#### The Food Bank of the Southern Tier FINANCIAL REPORT – May 2023]

#### % to Budget Guideline (Month 5 of 12): 42%

YTD Actual to Budget w/SIF:	50% Total Income	46% Total Expenses
YTD Actual to Budget General Operations:	49% Total Income	48% Total Expenses
2022 YTD:	45% Total Income	34% Total Expenses

#### **OVERALL**

- HPNAP and NNY contract awards have resumed as initially awarded; still waiting on HPNAP's additional funding.
- Received donated is flat compared to the prior year, up 41% vs. last month.
- Facilities project update: Architectural firms will complete a guided walkthrough on Friday, July 14th.
- Contracting with vendor to develop data channels to extract data from Blackbaud to provide sustainable and improved capabilities and efficiency. The current platform relies on an unstable Power Bl connector. Proposal \$38,400

#### **INCOME STATEMENT:**

(Percentages Relate to Budget Projection)

#### **Revenue Items:**

Agency Food: 62%	Above target. This number continues to be driven by Agency wholesale spending.
MFP Food: 56%	Above target. However, on target when excluding HPNAP LA funding %. MFPs continue to benefit from TEFAP offerings.
	HPNAP: Hunger Prevention & Nutrition Assistance Program LA: Legislative Award
Youth Programs Food: 111%	Above target. TEFAP is supporting youth programs!
Donated Product: 49%	Above target. Distribution specifically for May is down 43% vs. last month and down 53% vs. the prior year. February was a significantly high month for donated products.
HPNAP General Operating: 36%	Below target. Operating & JSY income is vouchered incrementally. Some seasonal components here. Transportation Grant is usually expended in the year's first half, while Operations Support will mostly be spent in the second half.
Other Contracts/Programs: 52%	Above target due to a \$10,785 Feeding NYS commodity reimbursement received in February.
Fund-Raising/Donations: 39%	Below target. However on target when compared to the five-year seasonal average of 41.13%, excluding 2020.
Other Income: 47%	Above target. Interest income from the ICS account is performing well.

#### **EXPENSE ITEMS:**

Personnel: 37%	Below target. Due to vacancies.
Agency Food: 65%	Above target. Agency spending through HPNAP funding is at 51%. Agencies continue to utilize TEFAP offerings.
MFP Food: 56%	Above target. However, on target when excluding HPNPA LA funding %. MFPs continue to benefit from TEFAP offerings.
Youth Programs Food: 55%	Above target. Wholesale spending for BackPacks and School Food Center (SFC) is high. The SFC budget will remain high as they exhaust the internal budget and then transition to the Agency SIF project. Very strong utilization of TEFAP products in May.
Other Program Food: 23%	Below target. Some seasonal components here.
Product Acquisition Freight: 6% 30% without subsidies	Below target. This number depends on the availability of quality donated loads, and we are receiving freight subsidies for Choice loads. This year we started tracking freight subsidies on the income statement to show how much freight would cost if subsidies were not provided. We have received \$23,586 in subsidies and paid \$16,826 for freight (not including HPNAP transportation grant).
Donated Product: 49%	Above target. Distribution specifically for May is down 43% vs. last month and down 53% vs. the prior year. February was a significantly high month for donated products.
Warehouse/Distribution: 47%	Above target. Additional purchase of boxes.
General Operations: 45%	On target.
Development/PR: 14%	Below target. Highly seasonal cost centers in the Development Dept. with Direct Mail and Advertising/Promo heavy in Q4 investment.
Advocacy & Education: 3%	Below target, as expected. Seasonal / Event-driven.
Operation Support: 25%	Below target, as expected. Operations Support is generally spent during the second half of the year. The current % is from CHOW NNY funding passthrough.

#### **Non-Operating ITEMS:**

SIF: 19%	Below target. Expecting projects to pick up.
Capital Expenses: 7%	Below target. Facilities project in process.

#### **Program Food Accounting Distinctions:**

- 1. There is MFP HPNAP Shared Maintenance income but no expense (acquisition costs are reimbursable).
- 2. There is <u>BackPack Wholesale</u> expense but no income (the Food Bank pays for this program expense).
- 3. There is Agency Shared Maintenance income but no expense (it is donated product).
- 4. Inter-Affiliate Food expenses are recouped in Shared Maintenance revenue.
- 5. Other Program Food expenses are paid for by matching grants and fundraising.

## Food Bank of the Southern Tier Balance Sheet

	05/31/2023	12/31/2022
ASSETS		
CASH - OPERATING	\$7,438,315.36	\$6,819,606.63
ACCTS. RECEIVABLE	\$141,715.89	\$159,358.76
CONTRACTS / GRANTS RECEIVABLE	\$1,066,888.27	\$2,137,697.07
INVESTMENT MANAGEMENT	\$3,071,074.27	\$2,919,309.49
PREPAIDS	\$60,704.94	\$40,803.47
PURCHASE FOOD INVENTORY	\$687,326.50	\$697,670.19
IN-KIND DONATED/TEFAP FOOD	\$678,563.07	\$490,170.77
PROPERTY, PLANT AND EQUIPMENT	\$2,277,845.61	\$2,435,302.96
TOTAL ASSETS	\$15,422,433.91	\$15,699,919.34
LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$319,395.86	\$614,820.92
DEFERRED INCOME	\$168,006.56	\$188,311.45
DEFERRED INVENTORY	\$678,563.07	\$490,170.77
ACCRUED LIABILITY	\$375,749.61	\$339,836.54
TOTAL LIABILITIES	\$1,541,715.10	\$1,633,139.68
FUND BALANCE		
UNRESTRICTED FUNDS	\$2,373,302.72	\$2,561,916.05
RESTRICTED-ENDOWMENT FUND	\$96,622.37	\$94,069.87
TEMP. RESTRICTED-DONATIONS	\$495,438.37	\$495,438.37
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$75,043.84	\$75,043.84
TEMP. RESTRICTED CANSTRUCTION	\$28,450.53	\$28,450.53
BOD DESIGNATED OPERATING RESERVE FUI	\$2,971,472.00	\$2,971,472.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,370,996.00	\$1,370,996.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$6,469,393.00	\$6,469,393.00
TOTAL FUND BALANCE	\$13,880,718.83	\$14,066,779.66
TOTAL LIABILITIES AND FUND BALANCE	\$15,422,433.93	\$15,699,919.34
<u> </u>	+13/122/133333	<del>+ 15/655/5 1515 1</del>
BEGINNING BALANCE WITH CURRENT YEAR AL	\$14,066,779.66	\$13,836,236.80
NET SURPLUS/(DEFICIT)	(\$186,060.83)	\$230,542.86
ENDING FUND BALANCE	\$13,880,718.83	\$14,066,779.66

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#### Food Bank of the Southern Tier Cash Flow Forecast June 2023 to November 2023

WEEK ENDING	RECEIPTS		DISBURSEMENTS	NET CHANGE	BALANCE
BAL. BROUGHT FORWARD 6/3/2023 6/10/2023 6/17/2023 6/24/2023 6/30/2023	0.00 73,728.03 236,849.78 75,000.00 250,000.00	D CE D	26,670.42 B 339,826.21 A B 236,287.86 B 176,484.53 A B	(26,670.42) (266,098.18) 561.92 (101,484.53) 250,000.00 0.00	7,432,875.36 7,406,204.94 7,140,106.76 7,140,668.68 7,039,184.15 7,289,184.15 7,289,184.15
MONTHLY TOTAL	635,577.81		779,269.02	(143,691.21)	7,289,184.15
WEEK ENDING 7/8/2023 7/15/2023 7/22/2023 7/26/2023	100,000.00 300,000.00 300,000.00 10,000.00	C E	260,000.00 A B 200,000.00 B 250,000.00 A B 300,000.00 B F	(160,000.00) 100,000.00 50,000.00 (290,000.00)	7,129,184.15 7,229,184.15 7,279,184.15 6,989,184.15 6,989,184.15
MONTHLY TOTAL	710,000.00		1,010,000.00	(300,000.00)	6,989,184.15
WEEK ENDING 8/5/2002 8/12/2023 8/19/2023 8/26/2023 8/31/2023 MONTHLY TOTAL	80,000.00 100,000.00 150,000.00 360,000.00	E E	260,000.00 A B 200,000.00 B 300,000.00 A B 150,000.00	(180,000.00) (100,000.00) (150,000.00) 210,000.00 0.00 (220,000.00)	6,809,184.15 6,709,184.15 6,559,184.15 6,769,184.15 6,769,184.15 6,769,184.15
3 MONTH RECAP	2,035,577.81		2,699,269.02	(663,691.21)	
MONTH OF SEP MONTH OF OCT MONTH OF NOV 6 MONTH RECAP	1,525,206.00 1,525,206.00 1,525,206.00 6,611,195.81		1,686,106.00 1,686,106.00 1,686,106.00 7,757,587.02	(160,900.00) (160,900.00) (160,900.00) (1,146,391.21)	6,608,284.15 6,447,384.15 6,286,484.15 6,286,484.15

A INCLUDES 2 WEEKS PAYROLL B INCLUDES FOOD PURCHASES

C INCLUDES GRANT PAYMENTS

D A/R PAYMENTS

E DONATIONS/DIRECT MAIL

F PENSION PAYMENT

**Total Operations** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$3,220.40	\$35,610.07	\$37,208.69	\$102,173.00	\$90,074.00	40%
AGENCY WHOLSALE	\$307,922.29	\$1,553,561.90	\$2,009,382.11	\$2,600,971.00	\$2,521,088.00	62%
TEFAP	\$77,556.55	\$822,060.83	\$812,550.10	\$1,260,052.00	\$1,260,052.00	65%
TOTAL AGENCY FOOD	\$388,699.24	\$2,411,232.80	\$2,859,140.90	\$3,963,196.00	\$3,871,214.00	62%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE	\$8,905.05	\$46,410.13	\$59,542.31	\$167,826.00	\$95,338.00	49%
MFP WHOLESALE	\$70,144.66	\$490,543.84	\$288,834.27	\$1,047,439.00	\$883,057.00	56%
TEFAP	\$142,861.54	\$486,181.14	\$588,329.01	\$840,035.00	\$840,035.00	58%
TOTAL MOBILE FOOD PANTRY	\$221,911.25	\$1,023,135.11	\$936,705.59	\$2,055,300.00	\$1,818,430.00	56%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE	\$0.00	\$0.00	\$1,191.94	\$2,668.00	\$0.00	0%
WHOLESALE	\$2,622.24	\$6,071.99	\$1,131.34	\$11,000.00	\$15,115.00	40%
TEFAP	\$14,307.48	\$77,333.28	\$108,323.24	\$60,224.00	\$60,224.00	128%
TOTAL YOUTH PROGRAMS	\$16,929.72	\$83,405.27	\$110,086.09	\$73,892.00	\$75,339.00	111%
			<b>\$110,000.03</b>			
DONATED PRODUCT						
	\$279,408.79	\$2,906,105.71	\$2,009,337.93	\$5,883,376.00	\$5,883,376.00	49%
TOTAL DONATED PRODUCT	\$279,408.79	\$2,906,105.71	\$2,009,337.93	\$5,883,376.00	\$5,883,376.00	49%
TOTAL FOOD DISTRIBUTION	\$906,949.00	\$6,423,878.89	\$5,915,270.51	\$11,975,764.00	\$11,648,359.00	55%
GRANTS / CONTRACTS						
HPNAP GENERAL OPERATING	\$45,289.91	\$273,839.41	\$205,500.29	\$756,319.00	\$756,319.00	36%
OTHER GRANTS / PROGRAM INCOME	\$53,239.42	\$430,447.13	\$704,300.70	\$1,045,644.00	\$791,710.00	54%
TOTAL GRANTS / PROGRAMS	\$98,529.33	\$704,286.54	\$909,800.99	\$1,801,963.00	\$1,548,029.00	45%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$6,829.60	\$108,022.62	\$297,914.20	\$339,220.00	\$339,220.00	32%
SPECIAL EVENTS	\$0.00	\$1,000.00	\$0.00	\$30,000.00	\$30,000.00	3%
DIRECT MAIL	\$48,104.75	\$355,992.97	\$399,193.60	\$1,319,027.00	\$1,319,027.00	27%
ONLINE GIVING	\$25,569.00	\$152,389.00	\$148,114.25	\$550,000.00	\$550,000.00	28%
PERSONAL SOLICITATION	\$50,772.05	\$154,647.05	\$178,035.00	\$400,000.00	\$400,000.00	39%
OTHER GENERAL DEVELOPMENT GRANTS	\$54,666.67	\$228,266.68	\$16,074.92	\$600,000.00	\$650,000.00	35%
WHITE MAIL	\$99,974.54	\$356,814.19	\$353,492.26	\$925,000.00	\$925,000.00	39%
ALL OTHER PRIVATE SUPPORT	\$23,823.03	\$176,120.76	\$146,731.50	\$250,000.00	\$250,000.00	70%
BEQUESTS	\$0.00	\$24,020.71	\$0.00	\$0.00	\$0.00	0%
SIF DONATIONS	\$61,500.00	\$183,500.00	\$137,249.62	\$0.00	\$0.00	0%

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**Total Operations** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
TOTAL FR/DONATIONS	\$371,239.64	\$1,740,773.98	\$1,676,805.35	\$4,413,247.00	\$4,463,247.00	39%
OTHER INCOME						
OTHER INCOME	\$31,440.06	\$124,053.91	\$7,798.57	\$111,500.00	\$265,926.00	47%
TOTAL OTHER INCOME	\$31,440.06	\$124,053.91	\$7,798.57	\$111,500.00	\$265,926.00	47%
TOTAL REVENUE	\$1,408,158.03	\$8,992,993.32	\$8,509,675.42	\$18,302,474.00	\$17,925,561.00	50%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$240,709.93	\$1,153,036.04	\$1,083,633.40	\$3,041,701.00	\$3,041,701.00	38%
FRINGE BENEFITS	\$48,784.65	\$245,248.05	\$215,660.48	\$714,904.00	\$714,904.00	34%
CONTRACT EMPLOYMENT	\$4,483.53	\$17,584.67	\$17,473.69	\$15,700.00	\$15,700.00	112%
PAYROLL PROCESSING	\$448.17	\$2,980.27	\$2,963.41	\$5,600.00	\$5,600.00	53%
RECRUITMENT-ADVERTISING	\$0.00	\$0.00	\$1,315.00	\$1,000.00	\$1,000.00	0%
PERSONNEL EXPENSES	\$283.00	\$2,169.00	\$231.00	\$2,200.00	\$2,200.00	99%
TOTAL PERSONNEL EXPENSES	\$294,709.28	\$1,421,018.03	\$1,321,276.98	\$3,781,105.00	\$3,781,105.00	38%
FOOD DISTRIBUTION						
AGENCIES	\$447,259.63	\$2,436,445.35	\$2,854,885.66	\$4,323,156.00	\$4,274,454.00	57%
MOBILE FOOD PANTRIES	\$212,895.56	\$966,873.66	\$943,265.67	\$1,943,865.00	\$1,716,803.00	56%
YOUTH PROGRAMS	\$35,862.27	\$348,987.47	\$145,439.53	\$569,488.00	\$685,370.00	51%
TOTAL FOOD EXPENSE	\$696,017.46	\$3,752,306.48	\$3,943,590.86	\$6,836,509.00	\$6,676,627.00	56%
			45/3 .5/33 6.65			
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$14,838.68	\$94,368.24	\$108,976.66	\$322,274.00	\$432,785.00	22%
PRODUCT ACQUISITION FREIGHT	(\$2,698.36)	\$6,391.28	\$18,342.32	\$100,750.00	\$100,750.00	6%
TOTAL OTHER FOOD EXPENSES	\$12,140.32	\$100,759.52	\$127,318.98	\$423,024.00	\$533,535.00	19%
DONATED PRODUCT	\$279,408.79	\$2,906,254.42	\$2,009,391.27	\$5,883,376.00	\$5,883,376.00	49%
WAREHOUSE OPERATING						
VEHICLE	\$8,879.81	\$51,071.93	\$47,336.41	\$124,251.00	\$124,251.00	41%
WAREHOUSE	\$3,792.04	\$11,985.40	\$30,079.49	\$44,400.00	\$44,400.00	27%
PRODUCTION ROOM	\$3,673.31	\$28,972.32	\$20,937.32	\$39,883.00	\$39,883.00	73%
TOTAL WHRS / DISTRIB	\$16,345.16	\$92,029.65	\$98,353.22	\$208,534.00	\$208,534.00	44%
GENERAL OPERATIONS						
BUILDING	\$19,148.10	\$96,880.75	\$74,711.77	\$208,451.00	\$208,451.00	46%
GENERAL OFFICE	\$8,216.71	\$48,590.31	\$75,528.48	\$190,498.00	\$190,498.00	26%
TECHNOLOGY/SERVICES	\$23,762.09	\$77,133.96	\$31,303.60	\$115,332.00	\$115,332.00	67%
STAFF EXPENSES	\$22,858.03	\$55,115.43	\$14,278.01	\$95,681.00	\$112,481.00	49%
CONTRACT SERVICES	\$59,040.84	\$258,556.23	\$229,458.38	\$648,151.00	\$688,151.00	38%
MISCELLANEOUS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL GENERAL OPERATIONS	\$133,025.77	\$536,276.68	\$425,280.24	\$1,258,113.00	\$1,314,913.00	41%
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**Total Operations** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DEVELOPMENT/PR						
SPECIAL EVENTS	\$110.00	\$6,352.20	\$1,574.78	\$21,000.00	\$21,000.00	30%
DIRECT MAIL	\$13,110.10	\$64,060.92	\$114,246.13	\$448,338.00	\$448,338.00	14%
GEN. DEVELOPMENT / PR EXPENSE	\$4,298.55	\$15,359.24	\$11,788.40	\$122,746.00	\$122,746.00	13%
TOTAL DEVELOPMENT/PR	\$17,518.65	\$85,772.36	\$127,609.31	\$592,084.00	\$592,084.00	14%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$5,205.00	\$6,216.01	\$1,935.75	\$132,500.00	\$132,500.00	5%
TOTAL ADVOCACY & EDUCATION	\$5,205.00	\$6,216.01	\$1,935.75	\$132,500.00	\$132,500.00	5%
CAPACITY BUILDING						
OPERATION SUPPORT	\$0.00	\$0.00	\$0.00	\$158,413.00	\$158,413.00	0%
FBST OPERATION SUPPORT	\$130,577.87	\$217,759.68	\$155,067.00	\$905,014.00	\$698,160.00	31%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$130,577.87	\$217,759.68	\$155,067.00	\$1,065,627.00	\$858,773.00	25%
TOTAL EXPENSES	\$1,584,948.30	\$9,118,392.83	\$8,209,823.61	\$20,180,872.00	\$19,981,447.00	46%
NET OPERATING SURPLUS/DEFICT	(\$176,790.27)	(\$125,399.51)	\$299,851.81	(\$1,878,398.00)	(\$2,055,886.00)	6%
CAPITAL EXPENSES						
CAPITAL EXPENSES	\$1,218.00	\$54,968.75	\$15,850.00	\$52,400.00	\$802,400.00	7%
CAPITAL EXP.	\$1,218.00	\$54,968.75	\$15,850.00	\$52,400.00	\$802,400.00	7%
NET BEFORE NON-OPERATING	(\$178,008.27)	(\$180,368.26)	\$284,001.81	(\$1,930,798.00)	(\$2,858,286.00)	6%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$157,477.35)	(\$157,477.35)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$0.00	(\$15,850.00)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$20.00)	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$6,627.16	\$151,764.78	(\$358,920.36)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$17,841.25)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	(\$24,868.31)	(\$5,692.57)	(\$518,388.96)	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	(\$202,876.58)	(\$186,060.83)	(\$234,387.15)	(\$1,930,798.00)	(\$2,858,286.00)	7%

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**Total Operations Excludes SIF** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$3,169.66	\$35,553.93	\$37,121.65	\$102,173.00	\$90,074.00	39%
AGENCY WHOLSALE	\$307,922.29	\$1,553,561.90	\$2,009,382.11	\$2,600,971.00	\$2,521,088.00	62%
TEFAP	\$77,556.55	\$822,060.83	\$812,550.10	\$1,260,052.00	\$1,260,052.00	65%
TOTAL AGENCY FOOD	\$388,648.50	\$2,411,176.66	\$2,859,053.86	\$3,963,196.00	\$3,871,214.00	62%
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MOBILE FOOD PANTRIES						
SHARED MAINTENANCE	\$8,905.05	\$46,410.13	\$59,542.31	\$167,826.00	\$95,338.00	49%
MFP WHOLESALE	\$70,144.66	\$490,543.84	\$288,834.27	\$1,047,439.00	\$883,057.00	56%
TEFAP	\$142,861.54	\$486,181.14	\$588,329.01	\$840,035.00	\$840,035.00	58%
TOTAL MOBILE FOOD PANTRY	\$221,911.25	\$1,023,135.11	\$936,705.59	\$2,055,300.00	\$1,818,430.00	56%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE	\$0.00	\$0.00	\$1,191.94	\$2,668.00	\$0.00	0%
WHOLESALE	\$2,622.24	\$6,071.99	\$570.91	\$11,000.00	\$15,115.00	40%
TEFAP	\$14,307.48	\$77,333.28	\$108,323.24	\$60,224.00	\$60,224.00	128%
TOTAL YOUTH PROGRAMS	\$16,929.72	\$83,405.27	\$110,086.09	\$73,892.00	\$75,339.00	111%
DONATED PRODUCT						
DONATED PRODUCT	¢270.400.70	¢2.000.105.71	¢2,000,227,02	<b>#</b> F 002 276 00	¢5 002 276 00	400/
TOTAL DOMATED PRODUCT	\$279,408.79	\$2,906,105.71	\$2,009,337.93	\$5,883,376.00	\$5,883,376.00	49%
TOTAL DONATED PRODUCT	\$279,408.79	\$2,906,105.71	\$2,009,337.93	\$5,883,376.00	\$5,883,376.00	49%
TOTAL FOOD DISTRIBUTION	\$906,898.26	\$6,423,822.75	\$5,915,183.47	\$11,975,764.00	\$11,648,359.00	55%
GRANTS / CONTRACTS						
HPNAP GENERAL OPERATING	\$45,289.91	\$273,839.41	\$205,500.29	\$756,319.00	\$756,319.00	36%
OTHER GRANTS / PROGRAM INCOME	\$53,239.42	\$408,636.82	\$704,300.70	\$1,045,644.00	\$791,710.00	52%
TOTAL GRANTS / PROGRAMS	\$98,529.33	\$682,476.23	\$909,800.99	\$1,801,963.00	\$1,548,029.00	44%
		<u> </u>	<u> </u>			
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$6,829.60	\$108,022.62	\$297,914.20	\$339,220.00	\$339,220.00	32%
SPECIAL EVENTS	\$0.00	\$1,000.00	\$0.00	\$30,000.00	\$30,000.00	3%
DIRECT MAIL	\$48,104.75	\$355,992.97	\$399,193.60	\$1,319,027.00	\$1,319,027.00	27%
ONLINE GIVING	\$25,569.00	\$152,389.00	\$148,114.25	\$550,000.00	\$550,000.00	28%
PERSONAL SOLICITATION	\$50,772.05	\$154,647.05	\$178,035.00	\$400,000.00	\$400,000.00	39%
OTHER GENERAL DEVELOPMENT GRANTS	\$52,166.67	\$225,766.68	\$16,074.92	\$600,000.00	\$650,000.00	35%
WHITE MAIL	\$99,974.54	\$356,814.19	\$353,492.26	\$925,000.00	\$925,000.00	39%
ALL OTHER PRIVATE SUPPORT	\$23,823.03	\$176,120.76	\$146,731.50	\$250,000.00	\$250,000.00	70%
BEQUESTS	\$0.00	\$24,020.71	\$0.00	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	\$307,239.64	\$1,554,773.98	\$1,539,555.73	\$4,413,247.00	\$4,463,247.00	35%

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**Total Operations Excludes SIF** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
OTHER INCOME						
OTHER INCOME	\$31,440.06	\$124,053.91	\$7,798.57	\$111,500.00	\$265,926.00	47%
TOTAL OTHER INCOME	\$31,440.06	\$124,053.91	\$7,798.57	\$111,500.00	\$265,926.00	47%
TOTAL REVENUE	\$1,344,107.29	\$8,785,126.87	\$8,372,338.76		\$17,925,561.00	49%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$232,483.76	\$1,113,511.15	\$1,010,449.16	\$2,947,967.00	\$2,947,967.00	38%
FRINGE BENEFITS	\$47,352.69	\$238,387.92	\$207,405.65	\$697,113.00	\$697,113.00	34%
CONTRACT EMPLOYMENT	\$4,483.53	\$17,584.67	\$17,473.69	\$15,700.00	\$15,700.00	112%
PAYROLL PROCESSING	\$448.17	\$2,980.27	\$2,963.41	\$5,600.00	\$5,600.00	53%
RECRUITMENT-ADVERTISING	\$0.00	\$0.00	\$1,315.00	\$1,000.00	\$1,000.00	0%
PERSONNEL EXPENSES	\$283.00	\$2,169.00	\$231.00	\$2,200.00	\$2,200.00	99%
TOTAL PERSONNEL EXPENSES	\$285,051.15	\$1,374,633.01	\$1,239,837.91	\$3,669,580.00	\$3,669,580.00	37%
FOOD DISTRIBUTION						
AGENCIES	\$434,114.63	\$2,374,725.33	\$2,836,074.10	\$3,744,108.00	\$3,626,406.00	65%
MOBILE FOOD PANTRIES	\$212,895.56	\$966,873.66	\$943,265.67	\$1,943,865.00	\$1,716,803.00	56%
YOUTH PROGRAMS	\$19,248.46	\$266,850.44	\$149,437.17	\$484,488.00	\$485,370.00	55%
TOTAL FOOD EXPENSE	\$666,258.65	\$3,608,449.43	\$3,928,776.94	\$6,172,461.00	\$5,828,579.00	62%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$14,787.94	\$94,317.50	\$108,855.37	\$308,274.00	\$418,785.00	23%
PRODUCT ACQUISITION FREIGHT	(\$2,698.36)	\$6,391.28	\$18,342.32	\$100,750.00	\$100,750.00	6%
TOTAL OTHER FOOD EXPENSES	\$12,089.58	\$100,708.78	\$127,197.69	\$409,024.00	\$519,535.00	19%
DONATED PRODUCT	\$279,408.79	\$2,906,254.42	\$2,009,391.27	\$5,883,376.00	\$5,883,376.00	49%
WAREHOUSE OPERATING						
VEHICLE	\$8,879.81	\$51,071.93	\$47,336.41	\$124,251.00	\$124,251.00	41%
WAREHOUSE	\$3,489.17	\$11,682.53	\$30,079.49	\$44,400.00	\$44,400.00	26%
PRODUCTION ROOM	\$3,213.54	\$28,287.55	\$12,619.99	\$24,365.00	\$24,365.00	116%
TOTAL WHRS / DISTRIB	\$15,582.52	\$91,042.01	\$90,035.89	\$193,016.00	\$193,016.00	47%
GENERAL OPERATIONS						
BUILDING	\$19,148.10	\$96,880.75	\$74,711.77	\$208,451.00	\$208,451.00	46%
GENERAL OFFICE	\$5,386.37	\$45,403.21	\$53,911.70	\$148,798.00	\$148,798.00	31%
TECHNOLOGY/SERVICES	\$23,762.09	\$77,133.96	\$30,366.10	\$105,332.00	\$105,332.00	73%
STAFF EXPENSES	\$22,228.83	\$54,486.23	\$14,278.01	\$95,681.00	\$103,332.00	48%
CONTRACT SERVICES	\$59,040.84	\$258,556.23	\$206,159.64	\$578,651.00	\$618,651.00	42%
MISCELLANEOUS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL GENERAL OPERATIONS	\$129,566.23	\$532,460.38	\$379,427.22	\$1,136,913.00	\$1,193,713.00	45%
10 17 LE GENERALE OF ENAMIONS	Ψ129,300.23	Ψυυ <u>ς,400.30</u>	Ψυιυ <sub>ι</sub> τι.ΔΔ	الالدا ورادا ب	<u>Ψ1,123,113.00</u>	

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**Total Operations Excludes SIF** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DEVELOPMENT/PR						
SPECIAL EVENTS	\$110.00	\$6,352.20	\$1,574.78	\$21,000.00	\$21,000.00	30%
DIRECT MAIL	\$13,110.10	\$64,060.92	\$114,246.13	\$448,338.00	\$448,338.00	14%
GEN. DEVELOPMENT / PR EXPENSE	\$4,298.55	\$15,259.24	\$11,788.40	\$122,746.00	\$122,746.00	12%
TOTAL DEVELOPMENT/PR	\$17,518.65	\$85,672.36	\$127,609.31	\$592,084.00	\$592,084.00	14%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$205.00	\$692.17	\$0.00	\$22,500.00	\$22,500.00	3%
TOTAL ADVOCACY & EDUCATION	\$205.00	\$692.17	\$0.00	\$22,500.00	\$22,500.00	3%
CAPACITY BUILDING						
OPERATION SUPPORT	\$0.00	\$0.00	\$0.00	\$158,413.00	\$158,413.00	0%
FBST OPERATION SUPPORT	\$0.00	\$66,185.52	\$66,318.00	\$165,014.00	\$108,160.00	61%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,200.00	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$0.00	\$66,185.52	\$66,318.00	\$325,627.00	\$268,773.00	25%
TOTAL EXPENSES	\$1,405,680.57	\$8,766,098.08	\$7,968,594.23	\$18,404,581.00	\$18,171,156.00	48%
NET OPERATING SURPLUS/DEFICT	(\$61,573.28)	\$19,028.79	\$403,744.53	(\$102,107.00)	(\$245,595.00)	(8%)
CAPITAL EXPENSES						
CAPITAL EXPENSES	\$1,218.00	\$54,968.75	\$15,850.00	\$52,400.00	\$802,400.00	7%
CAPITAL EXP.	\$1,218.00	\$54,968.75	\$15,850.00	\$52,400.00	\$802,400.00	7%
NET BEFORE NON-OPERATING	(\$62,791.28)	(\$35,939.96)	\$387,894.53	(\$154,507.00)	(\$1,047,995.00)	3%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$157,477.35)	(\$157,477.35)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$0.00	(\$15,850.00)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$20.00)	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$6,627.16	\$151,764.78	(\$358,920.36)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$17,841.25)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	(\$24,868.31)	(\$5,692.57)	(\$518,388.96)	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	(\$87,659.59)	(\$41,632.53)	(\$130,494.43)	(\$154,507.00)	(\$1,047,995.00)	4%

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**Total Operations SIF Projects** 

	CURRENT MONTH 05/01/2023 05/31/2023	CURRENT YTD ACTUAL 01/01/2023 05/31/2023	LAST YTD ACTUAL 01/01/2022 05/31/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$50.74	\$56.14	\$87.04	\$0.00	\$0.00	0%
AGENCY WHOLSALE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL AGENCY FOOD	\$50.74	\$56.14	\$87.04	\$0.00	\$0.00	0%
TOTAL FOOD DISTRIBUTION	\$50.74	\$56.14	\$87.04	\$0.00	\$0.00	0%
GRANTS / CONTRACTS						
OTHER GRANTS / PROGRAM INCOME	\$0.00	\$21,810.31	\$0.00	\$0.00	\$0.00	0%
TOTAL GRANTS / PROGRAMS	\$0.00	\$21,810.31	\$0.00	\$0.00	\$0.00	0%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
OTHER GENERAL DEVELOPMENT GRANTS	\$2,500.00	\$2,500.00	\$0.00	\$0.00	\$0.00	0%
SIF DONATIONS	\$61,500.00	\$183,500.00	\$137,249.62	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	\$64,000.00	\$186,000.00	\$137,249.62	\$0.00	\$0.00	0%
TOTAL REVENUE	\$64,050.74	\$207,866.45	\$137,336.66	\$0.00	\$0.00	0%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$8,226.17	\$39,524.89	\$73,184.24	\$93,734.00	\$93,734.00	42%
FRINGE BENEFITS	\$1,431.96	\$6,860.13	\$8,254.83	\$17,791.00	\$17,791.00	39%
RECRUITMENT-ADVERTISING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL PERSONNEL EXPENSES	\$9,658.13	\$46,385.02	\$81,439.07	\$111,525.00	\$111,525.00	42%
FOOD DISTRIBUTION						
AGENCIES	\$13,145.00	\$61,720.02	\$18,811.56	\$579,048.00	\$648,048.00	10%
YOUTH PROGRAMS	\$16,613.81	\$82,137.03	(\$3,997.64)	\$85,000.00	\$200,000.00	41%
TOTAL FOOD EXPENSE	\$29,758.81	\$143,857.05	\$14,813.92	\$664,048.00	\$848,048.00	17%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$50.74	\$50.74	\$121.29	\$14,000.00	\$14,000.00	0%
TOTAL OTHER FOOD EXPENSES	\$50.74	\$50.74	\$121.29	\$14,000.00	\$14,000.00	0%
WAREHOUSE OPERATING						
WAREHOUSE	\$302.87	\$302.87	\$0.00	\$0.00	\$0.00	0%
PRODUCTION ROOM	\$459.77	\$684.77	\$8,317.33	\$15,518.00	\$15,518.00	4%
TOTAL WHRS / DISTRIB	\$762.64	\$987.64	\$8,317.33	\$15,518.00	\$15,518.00	6%

**GENERAL OPERATIONS** 

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**Total Operations SIF Projects** 

	CURRENT MONTH 05/01/2023	CURRENT YTD ACTUAL 01/01/2023	LAST YTD ACTUAL 01/01/2022	ORIGINAL BUDGET 01/01/2023	FULL YR PROJECT. 01/01/2023	% TO FULL YEAR
	05/31/2023	05/31/2023	05/31/2022	12/31/2023	12/31/2023	PROJECTION
GENERAL OFFICE	\$2,830.34	\$3,187.10	\$21,616.78	\$41,700.00	\$41,700.00	8%
TECHNOLOGY/SERVICES	\$0.00	\$0.00	\$937.50	\$10,000.00	\$10,000.00	0%
STAFF EXPENSES	\$629.20	\$629.20	\$0.00	\$0.00	\$0.00	0%
CONTRACT SERVICES	\$0.00	\$0.00	\$23,298.74	\$69,500.00	\$69,500.00	0%
TOTAL GENERAL OPERATIONS	\$3,459.54	\$3,816.30	\$45,853.02	\$121,200.00	\$121,200.00	3%
DEVELOPMENT/PR						
GEN. DEVELOPMENT / PR EXPENSE	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	0%
TOTAL DEVELOPMENT/PR	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	0%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$5,000.00	\$5,523.84	\$1,935.75	\$110,000.00	\$110,000.00	5%
TOTAL ADVOCACY & EDUCATION	\$5,000.00	\$5,523.84	\$1,935.75	\$110,000.00	\$110,000.00	5%
CAPACITY BUILDING						
FBST OPERATION SUPPORT	\$130,577.87	\$151,574.16	\$88,749.00	\$740,000.00	\$590,000.00	26%
TOTAL CAPACITY BUILDING	\$130,577.87	\$151,574.16	\$88,749.00	\$740,000.00	\$590,000.00	26%
TOTAL EXPENSES	\$179,267.73	\$352,294.75	\$241,229.38	\$1,776,291.00	\$1,810,291.00	19%
NET OPERATING SURPLUS/DEFICT	(\$115,216.99)	(\$144,428.30)	(\$103,892.72)	(\$1,776,291.00)	(\$1,810,291.00)	8%
NET BEFORE NON-OPERATING	(\$115,216.99)	(\$144,428.30)	(\$103,892.72)	(\$1,776,291.00)	(\$1,810,291.00)	8%
NET SURPLUS/(DEFICIT)	(\$115,216.99)	(\$144,428.30)	(\$103,892.72)	(\$1,776,291.00)	(\$1,810,291.00)	8%

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## COMMUNIS

ACCOUNT NAME: CC-FOOD BANK ENDOWMENT

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER SUMMARY FROM 05/01/2023 TO 05/31/2023

	ALESCO	TOTAL
BEGINNING BALANCE	100,229.42	100,229.42
DEPOSIT	00.0	00.00
WITHDRAWAL	00.0	00.0
TRANSFER	00.0	00.0
INCOME	65.79	65.79
FEES	(25.06)	(25.06)
REALIZED GAINS (LOSSES)	7.18	7.18
UNREALIZED GAINS (LOSSES)	(1,394.97)	(1,394.97)
ENDING BALANCE	98,882.36	98,882.36

# REPORT PRODUCED BY:

BNY MELLON

NY 14456

94 EXCHANGE STREET GENEVA

CATHOLIC CHARITIES ATIN: FINANCE DEPARIMENT

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary ziarniak@dor.org

## COMMUNIS

- SOUTHERN TIER ACCOUNT NAME: CC-FOOD BANK

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER SUMMARY FROM 05/01/2023 TO 05/31/2023

	ALESCO	TOTAL
BEGINNING BALANCE	763,751.85	763,751.85
DEPOSIT	00.0	00.00
WITHDRAWAL	00.0	00.0
TRANSFER	00.0	00.00
INCOME	501.31	501.31
FEES	(190.94)	 (190.94)
REALIZED GAINS (LOSSES)	54.73	54.73
UNREALIZED GAINS (LOSSES)	(10,629.74)	(10,629.74)
ENDING BALANCE	753,487.21	753,487.21

# REPORT PRODUCED BY:

BNY MELLON

NY 14456

94 EXCHANGE STREET GENEVA

CATHOLIC CHARITIES ATTN: FINANCE DEPARTMENT

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary ziarniak@dor.org