

Food Bank of the Southern Tier

Balance Sheet

	11/30/2022	12/31/2021
ASSETS		
CASH - OPERATING	\$5,351,158.75	\$6,963,966.52
ACCTS. RECEIVABLE	\$110,363.98	\$78,632.17
CAMPAIGN RECEIVABLE	(\$1,199.98)	\$8,800.02
CONTRACTS / GRANTS RECEIVABLE	\$2,970,244.72	\$840,226.74
INVESTMENT MANAGEMENT	\$2,839,443.57	\$3,401,828.46
PREPAIDS	\$27,659.00	\$34,663.10
PURCHASE FOOD INVENTORY	\$561,027.10	\$535,024.59
IN-KIND DONATED/TEFAP FOOD	\$612,486.67	\$1,127,081.41
PROPERTY, PLANT AND EQUIPMENT	\$2,492,559.24	\$2,823,159.41
TOTAL ASSETS	\$14,963,743.05	\$15,813,382.42
 LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$434,152.25	\$484,208.91
DEFERRED INCOME	\$102,010.03	\$154,607.31
DEFERRED INVENTORY	\$612,486.67	\$1,127,081.41
ACCRUED LIABILITY	\$299,839.49	\$211,247.97
TOTAL LIABILITIES	\$1,448,488.44	\$1,977,145.60
 FUND BALANCE		
UNRESTRICTED FUNDS	\$2,778,993.27	\$3,014,307.37
RESTRICTED-ENDOWMENT FUND	\$92,069.14	\$116,346.52
TEMP. RESTRICTED - 5 YEAR PLEDGE	\$204,000.00	\$204,000.00
TEMP. RESTRICTED-DONATIONS	\$402,860.02	\$425,000.00
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$55,000.00	\$55,000.00
TEMP. RESTRICTED CANSTRUCTION	\$36,270.00	\$36,270.00
BOD DESIGNATED OPERATING RESERVE FUND	\$2,360,578.00	\$2,360,578.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,191,404.00	\$1,191,404.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$6,390,512.01	\$6,390,512.01
TEMP. RESTRICTED TRK CAMPAIGN	\$3,568.17	\$42,818.92
TOTAL FUND BALANCE	\$13,515,254.61	\$13,836,236.82
 TOTAL LIABILITIES AND FUND BALANCE	\$14,963,743.05	\$15,813,382.42
 BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	\$13,836,236.80	\$11,415,830.30
NET SURPLUS/(DEFICIT)	(\$320,982.19)	\$2,420,406.52
ENDING FUND BALANCE	\$13,515,254.61	\$13,836,236.82

Food Bank of the Southern Tier
Cash Flow Forecast
November 2022 to April 2023

WEEK ENDING	RECEIPTS	DISBURSEMENTS	NET CHANGE	BALANCE
BAL. BROUGHT FORWARD				5,377,976.58
12/10/2022	723,251.22 C	698,114.67 A B	25,136.55	5,403,113.13
12/17/2022	111,000.00 D	45,141.78	65,858.22	5,468,971.35
12/24/2022	500,000.00 E	542,286.44 A B	(42,286.44)	5,426,684.91
12/31/2022	550,000.00 E	27,898.36	522,101.64	5,948,786.55
			0.00	5,948,786.55
			0.00	5,948,786.55
MONTHLY TOTAL	1,884,251.22	1,313,441.25	570,809.97	5,948,786.55
WEEK ENDING				
1/7/2023	150,000.00 C	500,000.00 A B	(350,000.00)	5,598,786.55
1/14/2023	75,000.00 D	330,000.00 B	(255,000.00)	5,343,786.55
1/21/2023	200,000.00 E	250,000.00 A B	(50,000.00)	5,293,786.55
1/28/2023	250,000.00 E	50,000.00	200,000.00	5,493,786.55
			0.00	5,493,786.55
MONTHLY TOTAL	675,000.00	1,130,000.00	(455,000.00)	5,493,786.55
WEEK ENDING				
2/4/2023	650,000.00 C	250,000.00 A B	400,000.00	5,893,786.55
2/11/2023	150,000.00 E	175,000.00 B	(25,000.00)	5,868,786.55
2/18/2023	150,000.00 E	300,000.00 A B	(150,000.00)	5,718,786.55
2/25/2023	70,000.00 D	75,000.00	(5,000.00)	5,713,786.55
			0.00	5,713,786.55
MONTHLY TOTAL	1,020,000.00	800,000.00	220,000.00	5,713,786.55
3 MONTH RECAP	3,579,251.22	3,243,441.25	335,809.97	
MONTH OF MAR	1,581,554.00	1,678,545.00	(96,991.00)	5,616,795.55
MONTH OF APR	1,581,554.00	1,678,545.00	(96,991.00)	5,519,804.55
MONTH OF MAY	1,581,554.00	1,678,545.00	(96,991.00)	5,422,813.55
6 MONTH RECAP	8,323,913.22	8,279,076.25	44,836.97	5,422,813.55

A INCLUDES 2 WEEKS PAYROLL
B INCLUDES FOOD PURCHASES
C INCLUDES GRANT PAYMENTS
D A/R PAYMENTS
E DONATIONS/DIRECT MAIL
F OPERATION SUPPORT

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 11/01/2022 11/30/2022	CURRENT YTD ACTUAL 01/01/2022 11/30/2022	LAST YTD ACTUAL 01/01/2021 11/30/2021	PROJECTION TO DATE 01/01/2022 11/30/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE						
GENERAL	\$2,551.91	\$35,624.64	\$57,795.37	\$32,316.16	\$35,254.00	101%
HPNAP	\$3,041.10	\$37,787.36	\$79,836.84	\$51,136.25	\$55,785.00	68%
TOTAL SHARED MAINTENANCE	\$5,593.01	\$73,412.00	\$137,632.21	\$83,452.41	\$91,039.00	81%
WHOLESALE						
GENERAL	\$150,991.07	\$1,898,910.71	\$415,549.90	\$1,748,346.41	\$1,907,287.00	100%
HPNAP	\$315,084.35	\$2,153,330.47	\$1,356,692.96	\$2,145,186.07	\$2,340,203.00	92%
HANDLING FEES	\$17,878.31	\$77,521.20	\$65,977.02	\$97,300.49	\$106,146.00	73%
TOTAL WHOLESALE	\$483,953.73	\$4,129,762.38	\$1,838,219.88	\$3,990,832.97	\$4,353,636.00	95%
TEFAP						
TEFAP INCOME	\$353,971.21	\$2,280,616.68	\$2,332,054.25	\$2,325,651.16	\$2,537,074.00	90%
TOTAL TEFAP	\$353,971.21	\$2,280,616.68	\$2,332,054.25	\$2,325,651.16	\$2,537,074.00	90%
TOTAL AGENCY FOOD	\$843,517.95	\$6,483,791.06	\$4,307,906.34	\$6,399,936.54	\$6,981,749.00	93%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE						
GENERAL	\$6,201.74	\$50,322.17	\$62,069.15	\$41,784.41	\$45,583.00	110%
HPNAP	\$6,812.07	\$97,125.58	\$109,489.11	\$112,482.33	\$122,708.00	79%
TOTAL SHARED MAINTENANCE	\$13,013.81	\$147,447.75	\$171,558.26	\$154,266.74	\$168,291.00	88%
WHOLESALE						
HPNAP	\$94,654.93	\$1,002,406.19	\$989,331.99	\$904,423.66	\$986,644.00	102%
HPNAP HANDLING FEES	\$4,318.43	\$13,612.30	\$13,048.58	\$19,645.07	\$21,431.00	64%
TOTAL WHOLESALE	\$98,973.36	\$1,016,018.49	\$1,002,380.57	\$924,068.73	\$1,008,075.00	101%
TEFAP						
TEFAP FOOD INCOME	\$110,730.82	\$1,322,037.61	\$1,803,348.70	\$1,416,064.83	\$1,544,798.00	86%
TOTAL TEFAP	\$110,730.82	\$1,322,037.61	\$1,803,348.70	\$1,416,064.83	\$1,544,798.00	86%
TOTAL MOBILE FOOD PANTRY	\$222,717.99	\$2,485,503.85	\$2,977,287.53	\$2,494,400.30	\$2,721,164.00	91%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE						
GENERAL	\$121.62	\$2,227.69	\$4,418.15	\$1,787.49	\$1,950.00	114%
Total SHARED MAINTENANCE	\$121.62	\$2,227.69	\$4,418.15	\$1,787.49	\$1,950.00	114%
WHOLESALE						
HPNAP	\$1,860.87	\$14,816.63	\$6,087.07	\$7,333.33	\$8,000.00	185%

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

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SCHOOL FOOD CENTER	\$9,779.18	\$20,398.75	\$0.00	\$0.00	\$0.00	0%
TOTAL WHOLESAL	\$11,640.05	\$35,215.38	\$6,087.07	\$7,333.33	\$8,000.00	440%
TEFAP						
TEFAP FOOD INCOME	\$28,430.48	\$242,174.33	\$151,928.56	\$261,795.41	\$285,595.00	85%
	\$28,430.48	\$242,174.33	\$151,928.56	\$261,795.41	\$285,595.00	85%
TOTAL YOUTH PROGRAMS	\$40,192.15	\$279,617.40	\$162,433.78	\$270,916.23	\$295,545.00	95%
TOTAL FOOD DISTRIBUTION	\$1,106,428.09	\$9,248,912.31	\$7,447,627.65	\$9,165,253.07	\$9,998,458.00	93%
DONATED PRODUCT						
DONATED PRODUCT	\$476,789.22	\$4,936,193.69	\$6,233,233.29	\$5,259,585.83	\$5,737,730.00	86%
TOTAL DONATED PRODUCT	\$476,789.22	\$4,936,193.69	\$6,233,233.29	\$5,259,585.83	\$5,737,730.00	86%
GRANTS / PROGRAMS						
HPNAP GENERAL OPERATING						
OPERATIONS SUPPORT	\$0.00	\$158,413.00	\$165,703.00	\$145,211.91	\$158,413.00	100%
HPNAP SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,016.66	\$2,200.00	0%
TRANSPORTATION GRANT	\$0.00	\$13,000.00	\$28,657.01	\$21,770.83	\$23,750.00	55%
OPERATING INCOME	\$71,016.80	\$422,489.78	\$356,487.65	\$419,293.41	\$457,411.00	92%
JSY OPERATING INCOME	\$11,826.97	\$100,875.41	\$56,840.39	\$118,868.75	\$129,675.00	78%
TOTAL HPNAP OPERATING	\$82,843.77	\$694,778.19	\$607,688.05	\$707,161.56	\$771,449.00	90%
OTHER GRANTS / PROGRAMS						
CHEMUNG COUNTY	\$2,500.00	\$27,500.00	\$27,500.00	\$27,500.00	\$30,000.00	92%
NOEP	\$10,790.16	\$78,383.22	\$61,277.78	\$76,083.33	\$83,000.00	94%
NNY OPERATING	\$3,579.62	\$359,232.32	\$305,503.42	\$393,516.74	\$429,291.00	84%
TEFAP ADMIN	\$7,652.27	\$287,438.78	\$354,324.77	\$271,082.16	\$295,726.00	97%
VENISON PROGRAM	\$1,326.00	\$6,370.62	\$3,336.00	\$10,083.33	\$11,000.00	58%
PROGRAM & EDUCATIONAL SUPPORT	\$48,000.00	\$191,567.00	\$0.00	\$181,668.66	\$198,184.00	97%
OTHER MISC GRANTS	\$0.00	\$55,302.00	\$0.00	\$0.00	\$0.00	0%
RESTAURANT RESILENCY PGM	(\$12.54)	\$104,006.40	\$0.00	\$95,350.74	\$104,019.00	100%
TOTAL OTHER GRANTS/PGMS	\$73,835.51	\$1,109,800.34	\$751,941.97	\$1,055,284.96	\$1,151,220.00	96%
TOTAL GRANTS / PROGRAMS	\$156,679.28	\$1,804,578.53	\$1,359,630.02	\$1,762,446.52	\$1,922,669.00	94%
FUNDRAISING / DONATIONS						
CAUSE MARKETING						
CAUSE MARKETING	\$23,504.74	\$409,941.80	\$487,219.85	\$403,333.33	\$440,000.00	93%
	\$23,504.74	\$409,941.80	\$487,219.85	\$403,333.33	\$440,000.00	93%
SPECIAL EVENTS						
SPECIAL EVENTS	\$0.00	\$20,300.00	\$42,559.00	\$45,833.33	\$50,000.00	41%
	\$0.00	\$20,300.00	\$42,559.00	\$45,833.33	\$50,000.00	41%

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DIRECT MAIL						
DIRECT MAIL	\$164,584.00	\$1,163,614.79	\$1,340,332.47	\$1,047,204.58	\$1,142,405.00	102%
	<u>\$164,584.00</u>	<u>\$1,163,614.79</u>	<u>\$1,340,332.47</u>	<u>\$1,047,204.58</u>	<u>\$1,142,405.00</u>	<u>102%</u>
ONLINE GIVING						
ONLINE GIVING	\$145,050.58	\$457,071.44	\$633,797.66	\$839,155.16	\$915,442.00	50%
	<u>\$145,050.58</u>	<u>\$457,071.44</u>	<u>\$633,797.66</u>	<u>\$839,155.16</u>	<u>\$915,442.00</u>	<u>50%</u>
PERSONAL SOLICITATION						
PERSONAL SOLICITATION	\$10,345.00	\$224,680.00	\$136,911.44	\$100,833.33	\$110,000.00	204%
	<u>\$10,345.00</u>	<u>\$224,680.00</u>	<u>\$136,911.44</u>	<u>\$100,833.33</u>	<u>\$110,000.00</u>	<u>204%</u>
GENERAL DEVELOPMENT GRANTS						
OTHER	\$120,250.00	\$261,244.69	\$653,036.29	\$394,533.32	\$430,400.00	61%
MOBILE FOOD	\$4,166.67	\$20,833.31	\$0.00	\$0.00	\$0.00	0%
CHILD HUNGER	\$0.00	\$0.00	\$15,000.00	\$0.00	\$0.00	0%
	<u>\$124,416.67</u>	<u>\$282,078.00</u>	<u>\$668,036.29</u>	<u>\$394,533.32</u>	<u>\$430,400.00</u>	<u>66%</u>
WHITE MAIL						
WHITE MAIL	\$176,239.19	\$787,083.05	\$1,006,969.25	\$847,916.66	\$925,000.00	85%
	<u>\$176,239.19</u>	<u>\$787,083.05</u>	<u>\$1,006,969.25</u>	<u>\$847,916.66</u>	<u>\$925,000.00</u>	<u>85%</u>
ALL OTHER PRIVATE SUPPORT	\$20,869.52	\$245,206.33	\$260,540.89	\$183,333.33	\$200,000.00	123%
SIF DONATIONS	\$56,500.00	\$547,749.62	\$70,000.00	\$0.00	\$0.00	0%
TOTAL FR/DONATIONS	<u>\$721,509.70</u>	<u>\$4,137,725.03</u>	<u>\$4,646,366.85</u>	<u>\$3,862,143.04</u>	<u>\$4,213,247.00</u>	<u>98%</u>
OTHER INCOME						
OTHER INCOME						
INTEREST INCOME	\$13,605.09	\$38,923.27	\$6,638.73	\$33,418.00	\$36,456.00	107%
MISCELLANEOUS	\$852.00	\$11,989.48	\$15,350.72	\$16,270.82	\$17,750.00	68%
TOTAL OTHER INCOME	<u>\$14,457.09</u>	<u>\$50,912.75</u>	<u>\$21,989.45</u>	<u>\$49,688.82</u>	<u>\$54,206.00</u>	<u>94%</u>
TOTAL OTHER INCOME	<u>\$14,457.09</u>	<u>\$50,912.75</u>	<u>\$21,989.45</u>	<u>\$49,688.82</u>	<u>\$54,206.00</u>	<u>94%</u>
TOTAL REVENUE	<u>\$2,475,863.38</u>	<u>\$20,178,322.31</u>	<u>\$19,708,847.26</u>	<u>\$20,099,117.28</u>	<u>\$21,926,310.00</u>	<u>92%</u>
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$216,275.11	\$2,248,784.92	\$2,129,601.88	\$2,389,254.04	\$2,606,459.00	86%
FRINGE BENEFITS	\$40,265.85	\$463,789.02	\$552,291.91	\$519,594.11	\$566,830.00	82%
CONTRACT EMPLOYMENT	\$8,864.43	\$62,020.04	\$2,388.16	\$39,050.00	\$42,600.00	146%
PAYROLL PROCESSING	\$455.38	\$5,829.25	\$4,486.92	\$5,133.33	\$5,600.00	104%
RECRUITMENT-ADVERTISING	\$0.00	\$10,688.00	\$3,855.00	\$9,508.57	\$10,373.00	103%
PERSONNEL EXPENSES	\$0.00	\$1,968.00	\$1,398.00	\$1,375.00	\$1,500.00	131%

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TOTAL PERSONNEL EXPENSES	\$265,860.77	\$2,793,079.23	\$2,694,021.87	\$2,963,915.05	\$3,233,362.00	86%
FOOD EXPENSE						
AGENCIES						
WHOLESALE FOOD	\$465,987.49	\$4,016,714.03	\$1,738,388.40	\$3,830,187.15	\$4,178,386.00	96%
TEFAP	\$353,971.21	\$2,280,616.68	\$2,332,054.25	\$2,325,651.16	\$2,537,074.00	90%
TOTAL AGENCIES	\$819,958.70	\$6,297,330.71	\$4,070,442.65	\$6,155,838.31	\$6,715,460.00	94%
MOBILE FOOD PANTRIES						
MFP SHARED MAINTENANCE	\$6,201.74	\$50,322.17	\$62,069.15	\$41,784.41	\$45,583.00	110%
WHOLESALE FOOD	\$94,654.93	\$1,060,108.00	\$1,012,868.90	\$956,673.66	\$1,043,644.00	102%
TEFAP	\$110,730.82	\$1,322,037.61	\$1,803,348.70	\$1,416,064.83	\$1,544,798.00	86%
TOTAL MOBILE FOOD PANTRIES	\$211,587.49	\$2,432,467.78	\$2,878,286.75	\$2,414,522.90	\$2,634,025.00	92%
YOUTH PROGRAMS						
SHARED MAINTENANCE	\$121.62	\$2,227.69	\$4,418.15	\$1,787.49	\$1,950.00	114%
WHOLESALE FOOD	\$63,449.56	\$236,540.79	\$138,099.68	\$198,164.99	\$216,180.00	109%
TEFAP	\$28,430.48	\$242,174.33	\$151,928.56	\$261,795.41	\$285,595.00	85%
TOTAL YOUTH PROGRAMS	\$92,001.66	\$480,942.81	\$294,446.39	\$461,747.89	\$503,725.00	95%
TOTAL FOOD EXPENSE	\$1,123,547.85	\$9,210,741.30	\$7,243,175.79	\$9,032,109.10	\$9,853,210.00	93%
OTHER FOOD EXPENSES						
OTHER FOOD/PROGRAM						
TURKEY DRIVE	\$55,591.21	\$55,591.21	\$36,098.71	\$85,710.16	\$93,502.00	59%
INTERAFFILIATE	\$0.00	\$0.00	\$1,041.90	\$9,166.66	\$10,000.00	0%
HEALTHY HARVEST	\$672.00	\$97,178.90	\$110,672.22	\$111,991.91	\$122,173.00	80%
MILK DRIVE	\$0.00	\$0.00	\$993.24	\$916.66	\$1,000.00	0%
VENISON PROCESSING	\$0.00	\$5,044.62	\$3,748.00	\$10,083.33	\$11,000.00	46%
DISASTER RELIEF	\$0.00	\$0.00	\$25,882.53	\$0.00	\$0.00	0%
HOLIDAY FOOD	\$0.00	\$67,911.37	\$91,710.76	\$62,333.33	\$68,000.00	100%
GRANT DESIGNED WH FOOD	\$0.00	\$0.00	\$111,393.38	\$0.00	\$0.00	0%
INVENTORY ADJUSTMENT	(\$367.84)	\$331.78	\$4,525.41	\$2,291.66	\$2,500.00	13%
AGENCY LINE OF CREDIT	\$0.00	\$3,553.24	\$4,043.26	\$3,960.00	\$4,320.00	82%
EMERGENCY FOOD BOXES	\$611.41	\$1,055.47	\$202.19	\$1,833.33	\$2,000.00	53%
TOTAL OTHER FOOD/PROGRAM	\$56,506.78	\$230,666.59	\$390,311.60	\$288,287.04	\$314,495.00	73%
PRODUCT ACQUISITION FREIGHT						
PRODUCT FREIGHT	(\$1,000.40)	\$28,323.13	\$32,253.39	\$64,166.66	\$70,000.00	40%
TRANSPORTATION GRANT	\$0.00	\$13,000.00	\$28,657.01	\$21,770.83	\$23,750.00	55%
TOTAL PRODUCT FREIGHT	(\$1,000.40)	\$41,323.13	\$60,910.40	\$85,937.49	\$93,750.00	44%
TOTAL OTHER FOOD EXPENSES	\$55,506.38	\$271,989.72	\$451,222.00	\$374,224.53	\$408,245.00	67%

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DONATED PRODUCT						
DONATED PRODUCT	\$476,813.94	\$4,936,390.46	\$6,233,233.29	\$5,259,585.83	\$5,737,730.00	86%
TOTAL DONATED PRODUCT	\$476,813.94	\$4,936,390.46	\$6,233,233.29	\$5,259,585.83	\$5,737,730.00	86%
WAREHOUSE / DISTRIBUTION						
VEHICLE						
	\$3,666.85	\$58,232.67	\$40,415.53	\$55,114.56	\$60,125.00	97%
TRUCK WRAP AND DESIGN	\$0.00	\$0.00	\$6,260.00	\$0.00	\$0.00	0%
TOTAL	\$6,894.37	\$130,152.79	\$104,854.64	\$129,054.72	\$140,787.00	92%
WAREHOUSE						
	\$4,129.88	\$62,396.97	\$71,200.74	\$63,960.41	\$69,775.00	89%
PRODUCTION ROOM	\$425.15	\$29,584.18	\$36,969.02	\$24,750.00	\$27,000.00	110%
TOTAL WHRS / DISTRIB	\$11,449.40	\$222,133.94	\$213,024.40	\$217,765.13	\$237,562.00	94%
GENERAL OPERATIONS						
BUILDING						
	\$18,117.56	\$174,604.26	\$164,325.56	\$177,647.22	\$193,797.00	90%
GENERAL OFFICE						
	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	0%
TOTAL GENERAL OFFICE	\$11,395.22	\$101,983.74	\$85,960.43	\$127,341.25	\$138,918.00	73%
TECHNOLOGY/SERVICES						
	\$4,222.15	\$92,185.40	\$79,586.89	\$119,022.70	\$129,843.00	71%
STAFF EXPENSES	\$2,152.07	\$46,353.81	\$38,151.73	\$69,316.32	\$75,618.00	61%
CONTRACT SERVICES	\$31,360.39	\$416,675.68	\$374,028.28	\$421,368.70	\$459,675.00	91%
TOTAL GENERAL OPERATIONS	\$67,247.39	\$831,802.89	\$742,052.89	\$914,696.19	\$997,851.00	83%
DEVELOPMENT/PR						
SPECIAL EVENTS						
	\$2,301.60	\$10,726.01	\$6,824.25	\$10,532.49	\$11,490.00	93%
DIRECT MAIL						
	\$79,842.72	\$370,998.70	\$222,096.21	\$399,065.33	\$435,344.00	85%
GEN. DEVELOPMENT / PR EXPENSE						
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$641.66	\$700.00	0%
	\$13,061.25	\$39,374.20	\$63,244.08	\$79,749.96	\$87,000.00	45%
TOTAL DEVELOPMENT/PR	\$95,205.57	\$421,098.91	\$292,164.54	\$489,347.78	\$533,834.00	79%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS						
	\$0.00	\$0.00	\$620.00	\$0.00	\$0.00	0%
TOTAL ADVOCACY & EDUCATION	\$0.00	\$0.00	\$620.00	\$0.00	\$0.00	0%
AGENCY CAPACITY BUILDING						
OPERATION SUPPORT						
	\$0.00	\$158,413.00	\$158,413.00	\$145,211.91	\$158,413.00	100%
OPERATION SUPPORT- PASS THROUGH	\$22,042.00	\$101,001.00	\$55,285.28	\$198,837.82	\$216,914.00	47%
FBST OPERATION SUPPORT	\$0.00	\$0.00	\$645.00	\$0.00	\$0.00	0%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,016.66	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$22,042.00	\$259,414.00	\$214,343.28	\$346,066.39	\$377,527.00	69%

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 11/01/2022 11/30/2022	CURRENT YTD ACTUAL 01/01/2022 11/30/2022	LAST YTD ACTUAL 01/01/2021 11/30/2021	PROJECTION TO DATE 01/01/2022 11/30/2022	FULL YR PROJECT. 01/01/2022 12/31/2022	% TO FULL YEAR PROJECTION
TOTAL EXPENSES	\$2,117,673.30	\$18,946,650.45	\$18,083,858.06	\$19,597,710.00	\$21,379,321.00	89%
STRATEGIC INVESTMENT						
SIF EXPENSES	(\$77,577.68)	(\$681,731.57)	(\$150,390.74)	(\$1,272,475.33)	(\$1,388,155.00)	49%
	(\$77,577.68)	(\$681,731.57)	(\$150,390.74)	(\$1,272,475.33)	(\$1,388,155.00)	49%
TOTAL STRATEGIC INVESTMENT	(\$77,577.68)	(\$681,731.57)	(\$150,390.74)	(\$1,272,475.33)	(\$1,388,155.00)	49%
NET OPERATING + SIF SURPLUS/DEFICT	\$280,612.40	\$549,940.29	\$1,474,598.46	(\$771,068.05)	(\$841,166.00)	(65%)
STRATEGIC ALLOCATIONS						
PERSONNEL	\$3,568.25	\$39,250.75	\$48,191.99	\$39,250.75	\$42,819.00	92%
STRATEGIC ALLOCATIONS	\$3,568.25	\$39,250.75	\$48,191.99	\$39,250.75	\$42,819.00	92%
CAPITAL EXPENSES						
GENERAL OFFICE EQUIPMENT	\$0.00	\$15,850.00	\$0.00	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	\$0.00	\$27,047.25	\$0.00	\$0.00	0%
CAPITAL EXP.	\$0.00	\$15,850.00	\$27,047.25	\$0.00	\$0.00	0%
NET BEFORE NON-OPERATING	\$284,180.65	\$573,341.04	\$1,495,743.20	(\$731,817.30)	(\$798,347.00)	(72%)
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$31,495.47)	(\$346,450.17)	(\$296,134.24)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	(\$15,850.00)	\$0.00	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	\$0.00	(\$27,047.25)	\$0.00	\$0.00	0%
BEQUESTS	\$0.00	\$1,300.00	\$163,246.53	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$136,568.21	(\$562,384.87)	\$373,940.68	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	(\$3,568.25)	(\$39,250.75)	(\$48,191.99)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$101,504.49	(\$930,935.79)	\$219,908.23	\$0.00	\$0.00	0%
NET SURPLUS/(DEFICIT)	\$385,685.14	(\$357,594.75)	\$1,715,651.43	(\$731,817.30)	(\$798,347.00)	45%