the budgeted number.
MFP Food: 75%	Above target. MFPs quickly depleted the reallocation of HPNAP funding, and TEFAP is strong!
Youth Programs Food: 72%	Above target. Driven by utilization of NNY and TEFAP offerings.
Other Program Food: 47%	Below target. Some seasonal components here with Turkey and Healthy Harvest expenses.
Product Acquisition Freight: 17% 71% without subsidies	Below target. This number depends on the availability of quality donated loads, and we are receiving freight subsidies for Choice loads. This year we started tracking freight subsidies on the income statement to show how much freight would cost if subsidies were not provided. We have received \$27,375 in subsidies and paid \$22,247 for freight (not including HPNAP transportation grant).
Donated Product: 66%	Above target. Another high month for donations. Up 63% vs. last month and 42% vs. the prior year. Received donations are also up 87% vs. last month and 26% vs. the prior year.
Warehouse/Distribution: 61%	On target.
General Operations: 56%	On target.
Development/PR: 31%	Below target. Highly seasonal cost centers in the Development Dept. with Direct Mail and Advertising/Promo heavy in Q4 investment.
Advocacy & Education: 15%	Below target, as expected. Seasonal / Event-driven.
Operation Support: 88%	Above target. Operations Support was processed in July.

Non-Operating ITEMS:

SIF: 31%	Below target. Expecting projects to pick up.
Capital Expenses: 7%	Below target. Facilities project in process.

Program Food Accounting Distinctions:

1. There is MFP HPNAP Shared Maintenance income but no expense (acquisition costs are reimbursable).
2. There is BackPack Wholesale expense but no income (the Food Bank pays for this program expense).
3. There is Agency Shared Maintenance income but no expense (it is donated product).
4. Inter-Affiliate Food expenses are recouped in Shared Maintenance revenue.
5. Other Program Food expenses are paid for by matching grants and fundraising.

Food Bank of the Southern Tier

Balance Sheet

	07/31/2023	12/31/2022
ASSETS		
CASH - OPERATING	\$7,260,394.57	\$6,819,606.63
ACCTS. RECEIVABLE	\$148,942.57	\$159,358.76
CONTRACTS / GRANTS RECEIVABLE	\$1,213,845.88	\$2,137,697.07
INVESTMENT MANAGEMENT	\$3,096,065.91	\$2,919,309.49
PREPAIDS	\$8,006.19	\$40,803.47
PURCHASE FOOD INVENTORY	\$758,617.75	\$697,670.19
IN-KIND DONATED/TEFAP FOOD	\$695,075.84	\$490,170.77
PROPERTY, PLANT AND EQUIPMENT	\$2,214,854.67	\$2,435,302.96
TOTAL ASSETS	\$15,395,803.38	\$15,699,919.34
 LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$632,780.10	\$614,820.92
DEFERRED INCOME	\$235,787.92	\$188,311.45
DEFERRED INVENTORY	\$695,075.84	\$490,170.77
ACCRUED LIABILITY	\$212,699.15	\$339,836.54
TOTAL LIABILITIES	\$1,776,343.01	\$1,633,139.68
 FUND BALANCE		
UNRESTRICTED FUNDS	\$2,109,145.02	\$2,561,916.05
RESTRICTED-ENDOWMENT FUND	\$99,521.61	\$94,069.87
TEMP. RESTRICTED-DONATIONS	\$495,438.37	\$495,438.37
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$75,043.84	\$75,043.84
TEMP. RESTRICTED CANSTRUCTION	\$28,450.53	\$28,450.53
BOD DESIGNATED OPERATING RESERVE FUND	\$2,971,472.00	\$2,971,472.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,370,996.00	\$1,370,996.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$6,469,393.00	\$6,469,393.00
TOTAL FUND BALANCE	\$13,619,460.37	\$14,066,779.66
 TOTAL LIABILITIES AND FUND BALANCE	 \$15,395,803.38	 \$15,699,919.34
 BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	 \$14,066,779.66	 \$13,836,236.80
NET SURPLUS/(DEFICIT)	(\$447,319.29)	\$230,542.86
ENDING FUND BALANCE	\$13,619,460.37	\$14,066,779.66

Food Bank of the Southern Tier
Cash Flow Forecast
August 2023 to January 2024

WEEK ENDING	RECEIPTS		DISBURSEMENTS		NET CHANGE	BALANCE
BAL. BROUGHT FORWARD						7,267,279.71
8/5/2023	38,774.81		503,538.94	A B C	(464,764.13)	6,802,515.58
8/12/2023	200,777.07	C D E	325,488.86	B	(124,711.79)	6,677,803.79
8/19/2023	272,039.72	C D E	308,488.42	A B	(36,448.70)	6,641,355.09
8/26/2023	158,173.08	C D E	200,000.00	B	(41,826.92)	6,599,528.17
8/31/2023	75,000.00		85,000.00		(10,000.00)	6,589,528.17
					0.00	6,589,528.17
MONTHLY TOTAL	744,764.68		1,422,516.22		(677,751.54)	6,589,528.17
WEEK ENDING						
9/1/2023	140,000.00	D	280,000.00	A B	(140,000.00)	6,449,528.17
9/9/2023	300,000.00	C	200,000.00	B	100,000.00	6,549,528.17
9/16/2023	300,000.00	E	250,000.00	A B	50,000.00	6,599,528.17
9/23/2023	100,000.00	E	300,000.00	B	(200,000.00)	6,399,528.17
9/30/2023					0.00	6,399,528.17
MONTHLY TOTAL	840,000.00		1,030,000.00		(190,000.00)	6,399,528.17
WEEK ENDING						
10/7/2023	120,000.00	D	260,000.00	B	(140,000.00)	6,259,528.17
10/14/2023	250,000.00	E	270,000.00	A B	(20,000.00)	6,239,528.17
10/21/2023	250,000.00	E	300,000.00	B	(50,000.00)	6,189,528.17
10/28/2023	400,000.00	C	150,000.00	A	250,000.00	6,439,528.17
					0.00	6,439,528.17
MONTHLY TOTAL	1,020,000.00		980,000.00		40,000.00	6,439,528.17
3 MONTH RECAP	2,604,764.68		3,432,516.22		(827,751.54)	
MONTH OF NOV	1,525,206.00		1,686,106.00		(160,900.00)	6,278,628.17
MONTH OF DEC	1,525,206.00		1,686,106.00		(160,900.00)	6,117,728.17
MONTH OF JAN	1,525,206.00		1,686,106.00		(160,900.00)	5,956,828.17
6 MONTH RECAP	7,180,382.68		8,490,834.22		(1,310,451.54)	5,956,828.17

A INCLUDES 2 WEEKS PAYROLL
B INCLUDES FOOD PURCHASES
C INCLUDES GRANT PAYMENTS
D A/R PAYMENTS
E DONATIONS/DIRECT MAIL
F PENSION PAYMENT

Food Bank of the Southern Tier

Income Statement

Total Operations

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$5,699.82	\$46,339.93	\$53,047.92	\$102,173.00	\$90,074.00	51%
AGENCY WHOLESALE	\$367,632.41	\$2,227,089.07	\$2,473,811.90	\$2,600,971.00	\$2,503,088.00	89%
TEFAP	\$255,086.54	\$1,138,582.57	\$1,277,418.76	\$1,260,052.00	\$1,260,052.00	90%
TOTAL AGENCY FOOD	\$628,418.77	\$3,412,011.57	\$3,804,278.58	\$3,963,196.00	\$3,853,214.00	89%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE	\$8,124.42	\$62,362.55	\$95,494.02	\$167,826.00	\$96,593.00	65%
MFP WHOLESALE	\$94,683.66	\$632,169.20	\$420,700.65	\$1,047,439.00	\$899,802.00	70%
TEFAP	\$118,508.38	\$674,055.81	\$852,638.21	\$840,035.00	\$840,035.00	80%
TOTAL MOBILE FOOD PANTRY	\$221,316.46	\$1,368,587.56	\$1,368,832.88	\$2,055,300.00	\$1,836,430.00	75%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE	\$0.00	\$0.00	\$1,255.93	\$2,668.00	\$0.00	0%
WHOLESALE	\$16,672.96	\$23,712.45	\$7,585.87	\$11,000.00	\$15,115.00	157%
TEFAP	\$32,857.78	\$126,411.72	\$180,595.45	\$60,224.00	\$60,224.00	210%
TOTAL YOUTH PROGRAMS	\$49,530.74	\$150,124.17	\$189,437.25	\$73,892.00	\$75,339.00	199%
DONATED PRODUCT						
	\$549,403.85	\$3,905,550.30	\$3,070,772.68	\$5,883,376.00	\$5,883,376.00	66%
TOTAL DONATED PRODUCT	\$549,403.85	\$3,905,550.30	\$3,070,772.68	\$5,883,376.00	\$5,883,376.00	66%
TOTAL FOOD DISTRIBUTION	\$1,448,669.82	\$8,836,273.60	\$8,433,321.39	\$11,975,764.00	\$11,648,359.00	76%
GRANTS / CONTRACTS						
HPNAP GENERAL OPERATING	\$214,834.61	\$594,317.61	\$504,281.15	\$892,733.00	\$902,302.00	66%
OTHER GRANTS / PROGRAM INCOME	\$39,557.18	\$450,405.79	\$751,714.92	\$909,230.00	\$640,753.00	70%
TOTAL GRANTS / PROGRAMS	\$254,391.79	\$1,044,723.40	\$1,255,996.07	\$1,801,963.00	\$1,543,055.00	68%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$57,302.02	\$177,671.67	\$310,343.20	\$339,220.00	\$339,220.00	52%
SPECIAL EVENTS	\$2,500.00	\$8,500.00	\$0.00	\$30,000.00	\$30,000.00	28%
DIRECT MAIL	\$104,748.00	\$569,054.03	\$570,150.13	\$1,319,027.00	\$1,319,027.00	43%
ONLINE GIVING	\$25,809.00	\$218,871.00	\$209,021.25	\$550,000.00	\$550,000.00	40%
PERSONAL SOLICITATION	\$149,205.00	\$306,402.05	\$205,800.00	\$400,000.00	\$400,000.00	77%
OTHER GENERAL DEVELOPMENT GRANTS	\$3,900.00	\$273,183.35	\$75,661.32	\$600,000.00	\$673,000.00	41%
WHITE MAIL	\$22,420.85	\$424,638.24	\$467,360.78	\$925,000.00	\$925,000.00	46%
ALL OTHER PRIVATE SUPPORT	\$14,187.53	\$204,106.34	\$177,573.50	\$250,000.00	\$250,000.00	82%
BEQUESTS	\$0.00	\$24,020.71	\$1,300.00	\$0.00	\$0.00	0%
SIF DONATIONS	\$5,000.00	\$218,500.00	\$304,749.62	\$0.00	\$0.00	0%

Food Bank of the Southern Tier

Income Statement

Total Operations

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
TOTAL FR/DONATIONS	\$385,072.40	\$2,424,947.39	\$2,321,959.80	\$4,413,247.00	\$4,486,247.00	54%
OTHER INCOME						
OTHER INCOME	\$31,900.28	\$186,836.34	\$15,467.79	\$111,500.00	\$265,926.00	70%
TOTAL OTHER INCOME	\$31,900.28	\$186,836.34	\$15,467.79	\$111,500.00	\$265,926.00	70%
TOTAL REVENUE	\$2,120,034.29	\$12,492,780.73	\$12,026,745.05	\$18,302,474.00	\$17,943,587.00	70%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$228,829.19	\$1,639,945.26	\$1,504,755.63	\$3,041,701.00	\$2,957,335.00	55%
FRINGE BENEFITS	\$47,069.09	\$348,413.99	\$314,659.51	\$714,904.00	\$710,970.00	49%
CONTRACT EMPLOYMENT	\$1,972.94	\$23,426.13	\$29,873.63	\$15,700.00	\$26,500.00	88%
PAYROLL PROCESSING	\$479.85	\$3,920.22	\$4,157.38	\$5,600.00	\$5,600.00	70%
RECRUITMENT-ADVERTISING	\$1,600.00	\$1,600.00	\$1,315.00	\$1,000.00	\$1,000.00	160%
PERSONNEL EXPENSES	\$421.00	\$2,590.00	\$385.00	\$2,200.00	\$2,200.00	118%
TOTAL PERSONNEL EXPENSES	\$280,372.07	\$2,019,895.60	\$1,855,146.15	\$3,781,105.00	\$3,703,605.00	55%
FOOD DISTRIBUTION						
AGENCIES	\$607,717.02	\$3,387,671.89	\$3,793,425.43	\$4,323,156.00	\$4,257,709.00	80%
MOBILE FOOD PANTRIES	\$215,191.57	\$1,301,808.46	\$1,357,104.12	\$1,943,865.00	\$1,733,548.00	75%
YOUTH PROGRAMS	\$60,617.89	\$460,503.40	\$237,807.56	\$569,488.00	\$685,370.00	67%
TOTAL FOOD EXPENSE	\$883,526.48	\$5,149,983.75	\$5,388,337.11	\$6,836,509.00	\$6,676,627.00	77%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$12,622.09	\$200,127.81	\$146,753.61	\$322,274.00	\$432,785.00	46%
PRODUCT ACQUISITION FREIGHT	\$5,850.40	\$16,625.71	\$26,605.92	\$100,750.00	\$100,750.00	17%
TOTAL OTHER FOOD EXPENSES	\$18,472.49	\$216,753.52	\$173,359.53	\$423,024.00	\$533,535.00	41%
DONATED PRODUCT	\$549,403.85	\$3,905,699.01	\$3,070,827.52	\$5,883,376.00	\$5,883,376.00	66%
WAREHOUSE OPERATING						
VEHICLE	\$10,543.19	\$68,615.05	\$80,239.31	\$124,251.00	\$124,251.00	55%
WAREHOUSE	\$1,085.42	\$29,303.18	\$51,602.24	\$44,400.00	\$44,400.00	66%
PRODUCTION ROOM	\$145.96	\$31,336.00	\$25,128.21	\$39,883.00	\$56,933.00	55%
TOTAL WHRS / DISTRIB	\$11,774.57	\$129,254.23	\$156,969.76	\$208,534.00	\$225,584.00	57%
GENERAL OPERATIONS						
BUILDING	\$12,043.25	\$116,058.20	\$109,490.28	\$208,451.00	\$208,451.00	56%
GENERAL OFFICE	\$8,070.24	\$72,086.78	\$81,452.77	\$190,498.00	\$190,498.00	38%
TECHNOLOGY/SERVICES	\$20,178.87	\$112,702.98	\$73,471.92	\$115,332.00	\$141,582.00	80%
STAFF EXPENSES	\$9,125.45	\$82,235.69	\$25,039.12	\$95,681.00	\$145,881.00	56%
CONTRACT SERVICES	\$48,401.13	\$356,459.92	\$310,513.46	\$648,151.00	\$721,151.00	49%
MISCELLANEOUS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL GENERAL OPERATIONS	\$97,818.94	\$739,543.57	\$599,967.55	\$1,258,113.00	\$1,407,563.00	53%

Food Bank of the Southern Tier

Income Statement

Total Operations

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DEVELOPMENT/PR						
SPECIAL EVENTS	\$860.00	\$7,600.24	\$1,956.78	\$21,000.00	\$21,000.00	36%
DIRECT MAIL	\$11,585.86	\$147,108.56	\$178,300.46	\$448,338.00	\$448,338.00	33%
GEN. DEVELOPMENT / PR EXPENSE	\$1,123.94	\$27,689.90	\$16,923.05	\$122,746.00	\$122,746.00	23%
TOTAL DEVELOPMENT/PR	\$13,569.80	\$182,398.70	\$197,180.29	\$592,084.00	\$592,084.00	31%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$10,000.00	\$19,212.55	\$5,569.14	\$132,500.00	\$132,500.00	15%
TOTAL ADVOCACY & EDUCATION	\$10,000.00	\$19,212.55	\$5,569.14	\$132,500.00	\$132,500.00	15%
CAPACITY BUILDING						
OPERATION SUPPORT	\$158,413.00	\$158,413.00	\$158,413.00	\$158,413.00	\$158,413.00	100%
FBST OPERATION SUPPORT	\$13,031.00	\$320,285.47	\$200,516.82	\$905,014.00	\$705,160.00	45%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$171,444.00	\$478,698.47	\$358,929.82	\$1,065,627.00	\$865,773.00	55%
TOTAL EXPENSES	\$2,036,382.20	\$12,841,439.40	\$11,806,286.87	\$20,180,872.00	\$20,020,647.00	64%
NET OPERATING SURPLUS/DEFICT	\$83,652.09	(\$348,658.67)	\$220,458.18	(\$1,878,398.00)	(\$2,077,060.00)	17%
CAPITAL EXPENSES						
CAPITAL EXPENSES	\$0.00	\$54,968.75	\$15,850.00	\$52,400.00	\$822,400.00	7%
CAPITAL EXP.	\$0.00	\$54,968.75	\$15,850.00	\$52,400.00	\$822,400.00	7%
NET BEFORE NON-OPERATING	\$83,652.09	(\$403,627.42)	\$204,608.18	(\$1,930,798.00)	(\$2,899,460.00)	14%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$220,468.29)	(\$220,468.29)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$0.00	(\$15,850.00)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$20.00)	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$36,603.34	\$176,756.42	(\$532,985.51)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$24,977.75)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$5,107.87	(\$43,691.87)	(\$762,581.55)	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	\$88,759.96	(\$447,319.29)	(\$557,973.37)	(\$1,930,798.00)	(\$2,899,460.00)	15%

Food Bank of the Southern Tier

Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$5,699.82	\$46,283.79	\$52,895.96	\$102,173.00	\$90,074.00	51%
AGENCY WHOLESALE	\$367,632.41	\$2,227,089.07	\$2,473,811.90	\$2,600,971.00	\$2,503,088.00	89%
TEFAP	\$255,086.54	\$1,138,582.57	\$1,277,418.76	\$1,260,052.00	\$1,260,052.00	90%
TOTAL AGENCY FOOD	\$628,418.77	\$3,411,955.43	\$3,804,126.62	\$3,963,196.00	\$3,853,214.00	89%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE	\$8,124.42	\$62,362.55	\$95,494.02	\$167,826.00	\$96,593.00	65%
MFP WHOLESALE	\$94,683.66	\$632,169.20	\$420,700.65	\$1,047,439.00	\$899,802.00	70%
TEFAP	\$118,508.38	\$674,055.81	\$852,638.21	\$840,035.00	\$840,035.00	80%
TOTAL MOBILE FOOD PANTRY	\$221,316.46	\$1,368,587.56	\$1,368,832.88	\$2,055,300.00	\$1,836,430.00	75%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE	\$0.00	\$0.00	\$1,255.93	\$2,668.00	\$0.00	0%
WHOLESALE	\$16,672.96	\$23,712.45	\$7,585.87	\$11,000.00	\$15,115.00	157%
TEFAP	\$32,857.78	\$126,411.72	\$180,595.45	\$60,224.00	\$60,224.00	210%
TOTAL YOUTH PROGRAMS	\$49,530.74	\$150,124.17	\$189,437.25	\$73,892.00	\$75,339.00	199%
DONATED PRODUCT						
	\$549,403.85	\$3,905,550.30	\$3,070,772.68	\$5,883,376.00	\$5,883,376.00	66%
TOTAL DONATED PRODUCT	\$549,403.85	\$3,905,550.30	\$3,070,772.68	\$5,883,376.00	\$5,883,376.00	66%
TOTAL FOOD DISTRIBUTION	\$1,448,669.82	\$8,836,217.46	\$8,433,169.43	\$11,975,764.00	\$11,648,359.00	76%
GRANTS / CONTRACTS						
HPNAP GENERAL OPERATING	\$214,834.61	\$594,317.61	\$504,281.15	\$892,733.00	\$902,302.00	66%
OTHER GRANTS / PROGRAM INCOME	\$39,557.18	\$428,595.48	\$751,714.92	\$909,230.00	\$640,753.00	67%
TOTAL GRANTS / PROGRAMS	\$254,391.79	\$1,022,913.09	\$1,255,996.07	\$1,801,963.00	\$1,543,055.00	66%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$57,302.02	\$177,671.67	\$310,343.20	\$339,220.00	\$339,220.00	52%
SPECIAL EVENTS	\$2,500.00	\$8,500.00	\$0.00	\$30,000.00	\$30,000.00	28%
DIRECT MAIL	\$104,748.00	\$569,054.03	\$570,150.13	\$1,319,027.00	\$1,319,027.00	43%
ONLINE GIVING	\$25,809.00	\$218,871.00	\$209,021.25	\$550,000.00	\$550,000.00	40%
PERSONAL SOLICITATION	\$149,205.00	\$306,402.05	\$205,800.00	\$400,000.00	\$400,000.00	77%
OTHER GENERAL DEVELOPMENT GRANTS	\$3,900.00	\$270,683.35	\$75,661.32	\$600,000.00	\$673,000.00	40%
WHITE MAIL	\$22,420.85	\$424,638.24	\$467,360.78	\$925,000.00	\$925,000.00	46%
ALL OTHER PRIVATE SUPPORT	\$14,187.53	\$204,106.34	\$177,573.50	\$250,000.00	\$250,000.00	82%
BEQUESTS	\$0.00	\$24,020.71	\$1,300.00	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	\$380,072.40	\$2,203,947.39	\$2,017,210.18	\$4,413,247.00	\$4,486,247.00	49%

Food Bank of the Southern Tier

Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
OTHER INCOME						
OTHER INCOME	\$31,900.28	\$186,836.34	\$15,467.79	\$111,500.00	\$265,926.00	70%
TOTAL OTHER INCOME	\$31,900.28	\$186,836.34	\$15,467.79	\$111,500.00	\$265,926.00	70%
TOTAL REVENUE	\$2,115,034.29	\$12,249,914.28	\$11,721,843.47	\$18,302,474.00	\$17,943,587.00	68%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$221,606.90	\$1,585,840.35	\$1,412,066.32	\$2,947,967.00	\$2,863,601.00	55%
FRINGE BENEFITS	\$45,718.37	\$338,681.04	\$302,332.37	\$697,113.00	\$693,179.00	49%
CONTRACT EMPLOYMENT	\$1,972.94	\$23,426.13	\$29,873.63	\$15,700.00	\$26,500.00	88%
PAYROLL PROCESSING	\$479.85	\$3,920.22	\$4,157.38	\$5,600.00	\$5,600.00	70%
RECRUITMENT-ADVERTISING	\$1,600.00	\$1,600.00	\$1,315.00	\$1,000.00	\$1,000.00	160%
PERSONNEL EXPENSES	\$421.00	\$2,590.00	\$385.00	\$2,200.00	\$2,200.00	118%
TOTAL PERSONNEL EXPENSES	\$271,799.06	\$1,956,057.74	\$1,750,129.70	\$3,669,580.00	\$3,592,080.00	54%
FOOD DISTRIBUTION						
AGENCIES	\$597,346.75	\$3,272,701.79	\$3,756,680.57	\$3,744,108.00	\$3,609,661.00	91%
MOBILE FOOD PANTRIES	\$215,191.57	\$1,301,808.46	\$1,357,104.12	\$1,943,865.00	\$1,733,548.00	75%
YOUTH PROGRAMS	\$55,089.76	\$350,893.36	\$236,241.92	\$484,488.00	\$485,370.00	72%
TOTAL FOOD EXPENSE	\$867,628.08	\$4,925,403.61	\$5,350,026.61	\$6,172,461.00	\$5,828,579.00	85%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$12,529.81	\$195,490.22	\$146,567.40	\$308,274.00	\$418,785.00	47%
PRODUCT ACQUISITION FREIGHT	\$5,850.40	\$16,625.71	\$26,605.92	\$100,750.00	\$100,750.00	17%
TOTAL OTHER FOOD EXPENSES	\$18,380.21	\$212,115.93	\$173,173.32	\$409,024.00	\$519,535.00	41%
DONATED PRODUCT						
WAREHOUSE OPERATING	\$549,403.85	\$3,905,699.01	\$3,070,827.52	\$5,883,376.00	\$5,883,376.00	66%
VEHICLE	\$10,543.19	\$68,615.05	\$80,239.31	\$124,251.00	\$124,251.00	55%
WAREHOUSE	\$983.37	\$28,801.80	\$51,602.24	\$44,400.00	\$44,400.00	65%
PRODUCTION ROOM	\$145.96	\$30,541.23	\$16,810.88	\$24,365.00	\$41,415.00	74%
TOTAL WHRS / DISTRIB	\$11,672.52	\$127,958.08	\$148,652.43	\$193,016.00	\$210,066.00	61%
GENERAL OPERATIONS						
BUILDING	\$12,043.25	\$116,058.20	\$109,490.28	\$208,451.00	\$208,451.00	56%
GENERAL OFFICE	\$8,009.50	\$68,838.94	\$58,338.99	\$148,798.00	\$148,798.00	46%
TECHNOLOGY/SERVICES	\$20,178.87	\$100,202.98	\$72,534.42	\$105,332.00	\$131,582.00	76%
STAFF EXPENSES	\$9,125.45	\$81,606.49	\$25,039.12	\$95,681.00	\$145,881.00	56%
CONTRACT SERVICES	\$48,401.13	\$356,459.92	\$279,085.22	\$578,651.00	\$651,651.00	55%
MISCELLANEOUS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL GENERAL OPERATIONS	\$97,758.20	\$723,166.53	\$544,488.03	\$1,136,913.00	\$1,286,363.00	56%

Food Bank of the Southern Tier

Income Statement

Total Operations Excludes SIF

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DEVELOPMENT/PR						
SPECIAL EVENTS	\$860.00	\$7,600.24	\$1,956.78	\$21,000.00	\$21,000.00	36%
DIRECT MAIL	\$11,585.86	\$147,108.56	\$178,300.46	\$448,338.00	\$448,338.00	33%
GEN. DEVELOPMENT / PR EXPENSE	\$1,123.94	\$27,589.90	\$16,923.05	\$122,746.00	\$122,746.00	22%
TOTAL DEVELOPMENT/PR	\$13,569.80	\$182,298.70	\$197,180.29	\$592,084.00	\$592,084.00	31%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$0.00	\$3,373.71	\$0.00	\$22,500.00	\$22,500.00	15%
TOTAL ADVOCACY & EDUCATION	\$0.00	\$3,373.71	\$0.00	\$22,500.00	\$22,500.00	15%
CAPACITY BUILDING						
OPERATION SUPPORT	\$158,413.00	\$158,413.00	\$158,413.00	\$158,413.00	\$158,413.00	100%
FBST OPERATION SUPPORT	\$1,096.00	\$84,938.99	\$70,763.00	\$165,014.00	\$115,160.00	74%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$159,509.00	\$243,351.99	\$229,176.00	\$325,627.00	\$275,773.00	88%
TOTAL EXPENSES	\$1,989,720.72	\$12,279,425.30	\$11,463,653.90	\$18,404,581.00	\$18,210,356.00	67%
NET OPERATING SURPLUS/DEFICT	\$125,313.57	(\$29,511.02)	\$258,189.57	(\$102,107.00)	(\$266,769.00)	11%
CAPITAL EXPENSES						
CAPITAL EXPENSES	\$0.00	\$54,968.75	\$15,850.00	\$52,400.00	\$822,400.00	7%
CAPITAL EXP.	\$0.00	\$54,968.75	\$15,850.00	\$52,400.00	\$822,400.00	7%
NET BEFORE NON-OPERATING	\$125,313.57	(\$84,479.77)	\$242,339.57	(\$154,507.00)	(\$1,089,169.00)	8%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$220,468.29)	(\$220,468.29)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$0.00	(\$15,850.00)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$20.00)	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$36,603.34	\$176,756.42	(\$532,985.51)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$24,977.75)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$5,107.87	(\$43,691.87)	(\$762,581.55)	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	\$130,421.44	(\$128,171.64)	(\$520,241.98)	(\$154,507.00)	(\$1,089,169.00)	12%

Food Bank of the Southern Tier

Income Statement

Total Operations SIF Projects

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$0.00	\$56.14	\$151.96	\$0.00	\$0.00	0%
AGENCY WHOLSALE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL AGENCY FOOD	\$0.00	\$56.14	\$151.96	\$0.00	\$0.00	0%
TOTAL FOOD DISTRIBUTION	\$0.00	\$56.14	\$151.96	\$0.00	\$0.00	0%
GRANTS / CONTRACTS						
OTHER GRANTS / PROGRAM INCOME	\$0.00	\$21,810.31	\$0.00	\$0.00	\$0.00	0%
TOTAL GRANTS / PROGRAMS	\$0.00	\$21,810.31	\$0.00	\$0.00	\$0.00	0%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
OTHER GENERAL DEVELOPMENT GRANTS	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	0%
SIF DONATIONS	\$5,000.00	\$218,500.00	\$304,749.62	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	\$5,000.00	\$221,000.00	\$304,749.62	\$0.00	\$0.00	0%
TOTAL REVENUE	\$5,000.00	\$242,866.45	\$304,901.58	\$0.00	\$0.00	0%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$7,222.29	\$54,104.91	\$92,689.31	\$93,734.00	\$93,734.00	58%
FRINGE BENEFITS	\$1,350.72	\$9,732.95	\$12,327.14	\$17,791.00	\$17,791.00	55%
RECRUITMENT-ADVERTISING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL PERSONNEL EXPENSES	\$8,573.01	\$63,837.86	\$105,016.45	\$111,525.00	\$111,525.00	57%
FOOD DISTRIBUTION						
AGENCIES	\$10,370.27	\$114,970.10	\$36,744.86	\$579,048.00	\$648,048.00	18%
YOUTH PROGRAMS	\$5,528.13	\$109,610.04	\$1,565.64	\$85,000.00	\$200,000.00	55%
TOTAL FOOD EXPENSE	\$15,898.40	\$224,580.14	\$38,310.50	\$664,048.00	\$848,048.00	26%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$92.28	\$4,637.59	\$186.21	\$14,000.00	\$14,000.00	33%
TOTAL OTHER FOOD EXPENSES	\$92.28	\$4,637.59	\$186.21	\$14,000.00	\$14,000.00	33%
WAREHOUSE OPERATING						
WAREHOUSE	\$102.05	\$501.38	\$0.00	\$0.00	\$0.00	0%
PRODUCTION ROOM	\$0.00	\$794.77	\$8,317.33	\$15,518.00	\$15,518.00	5%
TOTAL WHRS / DISTRIB	\$102.05	\$1,296.15	\$8,317.33	\$15,518.00	\$15,518.00	8%
GENERAL OPERATIONS						

Food Bank of the Southern Tier

Income Statement

Total Operations SIF Projects

	CURRENT MONTH 07/01/2023 07/31/2023	CURRENT YTD ACTUAL 01/01/2023 07/31/2023	LAST YTD ACTUAL 01/01/2022 07/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
GENERAL OFFICE	\$60.74	\$3,247.84	\$23,113.78	\$41,700.00	\$41,700.00	8%
TECHNOLOGY/SERVICES	\$0.00	\$12,500.00	\$937.50	\$10,000.00	\$10,000.00	125%
STAFF EXPENSES	\$0.00	\$629.20	\$0.00	\$0.00	\$0.00	0%
CONTRACT SERVICES	\$0.00	\$0.00	\$31,428.24	\$69,500.00	\$69,500.00	0%
TOTAL GENERAL OPERATIONS	\$60.74	\$16,377.04	\$55,479.52	\$121,200.00	\$121,200.00	14%
DEVELOPMENT/PR						
GEN. DEVELOPMENT / PR EXPENSE	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	0%
TOTAL DEVELOPMENT/PR	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	0%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$10,000.00	\$15,838.84	\$5,569.14	\$110,000.00	\$110,000.00	14%
TOTAL ADVOCACY & EDUCATION	\$10,000.00	\$15,838.84	\$5,569.14	\$110,000.00	\$110,000.00	14%
CAPACITY BUILDING						
FBST OPERATION SUPPORT	\$11,935.00	\$235,346.48	\$129,753.82	\$740,000.00	\$590,000.00	40%
TOTAL CAPACITY BUILDING	\$11,935.00	\$235,346.48	\$129,753.82	\$740,000.00	\$590,000.00	40%
TOTAL EXPENSES	\$46,661.48	\$562,014.10	\$342,632.97	\$1,776,291.00	\$1,810,291.00	31%
NET OPERATING SURPLUS/DEFICT	(\$41,661.48)	(\$319,147.65)	(\$37,731.39)	(\$1,776,291.00)	(\$1,810,291.00)	18%
NET BEFORE NON-OPERATING	(\$41,661.48)	(\$319,147.65)	(\$37,731.39)	(\$1,776,291.00)	(\$1,810,291.00)	18%
NET SURPLUS/(DEFICIT)	(\$41,661.48)	(\$319,147.65)	(\$37,731.39)	(\$1,776,291.00)	(\$1,810,291.00)	18%


COMMUNIS

ACCOUNT NAME: CC-FOOD BANK ENDOWMENT

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER
SUMMARY FROM 07/01/2023 TO 07/31/2023

	ALESCO	TOTAL
BEGINNING BALANCE	103,128.66	103,128.66
DEPOSIT	0.00	0.00
WITHDRAWAL	0.00	0.00
TRANSFER	0.00	0.00
INCOME	68.74	68.74
FEES	(25.78)	(25.78)
REALIZED GAINS (LOSSES)	193.88	193.88
UNREALIZED GAINS (LOSSES)	2,631.44	2,631.44
ENDING BALANCE	105,996.94	105,996.94

REPORT PRODUCED BY:


BNY MELLON

CATHOLIC CHARITIES
ATTN: FINANCE DEPARTMENT
94 EXCHANGE STREET
GENEVA

NY 14456

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary.ziarniak@dcor.org


COMMUNIS

ACCOUNT NAME: CC-FOOD BANK - SOUTHERN TIER

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER
SUMMARY FROM 07/01/2023 TO 07/31/2023

	ALESCO	TOTAL
BEGINNING BALANCE	785,844.25	785,844.25
DEPOSIT	0.00	0.00
WITHDRAWAL	0.00	0.00
TRANSFER	0.00	0.00
INCOME	523.77	523.77
FEES	(196.46)	(196.46)
REALIZED GAINS (LOSSES)	1,477.36	1,477.36
UNREALIZED GAINS (LOSSES)	20,051.64	20,051.64
ENDING BALANCE	807,700.56	807,700.56

REPORT PRODUCED BY:


BNY MELLON

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary.ziarniak@dor.org

CATHOLIC CHARITIES
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NY 14456