#### The Food Bank of the Southern Tier FINANCIAL REPORT – November 2023

% to Budget Guideline (Month 11 of 12): 92%

YTD Actual to Budget w/SIF:	112% Total Income	103% Total Expenses
YTD Actual to Budget General Operations:	110% Total Income	108% Total Expenses
2022 YTD:	92% Total Income	89% Total Expenses

#### **OVERALL**

- Raised over \$5.7 million and still receiving gifts as of 1/10/24.
- Fundraised just over \$100,000 in the Virtual Turkey Drive campaign.
- Provided over 8,400 turkeys or chickens directly benefited families in need during the winter holidays.
- 39% decline in TEFAP distribution.
- 61% decrease in donated food.

#### **INCOME STATEMENT:**

(Percentages Relate to Budget Projection)

#### **Revenue Items:**

Agency Food: 136%	Above target. This number continues to be driven by Agency wholesale spending and utilization of TEFAP products.  HPNAP: Hunger Prevention & Nutrition Assistance Program TEFAP: The Emergency Food Assistance Program
MFP Food: 130%	Above target. NNY, HPNAP, and Wholesale distribution are on target, with overages driven by TEFAP.
Youth Programs Food: 475%	Above target. Supported by TEFAP and NNY offerings.
Donated Product: 98%	Above target. There has been a 61% decrease in donation food received and a 41% decrease in distribution compared to November 2022.
HPNAP General Operating: 90%	On target. Operating & JSY income is vouchered incrementally. There are some seasonal components here. Transportation Grant is usually expanded in the year's first half, while Operations Support will mostly be spent in the second half.
Other Contracts/Programs: 116%	Above target. The surplus is attributed to additional funds from venison and the Federal TEFAP R&R Grant. TEFAP was factored into the fundraising goal.
Fund-Raising/Donations: 93% w/sif	Above target. The five-year seasonal average is 83.17%, excluding 2020. Fundraising is over \$5.7 million; we are still receiving gifts as of 1/10/24.
Other Income: 124%	Above target. Interest income from the ICS account is still performing well.

#### **EXPENSE ITEMS:**

Personnel: 89%	Below target. Due to vacancies.
Agency Food: 139%	Above target. This number continues to be driven by Agency wholesale spending and utilization of TEFAP products.
MFP Food: 132%	Above target. NNY, HPNAP, and Wholesale distribution are on target, with overages driven by TEFAP.
Youth Programs Food: 139%	Above target. It is driven by the utilization of NNY and TEFAP offerings.
Other Program Food: 90%	On target. There are some seasonal components here with Turkey, Venison, and Healthy Harvest expenses.
Product Acquisition Freight: 29% 103% without subsidies	Below target. This number depends on the availability of quality donated loads, and we are receiving freight subsidies for Choice loads. This year, we started tracking freight subsidies on the income statement to show how much freight would cost if subsidies were not provided. We have received \$37,496 in subsidies.
Donated Product: 98%	Above target. There has been a 61% decrease in donation food received and a 41% decrease in distribution compared to November 2022.
Warehouse/Distribution: 96%	Above target. Extra packing supplies needed for production, higher use in fuel expenses, and DEC passthrough funding (\$8,500) to purchase blankets and scales.
General Operations: 89%	On target.
Development/PR: 64%	Below target. Highly seasonal cost centers in the Development Dept. with Direct Mail and Advertising/Promo heavy in Q4 investment.
Advocacy & Education: 17%	Below target, as expected. Seasonal / Event-driven.
Operation Support: 90%	On target.

#### **Non-Operating ITEMS:**

SIF: 50%	Below target.
Capital Expenses: 13%	Below target. Facilities project in process.

#### **Program Food Accounting Distinctions:**

- 1. There is <u>BackPack Wholesale</u> expense but no income (the Food Bank pays for this program expense).
- 2. There is Agency Shared Maintenance income but no expense (it is donated product).
- 3. Other Program Food expenses are paid for by matching grants and fundraising.

# Food Bank of the Southern Tier Balance Sheet

	11/30/2023	12/31/2022
ASSETS		
CASH - OPERATING	\$7,379,371.87	\$6,819,606.63
ACCTS. RECEIVABLE	\$136,578.99	\$159,358.76
CONTRACTS / GRANTS RECEIVABLE	\$882,713.73	\$2,137,697.07
INVESTMENTS - COMMUNIS	\$834,687.19	\$2,919,309.49
INVESTMENT - SCHWAB	\$2,258,668.88	\$0.00
PREPAIDS	\$32,077.68	\$40,803.47
PURCHASE FOOD INVENTORY	\$707,905.84	\$697,670.19
IN-KIND DONATED/TEFAP FOOD	\$634,389.68	\$490,170.77
PROPERTY, PLANT AND EQUIPMENT	\$2,198,826.24	\$2,435,302.96
TOTAL ASSETS	\$15,065,220.10	\$15,699,919.34
LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$246,936.75	\$614,820.92
DEFERRED INCOME	\$114,513.21	\$188,311.45
DEFERRED INVENTORY	\$634,389.68	\$490,170.77
ACCRUED LIABILITY	\$338,785.88	\$339,836.54
TOTAL LIABILITIES	\$1,334,625.52	\$1,633,139.68
FUND BALANCE		
UNRESTRICTED FUNDS	\$2,225,730.97	\$2,561,916.05
RESTRICTED-ENDOWMENT FUND	\$94,069.87	\$94,069.87
TEMP. RESTRICTED-DONATIONS	\$495,438.37	\$495,438.37
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$75,043.84	\$75,043.84
TEMP. RESTRICTED CANSTRUCTION	\$28,450.53	\$28,450.53
BOD DESIGNATED OPERATING RESERVE FUI	\$2,971,472.00	\$2,971,472.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,370,996.00	\$1,370,996.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$6,469,393.00	\$6,469,393.00
TOTAL FUND BALANCE	\$13,730,594.58	\$14,066,779.66
TOTAL LIABILITIES AND FUND BALANCE	\$15,065,220.10	\$15,699,919.34
	<u> </u>	<u> </u>
BEGINNING BALANCE WITH CURRENT YEAR AE	\$14,066,779.66	\$13,836,236.80
NET SURPLUS/(DEFICIT)	(\$336,185.08)	\$230,542.86
ENDING FUND BALANCE	\$13,730,594.58	\$14,066,779.66

12/15/2023 10:34:06 AM Page 1

#### Food Bank of the Southern Tier Cash Flow Forecast December 2023 to May 2024

BAL. BROUGHT FORWARD 7,374,4	17 87
12/9/2023 562,010.60 C D E 301,364.29 A B 260,646.31 7,635,00	
12/16/2023 523,882.20 D E 308,760.77 B 215,121.43 7,850,18 <b>12/23/2023</b> 432,705.00 C D E 270,561.46 A B 162,143.54 8,012,33	
12/30/2023	
0.00 7,864,8	
0.00 7,864,8	
MONTHLY TOTAL 1,568,689.59 1,078,272.36 490,417.23 7,864,83	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
WEEK ENDING	
<b>1/6/2024</b> 120,000.00 D 235,219.50 A B (115,219.50) 7,749,6	15.60
1/13/2024 250,000.00 C 200,000.00 B 50,000.00 7,799,6	15.60
<b>1/20/2024</b> 100,000.00 E 220,000.00 A B (120,000.00) 7,679,6	15.60
1/27/2024 100,000.00 E 75,000.00 B 25,000.00 7,704,6	15.60
0.00 7,704,6	15.60
MONTHLY TOTAL 570,000.00 730,219.50 (160,219.50) 7,704,6	15.60
WEEK ENDING	4= 00
2/3/2024 100,000.00 D 260,000.00 A B (160,000.00) 7,544,6	
<b>2/10/2024</b> 75,000.00 E 75,000.00 B 0.00 7,544,6	
2/17/2024 75,000.00 E 100,000.00 (25,000.00) 7,519,6	
<b>2/24/2024</b> 250,000.00 C 300,000.00 A B (50,000.00) 7,469,6	
0.00 7,469,6	
MONTHLY TOTAL 500,000.00 735,000.00 (235,000.00) 7,469,6	15.60
3 MONTH RECAP 2,638,689.59 2,543,491.86 95,197.73	
MONTH OF FEB 1,525,206.00 1,786,106.00 (260,900.00) 7,208,7	
MONTH OF MAR 1,525,206.00 1,786,106.00 (260,900.00) 6,947,8	
MONTH OF APR 1,525,206.00 1,786,106.00 (260,900.00) 6,686,9	15.60
6 MONTH RECAP 7,214,307.59 7,901,809.86 (687,502.27) 6,686,9	15.60

A INCLUDES 2 WEEKS PAYROLL

- B INCLUDES FOOD PURCHASES
- C INCLUDES GRANT PAYMENTS
- D A/R PAYMENTS
- E DONATIONS/DIRECT MAIL
- F PENSION PAYMENT

**Total Operations** 

LAST YTD

ORIGINAL

**FULL YR** 

**CURRENT YTD** 

CURRENT

	MONTH 11/01/2023 11/30/2023	ACTUAL 01/01/2023 11/30/2023	ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES  CHARER MAINTENANCE	¢2.476.12	¢C2 020 15	¢72.520.00	¢102.172.00	¢00.074.00	700/
SHARED MAINTENANCE	\$2,476.12	\$63,028.15	\$73,530.98	\$102,173.00	\$90,074.00	70%
AGENCY WHOLSALE	\$550,528.15	\$3,998,009.04	\$4,187,121.25	\$2,600,971.00	\$3,518,123.00	114%
TEFAP	\$256,439.45	\$2,545,574.86	\$2,280,616.68	\$1,260,052.00	\$1,260,052.00	202%
TOTAL AGENCY FOOD	\$809,443.72	\$6,606,612.05	\$6,541,268.91	\$3,963,196.00	\$4,868,249.00	136%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE	\$6,010.70	\$96,900.61	\$147,447.75	\$167,826.00	\$96,593.00	100%
MFP WHOLESALE	\$100,081.32	\$1,013,452.83	\$1,016,018.49	\$1,047,439.00	\$1,168,337.00	87%
TEFAP	\$189,876.44	\$1,622,769.00	\$1,322,037.61	\$840,035.00	\$840,035.00	193%
TOTAL MOBILE FOOD PANTRY	\$295,968.46	\$2,733,122.44	\$2,485,503.85	\$2,055,300.00	\$2,104,965.00	130%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE	\$91.45	\$91.45	\$2,227.69	\$2,668.00	\$0.00	0%
WHOLESALE	\$2,586.55	\$49,375.61	\$35,215.38	\$11,000.00	\$15,115.00	327%
TEFAP	\$43,215.59	\$308,680.44	\$242,174.33	\$60,224.00	\$60,224.00	513%
TOTAL YOUTH PROGRAMS	\$45,893.59	\$358,147.50	\$279,617.40	\$73,892.00	\$75,339.00	475%
DONATED PRODUCT						
	\$283,210.77	\$5,754,297.71	\$4,936,193.69	\$5,883,376.00	\$5,883,376.00	98%
TOTAL DONATED PRODUCT	\$283,210.77	\$5,754,297.71	\$4,936,193.69	\$5,883,376.00	\$5,883,376.00	98%
TOTAL FOOD DISTRIBUTION	\$1,434,516.54	\$15,452,179.70	\$14,242,583.85	\$11,975,764.00	\$12,931,929.00	119%
GRANTS / CONTRACTS						
HPNAP GENERAL OPERATING	\$69,085.40	\$828,618.23	\$765,697.97	\$892,733.00	\$924,559.00	90%
OTHER GRANTS / PROGRAM INCOME	\$39,333.21	\$764,693.14	\$1,079,074.09	\$909,230.00	\$640,753.00	119%
TOTAL GRANTS / PROGRAMS	\$108,418.61	\$1,593,311.37	\$1,844,772.06	\$1,801,963.00	\$1,565,312.00	102%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$35,152.14	\$247,243.69	\$409,941.80	\$339,220.00	\$339,220.00	73%
SPECIAL EVENTS	\$33,132.14	\$29,000.00	\$20,300.00	\$30,000.00	\$339,220.00	97%
DIRECT MAIL	\$182,577.25	\$990,395.62	\$1,163,614.79	\$1,319,027.00	\$1,319,027.00	75%
ONLINE GIVING	\$136,061.00	\$443,614.22	\$457,071.44	\$550,000.00	\$1,515,027.00	81%
PERSONAL SOLICITATION	\$130,001.00	\$531,012.05	\$224,680.00	\$400,000.00	\$400,000.00	133%
OTHER GENERAL DEVELOPMENT GRANTS	\$158,720.00	\$582,949.34	\$282,078.00	\$600,000.00	\$673,000.00	87%
WHITE MAIL	\$156,720.00	\$733,179.34	\$787,083.05	\$925,000.00	\$925,000.00	79%
ALL OTHER PRIVATE SUPPORT	\$107,993.24	\$267,088.33	\$245,456.33	\$250,000.00	\$250,000.00	107%
BEQUESTS	\$0.00	\$24,020.71	\$1,300.00	\$0.00	\$0.00	0%
SIF DONATIONS	\$37,500.00	\$310,500.00	\$547,749.62	\$0.00	\$0.00	0%
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01/09/2024 1:09:05 PM Page 1

**Total Operations** 

	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
TOTAL FR/DONATIONS	\$755,302.08	\$4,159,003.30	\$4,139,275.03	\$4,413,247.00	\$4,486,247.00	93%
OTHER INCOME						
OTHER INCOME OTHER INCOME	\$34,673.02	\$328,669.99	\$50,912.75	\$111,500.00	\$265,926.00	124%
TOTAL OTHER INCOME	\$34,673.02	\$328,669.99	\$50,912.75	\$111,500.00	\$265,926.00	124%
	<del>+34,013.02</del>	<b>4320,003.33</b>	430,312.73	<b>— 4111,300.00</b>		
TOTAL REVENUE	\$2,332,910.25	\$21,533,164.36	\$20,277,543.69	\$18,302,474.00	\$19,249,414.00	112%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$262,945.41	\$2,689,809.74	\$2,394,127.24	\$3,041,701.00	\$2,957,335.00	91%
FRINGE BENEFITS	\$53,641.50	\$574,285.77	\$484,206.55	\$714,904.00	\$710,970.00	81%
CONTRACT EMPLOYMENT	\$5,396.22	\$30,753.81	\$62,020.04	\$15,700.00	\$39,029.00	79%
PAYROLL PROCESSING	\$503.49	\$5,357.78	\$5,829.25	\$5,600.00	\$5,600.00	96%
RECRUITMENT-ADVERTISING	\$0.00	\$1,600.00	\$23,191.40	\$1,000.00	\$1,000.00	160%
PERSONNEL EXPENSES	\$386.00	\$4,341.00	\$1,968.00	\$2,200.00	\$2,200.00	197%
TOTAL PERSONNEL EXPENSES	\$322,872.62	\$3,306,148.10	\$2,971,342.48	\$3,781,105.00	\$3,716,134.00	89%
FOOD DISTRIBUTION						
FOOD DISTRIBUTION	¢001.405.70	¢C	#C 441 CE4 O2	¢422245600	¢E 204 C0C 00	1200/
AGENCIES  MORIUS SOOD DANITRIES	\$801,495.79	\$6,543,966.34	\$6,441,654.03	\$4,323,156.00	\$5,204,606.00	126%
MOBILE FOOD PANTRIES	\$282,975.02	\$2,622,096.80	\$2,432,467.78	\$1,943,865.00	\$1,983,348.00	132%
YOUTH PROGRAMS	\$120,201.37	\$865,841.40	\$547,182.83	\$569,488.00	\$685,370.00	126%
TOTAL FOOD EXPENSE	\$1,204,672.18	\$10,031,904.54	\$9,421,304.64	\$6,836,509.00	\$7,873,324.00	127%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$17,574.80	\$226,800.18	\$231,575.26	\$322,274.00	\$254,115.00	89%
PRODUCT ACQUISITION FREIGHT	\$750.00	\$29,200.48	\$41,323.13	\$100,750.00	\$100,750.00	29%
TOTAL OTHER FOOD EXPENSES	\$18,324.80	\$256,000.66	\$272,898.39	\$423,024.00	\$354,865.00	72%
DOMATED PRODUCT	¢202.240.77	¢5.754.446.40	<b>*</b> 4 02 C 200 4 C	¢5 000 076 00	¢5 000 076 00	000/
DONATED PRODUCT	\$283,210.77	\$5,754,446.42	\$4,936,390.46	\$5,883,376.00	\$5,883,376.00	98%
WAREHOUSE OPERATING	¢0.600.24	¢112 107 22	¢120.1E2.70	¢1242F100	¢1242E100	010/
VEHICLE WAREHOUSE	\$8,608.24	\$113,107.22	\$130,152.79	\$124,251.00 \$44,400.00	\$124,251.00 \$44,400.00	91%
PRODUCTION ROOM	\$3,251.82 \$343.97	\$49,187.11 \$41,241.30	\$62,396.97 \$37,901.51	\$44,400.00	\$44,400.00	111% 72%
TOTAL WHRS / DISTRIB	\$12,204.03	\$203,535.63	\$230,451.27	\$208,534.00	\$225,584.00	90%
TOTAL WING / DISTRIB	\$12,20 <del>4</del> .03	<del>\$203,333.03</del>	\$230,431.27	\$200,554.00	\$223,304.00	
GENERAL OPERATIONS						
BUILDING	\$19,594.96	\$183,402.39	\$176,604.26	\$208,451.00	\$208,451.00	88%
GENERAL OFFICE	\$11,607.95	\$113,668.37	\$126,852.02	\$190,498.00	\$190,498.00	60%
TECHNOLOGY/SERVICES	\$2,076.54	\$158,617.97	\$93,122.90	\$115,332.00	\$141,582.00	112%
STAFF EXPENSES	\$5,871.04	\$126,829.94	\$46,413.81	\$95,681.00	\$145,881.00	87%
CONTRACT SERVICES	\$46,822.49	\$575,395.83	\$463,134.17	\$648,151.00	\$721,151.00	80%
TOTAL GENERAL OPERATIONS	\$85,972.98	\$1,157,914.50	\$906,127.16	\$1,258,113.00	\$1,407,563.00	82%

01/09/2024 1:09:05 PM Page 2

**Total Operations** 

	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DEVELOPMENT/PR						
SPECIAL EVENTS	\$534.42	\$20,268.10	\$10,726.01	\$21,000.00	\$21,000.00	97%
DIRECT MAIL	\$4,588.14	\$304,570.65	\$370,998.70	\$448,338.00	\$448,338.00	68%
GEN. DEVELOPMENT / PR EXPENSE	\$14,345.85	\$53,710.11	\$39,374.20	\$122,746.00	\$122,746.00	44%
TOTAL DEVELOPMENT/PR	\$19,468.41	\$378,548.86	\$421,098.91	\$592,084.00	\$592,084.00	64%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$0.00	\$19,783.40	\$10,569.14	\$132,500.00	\$132,500.00	15%
TOTAL ADVOCACY & EDUCATION	\$0.00	\$19,783.40	\$10,569.14	\$132,500.00	\$132,500.00	15%
CAPACITY BUILDING						
OPERATION SUPPORT	\$0.00	\$153,213.00	\$158,413.00	\$158,413.00	\$158,413.00	97%
FBST OPERATION SUPPORT	\$68,623.00	\$455,576.24	\$345,857.65	\$905,014.00	\$705,160.00	65%
SANITATION SUPPLIES	\$0.00	\$2,154.84	\$0.00	\$2,200.00	\$2,200.00	98%
TOTAL CAPACITY BUILDING	\$68,623.00	\$610,944.08	\$504,270.65	\$1,065,627.00	\$865,773.00	71%
TOTAL EXPENSES	\$2,015,348.79	\$21,719,226.19	\$19,674,453.10	\$20,180,872.00	\$21,051,203.00	103%
NET OPERATING SURPLUS/DEFICT	\$317,561.46	(\$186,061.83)	\$603,090.59	(\$1,878,398.00)	(\$1,801,789.00)	10%
CAPITAL EXPENSES						
CAPITAL EXPENSES	\$0.00	\$109,973.45	\$15,850.00	\$52,400.00	\$822,400.00	13%
CAPITAL EXP.	\$0.00	\$109,973.45	\$15,850.00	\$52,400.00	\$822,400.00	13%
NET BEFORE NON-OPERATING	\$317,561.46	(\$296,035.28)	\$587,240.59	(\$1,930,798.00)	(\$2,624,189.00)	11%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$346,450.17)	(\$346,450.17)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	(\$5,000.00)	(\$44,683.20)	(\$15,850.00)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$65,290.25)	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$28,100.38	\$174,046.58	(\$562,384.87)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$39,250.75)	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$1,604.91	(\$62,430.14)	(\$932,235.79)	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	\$319,166.37	(\$358,465.42)	(\$344,995.20)	(\$1,930,798.00)	(\$2,624,189.00)	14%

01/09/2024 1:09:05 PM Page 3

**Total Operations Excludes SIF** 

	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE	\$2,476.12	\$62,972.01	\$72,537.58	\$102,173.00	\$90,074.00	70%
AGENCY WHOLSALE	\$550,528.15	\$3,998,009.04	\$4,138,847.88	\$2,600,971.00	\$3,518,123.00	114%
TEFAP	\$256,439.45	\$2,545,574.86	\$2,280,616.68	\$1,260,052.00	\$1,260,052.00	202%
TOTAL AGENCY FOOD	\$809,443.72	\$6,606,555.91	\$6,492,002.14	\$3,963,196.00	\$4,868,249.00	136%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE	\$6,010.70	\$96,900.61	\$147,447.75	\$167,826.00	\$96,593.00	100%
MFP WHOLESALE	\$100,081.32	\$1,013,452.83	\$1,016,018.49	\$1,047,439.00	\$1,168,337.00	87%
TEFAP	\$189,876.44	\$1,622,769.00	\$1,322,037.61	\$840,035.00	\$840,035.00	193%
TOTAL MOBILE FOOD PANTRY	\$295,968.46	\$2,733,122.44	\$2,485,503.85	\$2,055,300.00	\$2,104,965.00	130%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE	\$91.45	\$91.45	\$2,227.69	\$2,668.00	\$0.00	0%
WHOLESALE	\$2,586.55	\$49,375.61	\$35,215.38	\$11,000.00	\$15,115.00	327%
TEFAP	\$43,215.59	\$308,680.44	\$242,174.33	\$60,224.00	\$60,224.00	513%
TOTAL YOUTH PROGRAMS	\$45,893.59	\$358,147.50	\$279,617.40	\$73,892.00	\$75,339.00	475%
DONATED PRODUCT						
	\$283,210.77	\$5,754,297.71	\$4,936,193.69	\$5,883,376.00	\$5,883,376.00	98%
TOTAL DONATED PRODUCT	\$283,210.77	\$5,754,297.71	\$4,936,193.69	\$5,883,376.00	\$5,883,376.00	98%
TOTAL FOOD DISTRIBUTION	\$1,434,516.54	\$15,452,123.56	\$14,193,317.08	\$11,975,764.00	\$12,931,929.00	119%
GRANTS / CONTRACTS						
HPNAP GENERAL OPERATING	\$69,085.40	\$828,618.23	\$765,697.97	\$892,733.00	\$924,559.00	90%
OTHER GRANTS / PROGRAM INCOME	\$39,333.21	\$742,882.83	\$1,079,074.09	\$909,230.00	\$640,753.00	116%
TOTAL GRANTS / PROGRAMS	\$108,418.61	\$1,571,501.06	\$1,844,772.06	\$1,801,963.00	\$1,565,312.00	100%
FUNDRAISING / DONATIONS						
CAUSE MARKETING	\$35,152.14	\$247,243.69	\$409,941.80	\$339,220.00	\$339,220.00	73%
SPECIAL EVENTS	\$0.00	\$29,000.00	\$20,300.00	\$30,000.00	\$30,000.00	97%
DIRECT MAIL	\$182,577.25	\$990,395.62	\$1,163,614.79	\$1,319,027.00	\$1,319,027.00	75%
ONLINE GIVING	\$136,061.00	\$443,614.22	\$457,071.44	\$550,000.00	\$550,000.00	81%
PERSONAL SOLICITATION	\$18,301.00	\$531,012.05	\$224,680.00	\$400,000.00	\$400,000.00	133%
OTHER GENERAL DEVELOPMENT GRANTS	\$150,720.00	\$572,449.34	\$265,078.00	\$600,000.00	\$673,000.00	85%
WHITE MAIL	\$167,993.24	\$733,179.34	\$787,083.05	\$925,000.00	\$925,000.00	79%
ALL OTHER PRIVATE SUPPORT	\$18,997.45	\$267,088.33	\$245,456.33	\$250,000.00	\$250,000.00	107%
BEQUESTS	\$0.00	\$24,020.71	\$1,300.00	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	\$709,802.08	\$3,838,003.30	\$3,574,525.41	\$4,413,247.00	\$4,486,247.00	86%

01/09/2024 1:11:01 PM Page 1

**Total Operations Excludes SIF** 

	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
OTHER INCOME						
OTHER INCOME	\$34,673.02	\$328,669.99	\$50,912.75	\$111,500.00	\$265,926.00	124%
TOTAL OTHER INCOME	\$34,673.02	\$328,669.99	\$50,912.75	\$111,500.00	\$265,926.00	124%
TOTAL REVENUE	\$2,287,410.25	\$21,190,297.91	\$19,663,527.30	\$18,302,474.00	\$19,249,414.00	110%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$258,812.74	\$2,607,308.17	\$2,248,784.92	\$2,947,967.00	\$2,863,601.00	91%
FRINGE BENEFITS	\$52,571.58	\$560,211.41	\$463,789.02	\$697,113.00	\$693,179.00	81%
CONTRACT EMPLOYMENT	\$5,396.22	\$30,753.81	\$62,020.04	\$15,700.00	\$39,029.00	79%
PAYROLL PROCESSING	\$503.49	\$5,357.78	\$5,829.25	\$5,600.00	\$5,600.00	96%
RECRUITMENT-ADVERTISING	\$0.00	\$1,600.00	\$10,688.00	\$1,000.00	\$1,000.00	160%
PERSONNEL EXPENSES	\$386.00	\$4,341.00	\$1,968.00	\$2,200.00	\$2,200.00	197%
TOTAL PERSONNEL EXPENSES	\$317,670.03	\$3,209,572.17	\$2,793,079.23	\$3,669,580.00	\$3,604,609.00	89%
FOOD DISTRIBUTION						
AGENCIES	\$768,848.05	\$6,328,701.08	\$6,297,330.71	\$3,744,108.00	\$4,556,558.00	139%
MOBILE FOOD PANTRIES	\$282,975.02	\$2,622,096.80	\$2,432,467.78	\$1,943,865.00	\$1,983,348.00	132%
YOUTH PROGRAMS	\$104,933.14	\$674,713.41	\$480,942.81	\$484,488.00	\$485,370.00	139%
TOTAL FOOD EXPENSE	\$1,156,756.21	\$9,625,511.29	\$9,210,741.30	\$6,172,461.00	\$7,025,276.00	137%
OTHER FOOD RELATED EXPENSES						
OTHER FOOD/PROGRAM	\$15,375.51	\$216,521.51	\$230,666.59	\$308,274.00	\$240,115.00	90%
PRODUCT ACQUISITION FREIGHT	\$750.00	\$29,200.48	\$41,323.13	\$100,750.00	\$100,750.00	29%
TOTAL OTHER FOOD EXPENSES	\$16,125.51	\$245,721.99	\$271,989.72	\$409,024.00	\$340,865.00	72%
DONATED PRODUCT WAREHOUSE OPERATING	\$283,210.77	\$5,754,446.42	\$4,936,390.46	\$5,883,376.00	\$5,883,376.00	98%
VEHICLE	\$8,608.24	\$112,938.40	\$130,152.79	\$124,251.00	\$124,251.00	91%
WAREHOUSE	\$3,192.27	\$48,626.18	\$62,396.97	\$44,400.00	\$44,400.00	110%
PRODUCTION ROOM	\$343.97	\$40,282.53	\$29,584.18	\$24,365.00	\$41,415.00	97%
TOTAL WHRS / DISTRIB	\$12,144.48	\$201,847.11	\$222,133.94	\$193,016.00	\$210,066.00	96%
•						
GENERAL OPERATIONS						
BUILDING	\$19,594.96	\$183,402.39	\$176,604.26	\$208,451.00	\$208,451.00	88%
GENERAL OFFICE	\$11,607.95	\$109,069.21	\$97,352.47	\$148,798.00	\$148,798.00	73%
TECHNOLOGY/SERVICES	\$1,826.54	\$145,867.97	\$92,185.40	\$105,332.00	\$131,582.00	111%
STAFF EXPENSES	\$5,871.04	\$126,200.74	\$46,413.81	\$95,681.00	\$145,881.00	87%
CONTRACT SERVICES	\$46,822.49	\$575,395.83	\$416,925.68	\$578,651.00	\$651,651.00	88%
MISCELLANEOUS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL GENERAL OPERATIONS	\$85,722.98	\$1,139,936.14	\$829,481.62	\$1,136,913.00	\$1,286,363.00	89%

01/09/2024 1:11:01 PM Page 2

**Total Operations Excludes SIF** 

	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
DEVELOPMENT/PR						
SPECIAL EVENTS	\$534.42	\$20,268.10	\$10,726.01	\$21,000.00	\$21,000.00	97%
DIRECT MAIL	\$4,588.14	\$304,570.65	\$370,998.70	\$448,338.00	\$448,338.00	68%
GEN. DEVELOPMENT / PR EXPENSE	\$14,345.85	\$53,610.11	\$39,374.20	\$122,746.00	\$122,746.00	44%
TOTAL DEVELOPMENT/PR	\$19,468.41	\$378,448.86	\$421,098.91	\$592,084.00	\$592,084.00	64%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$0.00	\$3,909.56	\$0.00	\$22,500.00	\$22,500.00	17%
TOTAL ADVOCACY & EDUCATION	\$0.00	\$3,909.56	\$0.00	\$22,500.00	\$22,500.00	17%
CAPACITY BUILDING						
OPERATION SUPPORT	\$0.00	\$153,213.00	\$158,413.00	\$158,413.00	\$158,413.00	97%
FBST OPERATION SUPPORT	\$1,776.00	\$91,846.99	\$101,001.00	\$165,014.00	\$115,160.00	80%
SANITATION SUPPLIES	\$0.00	\$2,154.84	\$0.00	\$2,200.00	\$2,200.00	98%
TOTAL CAPACITY BUILDING	\$1,776.00	\$247,214.83	\$259,414.00	\$325,627.00	\$275,773.00	90%
TOTAL EXPENSES	\$1,892,874.39	\$20,806,608.37	\$18,944,329.18	\$18,404,581.00	\$19,240,912.00	108%
NET OPERATING SURPLUS/DEFICT	\$394,535.86	\$383,689.54	\$719,198.12	(\$102,107.00)	\$8,502.00	4,513%
CAPITAL EXPENSES						
CAPITAL EXPENSES	\$0.00	\$109,973.45	\$15,850.00	\$52,400.00	\$822,400.00	13%
CAPITAL EXP.	\$0.00	\$109,973.45	\$15,850.00	\$52,400.00	\$822,400.00	13%
NET BEFORE NON-OPERATING	\$394,535.86	\$273,716.09	\$703,348.12	(\$154,507.00)	(\$813,898.00)	(34%)
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$346,450.17)	(\$346,450.17)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	(\$5,000.00)	(\$44,683.20)	(\$15,850.00)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$65,290.25)	\$0.00	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$28,100.38	\$174,046.58	(\$562,384.87)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	\$0.00	\$0.00	(\$39,250.75)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$1,604.91	(\$62,430.14)	(\$932,235.79)	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	\$396,140.77	\$211,285.95	(\$228,887.67)	(\$154,507.00)	(\$813,898.00)	(26%)

01/09/2024 1:11:01 PM Page 3

**Total SIF Projects** 

	PROJECT TO DATE 01/01/2021 11/30/2023	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
REVENUE							
FOOD DISTRIBUTION							
AGENCIES							
SHARED MAINTENANCE	\$1,250.89	\$0.00	\$56.14	\$993.40	\$0.00	\$0.00	0.00%
AGENCY WHOLSALE	\$52,996.98	\$0.00	\$0.00	\$48,273.37	\$0.00	\$0.00	0.00%
TOTAL AGENCY FOOD	\$54,247.87	\$0.00	\$56.14	\$49,266.77	\$0.00	\$0.00	0.00%
TOTAL FOOD DISTRIBUTION	\$54,247.87	\$0.00	\$56.14	\$49,266.77	\$0.00	\$0.00	0.00%
GRANTS / CONTRACTS							
OTHER GRANTS / PROGRAM INCOME	\$21,810.31	\$0.00	\$21,810.31	\$0.00	\$0.00	\$0.00	0.00%
TOTAL GRANTS / PROGRAMS	\$21,810.31	\$0.00	\$21,810.31	\$0.00	\$0.00	\$0.00	0.00%
FUNDRAISING / DONATIONS							
CAUSE MARKETING	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
OTHER GENERAL DEVELOPMENT GRANTS	\$107,770.00	\$8,000.00	\$10,500.00	\$17,000.00	\$0.00	\$0.00	0.00%
SIF DONATIONS	\$1,378,249.62	\$37,500.00	\$310,500.00	\$547,749.62	\$0.00	\$0.00	0.00%
TOTAL FR/DONATIONS	\$1,491,019.62	\$45,500.00	\$321,000.00	\$564,749.62	\$0.00	\$0.00	0.00%
TOTAL REVENUE	\$1,567,077.80	\$45,500.00	\$342,866.45	\$614,016.39	\$0.00	\$0.00	0.00%
EXPENSES							
PERSONNEL EXPENSES							
SALARIES	\$305,485.24	\$4,132.67	\$82,501.57	\$145,342.32	\$93,734.00	\$93,734.00	88.02%
FRINGE BENEFITS	\$45,549.19	\$1,069.92	\$14,074.36	\$20,417.53	\$17,791.00	\$17,791.00	79.11%
RECRUITMENT-ADVERTISING	\$12,503.40	\$0.00	\$0.00	\$12,503.40	\$0.00	\$0.00	0.00%
TOTAL PERSONNEL EXPENSES	\$363,537.83	\$5,202.59	\$96,575.93	\$178,263.25	\$111,525.00	\$111,525.00	86.60%
FOOD DISTRIBUTION							
AGENCIES	\$372,363.49	\$32,647.74	\$215,265.26	\$144,323.32	\$579,048.00	\$648,048.00	33.22%
YOUTH PROGRAMS	\$275,638.28	\$15,268.23	\$191,127.99	\$66,240.02	\$85,000.00	\$200,000.00	95.56%
TOTAL FOOD EXPENSE	\$648,001.77	\$47,915.97	\$406,393.25	\$210,563.34	\$664,048.00	\$848,048.00	47.92%
OTHER FOOD RELATED EXPENSES							
OTHER FOOD/PROGRAM	\$14,999.29	\$2,199.29	\$10,278.67	\$908.67	\$14,000.00	\$14,000.00	73.42%
TOTAL OTHER FOOD EXPENSES	\$14,999.29	\$2,199.29	\$10,278.67	\$908.67	\$14,000.00	\$14,000.00	73.42%
WAREHOUSE OPERATING							
VEHICLE	\$168.82	\$0.00	\$168.82	\$0.00	\$0.00	\$0.00	0.00%
WAREHOUSE	\$560.93	\$59.55	\$560.93	\$0.00	\$0.00	\$0.00	0.00%
PRODUCTION ROOM	\$15,393.97	\$0.00	\$958.77	\$8,317.33	\$15,518.00	\$15,518.00	6.18%
TOTAL WHRS / DISTRIB	\$16,123.72	\$59.55	\$1,688.52	\$8,317.33	\$15,518.00	\$15,518.00	10.88%

01/09/2024 1:11:37 PM Page 1

**Total SIF Projects** 

	PROJECT TO DATE 01/01/2021 11/30/2023	CURRENT MONTH 11/01/2023 11/30/2023	CURRENT YTD ACTUAL 01/01/2023 11/30/2023	LAST YTD ACTUAL 01/01/2022 11/30/2022	ORIGINAL BUDGET 01/01/2023 12/31/2023	FULL YR PROJECT. 01/01/2023 12/31/2023	% TO FULL YEAR PROJECTION
GENERAL OPERATIONS							
GENERAL OFFICE	\$35,372.22	\$0.00	\$4,599.16	\$29,499.55	\$41,700.00	\$41,700.00	11.03%
TECHNOLOGY/SERVICES	\$32,437.50	\$250.00	\$12,750.00	\$937.50	\$10,000.00	\$10,000.00	127.50%
STAFF EXPENSES	\$629.20	\$0.00	\$629.20	\$0.00	\$0.00	\$0.00	0.00%
CONTRACT SERVICES	\$78,955.99	\$0.00	\$0.00	\$46,208.49	\$69,500.00	\$69,500.00	0.00%
TOTAL GENERAL OPERATIONS	\$147,394.91	\$250.00	\$17,978.36	\$76,645.54	\$121,200.00	\$121,200.00	14.83%
DEVELOPMENT/PR							
GEN. DEVELOPMENT / PR EXPENSE	\$100.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	0.00%
TOTAL DEVELOPMENT/PR	\$100.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	0.00%
ADVOCACY & EDUCATION							
ADVOCACY GROUP/SPEAKERS	\$28,050.65	\$0.00	\$15,873.84	\$10,569.14	\$110,000.00	\$110,000.00	14.43%
TOTAL ADVOCACY & EDUCATION	\$28,050.65	\$0.00	\$15,873.84	\$10,569.14	\$110,000.00	\$110,000.00	14.43%
CAPACITY BUILDING							
FBST OPERATION SUPPORT	\$708,500.44	\$66,847.00	\$363,729.25	\$244,856.65	\$740,000.00	\$590,000.00	61.65%
TOTAL CAPACITY BUILDING	\$708,500.44	\$66,847.00	\$363,729.25	\$244,856.65	\$740,000.00	\$590,000.00	61.65%
TOTAL EXPENSES	\$1,926,708.61	\$122,474.40	\$912,617.82	\$730,123.92	\$1,776,291.00	\$1,810,291.00	50.41%
NET OPERATING SURPLUS/DEFICT	(\$359,630.81)	(\$76,974.40)	(\$569,751.37)	(\$116,107.53)	(\$1,776,291.00)	(\$1,810,291.00)	31.47%
NET BEFORE NON-OPERATING	(\$359,630.81)	(\$76,974.40)	(\$569,751.37)	(\$116,107.53)	(\$1,776,291.00)	(\$1,810,291.00)	31.47%
NET SURPLUS/(DEFICIT)	(\$359,630.81)	(\$76,974.40)	(\$569,751.37)	(\$116,107.53)	(\$1,776,291.00)	(\$1,810,291.00)	31.47%

01/09/2024 1:11:37 PM Page 2



ACCOUNT NAME: CC-FOOD BANK - SOUTHERN TIER

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER SUMMARY FROM 11/01/2023 TO 11/30/2023

	ALESCO	TOTAL
BEGINNING BALANCE	737,856.15	 
DEPOSIT	00.0	0.00
WITHDRAWAL	00.0	00.0
TRANSFER	00.0	00.0
INCOME	540.67	540.67
FEES	(184.46)	(184.46)
REALIZED GAINS (LOSSES)	(311.59)	(311.59)
UNREALIZED GAINS (LOSSES)	52,739.68	52,739.68
ENDING BALANCE	790,640.45	790,640.45

REPORT PRODUCED BY:

BNY MELLON

NY 14456

94 EXCHANGE STREET GENEVA

CATHOLIC CHARITIES ATIN: FINANCE DEPARTMENT

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary ziarniak@dor.org

ACCOUNT NAME: CC-FOOD BANK ENDOWMENT

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER SUMMARY FROM 11/01/2023 TO 11/30/2023

		TOTAL
BEGINNING BALANCE	96,831.04	96,831.04
DEPOSIT	00.0	00.0
WITHDRAWAL	00.0	00.0
TRANSFER	00.00	00.0
INCOME	70.95	70.95
FEES	(24.21)	(24.21)
REALIZED GAINS (LOSSES)	(40.89)	(40.89)
UNREALIZED GAINS (LOSSES)	6,921.18	6,921.18
ENDING BALANCE	103	103,758.07

REPORT PRODUCED BY:

BNY MELLON

NY 14456

94 EXCHANGE STREET GENEVA

CATHOLIC CHARITIES ATIN: FINANCE DEPARTMENT

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary ziarniak@dor.org