

Food Bank of the Southern Tier

Balance Sheet

	11/30/2021	12/31/2020
ASSETS		
CASH - OPERATING	\$6,163,689.88	\$6,043,659.79
ACCTS. RECEIVABLE	\$61,477.04	\$34,001.05
CAMPAIGN RECEIVABLE	\$8,800.02	\$18,800.02
CONTRACTS / GRANTS RECEIVABLE	\$882,183.99	\$304,879.52
INVESTMENT MANAGEMENT	\$3,356,951.42	\$1,983,010.74
DUE FROM CATHOLIC CHARITIES CHEMUNC	\$0.00	\$36,362.15
DUE FROM DIASTER RELIEF	\$0.00	\$0.00
PREPAIDS	\$38,998.32	\$54,715.17
PURCHASE FOOD INVENTORY	\$459,084.83	\$538,648.93
IN-KIND DONATED/TEFAP FOOD	\$1,319,871.21	\$1,417,168.63
PROPERTY, PLANT AND EQUIPMENT	\$2,884,280.79	\$3,153,367.78
TOTAL ASSETS	\$15,175,337.50	\$13,584,613.78
LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$444,332.48	\$353,523.13
DEFERRED INCOME	\$13,606.64	\$98,484.69
DEFERRED INVENTORY	\$1,319,871.21	\$1,417,168.63
ACCRUED LIABILITY	\$237,921.02	\$299,607.03
TOTAL LIABILITIES	\$2,015,731.35	\$2,168,783.48
FUND BALANCE		
UNRESTRICTED FUNDS	\$5,418,209.44	\$10,718,291.36
RESTRICTED-ENDOWMENT FUND	\$114,378.69	\$101,181.50
TEMP. RESTRICTED-EXPANSION PROGRAMS	\$0.00	\$30,719.44
BUILDING FUND	\$0.00	\$470,246.00
BOD DESIGNATED OPERATING RESERVE FUND	\$1,508,448.00	\$0.00
BOD DESIGNATED CAPITAL ASSET FUND	\$1,029,201.00	\$0.00
BOD DESIGNATED STRATEGIC INVESTMENT	\$5,042,169.01	\$0.00
TEMP. RESTRICTED TRK CAMPAIGN	\$47,200.01	\$95,392.00
TOTAL FUND BALANCE	\$13,159,606.15	\$11,415,830.30
TOTAL LIABILITIES AND FUND BALANCE	\$15,175,337.50	\$13,584,613.78
BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	\$11,415,830.30	\$7,115,538.88
NET SURPLUS/(DEFICIT)	\$1,743,775.85	\$4,300,291.42
ENDING FUND BALANCE	\$13,159,606.15	\$11,415,830.30

Food Bank of the Southern Tier
Cash Flow Forecast
December 2021 to May 2022

WEEK ENDING	RECEIPTS	DISBURSEMENTS	NET CHANGE	BALANCE	
BAL. BROUGHT FORWARD				6,162,784.88	
12/4/2021	4,501.00 C	9,757.93	(5,256.93)	6,157,527.95	
12/11/2021	34,770.17 D	398,599.42 A,B,H	(363,829.25)	5,793,698.70	
12/18/2021	6,065.41 C	112,588.78 B	(106,523.37)	5,687,175.33	
12/25/2021	489,221.00 C	427,347.71 A,B	61,873.29	5,749,048.62	
12/31/2021	1,268,852.22 E		1,268,852.22	7,017,900.84	
			0.00	7,017,900.84	
MONTHLY TOTAL	1,803,409.80	948,293.84	855,115.96	7,017,900.84	
WEEK ENDING					
1/8/2022	250,000.00 E	384,767.51 A,B,H	(134,767.51)	6,883,133.33	
1/15/2022	3,500.00 D	300,000.00 A,G	(296,500.00)	6,586,633.33	
1/22/2022	65,000.00 C	200,000.00 G	(135,000.00)	6,451,633.33	
1/29/2022	120,000.00 C	100,000.00	20,000.00	6,471,633.33	
			0.00	6,471,633.33	
MONTHLY TOTAL	438,500.00	984,767.51	(546,267.51)	6,471,633.33	
WEEK ENDING					
2/5/2022	125,000.00 E	300,000.00 A,G	(175,000.00)	6,296,633.33	
2/12/2022	35,000.00 D	75,000.00	(40,000.00)	6,256,633.33	
2/19/2022	125,000.00 E	250,000.00 A,G	(125,000.00)	6,131,633.33	
2/26/2022	150,000.00 C	200,000.00 G	(50,000.00)	6,081,633.33	
2/28/2022		110,000.00 F	(110,000.00)	5,971,633.33	
MONTHLY TOTAL	435,000.00	935,000.00	(500,000.00)	5,971,633.33	
3 MONTH RECAP	2,676,909.80	2,868,061.35	(191,151.55)	BEGIN BAL	ENDING BAL
MONTH OF MARCH	1,538,594.00	1,561,035.00	(22,441.00)	5,971,633.33	(22,441.00)
MONTH OF APRIL	1,538,594.00	1,561,035.00	(22,441.00)	5,949,192.33	(44,882.00)
MONTH OF MAY	1,538,594.00	1,561,035.00	(22,441.00)	(22,441.00)	(67,323.00)
6 MONTH RECAP	7,292,691.80	7,551,166.35	(258,474.55)	6,162,784.88	5,904,310.33

A INCLUDES 2 WEEKS PAYROLL
 B INCLUDES FOOD PURCHASES
 C INCLUDES GRANT PAYMENTS
 D A/R PAYMENTS
 E DONATIONS/DIRECT MAIL
 F ANNUAL PENSION PAYMENT
 G FUTURE FOOD PURCHASES
 H DIRECT MAIL EXPENSE
 I HPNAP ADVANCE

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 11/01/2021 11/30/2021	CURRENT YTD ACTUAL 01/01/2021 11/30/2021	LAST YTD ACTUAL 01/01/2020 11/30/2020	PROJECTION TO DATE 01/01/2021 11/30/2021	FULL YR PROJECT. 01/01/2021 12/31/2021	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE						
GENERAL	\$2,422.46	\$57,795.37	\$30,900.25	\$46,933.33	\$51,200.00	113%
HPNAP	\$3,012.34	\$79,836.84	\$86,264.32	\$79,083.58	\$86,273.00	93%
TOTAL SHARED MAINTENANCE	\$5,434.80	\$137,632.21	\$117,164.57	\$126,016.91	\$137,473.00	100%
WHOLESALE						
GENERAL	\$75,995.08	\$415,549.90	\$389,910.96	\$331,817.75	\$361,983.00	115%
HPNAP	\$153,818.68	\$1,356,692.96	\$1,032,718.63	\$1,578,307.47	\$1,721,790.00	79%
HANDLING FEES	\$7,595.32	\$65,977.02	\$126,115.86	\$70,213.91	\$76,597.00	86%
TOTAL WHOLESALE	\$237,409.08	\$1,838,219.88	\$1,548,745.45	\$1,980,339.13	\$2,160,370.00	85%
TEFAP						
TEFAP INCOME	\$303,847.22	\$2,332,054.25	\$4,269,833.68	\$2,156,847.91	\$2,352,925.00	99%
TOTAL TEFAP	\$303,847.22	\$2,332,054.25	\$4,269,833.68	\$2,156,847.91	\$2,352,925.00	99%
TOTAL AGENCY FOOD	\$546,691.10	\$4,307,906.34	\$5,935,743.70	\$4,263,203.95	\$4,650,768.00	93%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE						
GENERAL	\$3,304.67	\$62,069.15	\$3,641.12	\$53,213.41	\$58,051.00	107%
HPNAP	\$4,773.56	\$109,489.11	\$43,491.49	\$122,766.41	\$133,927.00	82%
TOTAL SHARED MAINTENANCE	\$8,078.23	\$171,558.26	\$47,132.61	\$175,979.82	\$191,978.00	89%
WHOLESALE						
HPNAP	\$68,928.17	\$989,331.99	\$127,052.50	\$949,145.98	\$1,035,432.00	96%
HPNAP HANDLING FEES	\$1,148.94	\$13,048.58	\$13,909.72	\$14,933.40	\$16,291.00	80%
TOTAL WHOLESALE	\$70,077.11	\$1,002,380.57	\$140,962.22	\$964,079.38	\$1,051,723.00	95%
TEFAP						
TEFAP FOOD INCOME	\$200,920.78	\$1,803,348.70	\$1,327,811.62	\$1,475,704.08	\$1,609,859.00	112%
TOTAL TEFAP	\$200,920.78	\$1,803,348.70	\$1,327,811.62	\$1,475,704.08	\$1,609,859.00	112%
TOTAL MOBILE FOOD PANTRY	\$279,076.12	\$2,977,287.53	\$1,515,906.45	\$2,615,763.28	\$2,853,560.00	104%
YOUTH PROGRAMS						
BK SHARED MAINTENANCE						
GENERAL	\$4.80	\$4,418.15	\$19,265.01	\$6,792.49	\$7,410.00	60%
Total SHARED MAINTENANCE	\$4.80	\$4,418.15	\$19,265.01	\$6,792.49	\$7,410.00	60%
WHOLESALE						
HPNAP	\$0.00	\$6,087.07	\$12,015.27	\$5,999.58	\$6,545.00	93%

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HPNAP HANDLING FEES	\$0.00	\$0.00	\$982.26	\$445.50	\$486.00	0%
SUMMER PROGRAMS	\$0.00	\$0.00	\$73,580.53	\$0.00	\$0.00	0%
TOTAL WHOLESALE	\$0.00	\$6,087.07	\$86,578.06	\$6,445.08	\$7,031.00	87%
TEFAP						
TEFAP FOOD INCOME	\$40,380.25	\$151,928.56	\$106,244.56	\$151,304.08	\$165,059.00	92%
	\$40,380.25	\$151,928.56	\$106,244.56	\$151,304.08	\$165,059.00	92%
TOTAL YOUTH PROGRAMS	\$40,385.05	\$162,433.78	\$212,087.63	\$164,541.65	\$179,500.00	90%
DISASTER RELIEF						
DR-SHARED MAINTENANCE						
GENERAL	\$0.00	\$0.00	\$1,198.44	\$0.00	\$0.00	0%
HPNAP	\$0.00	\$0.00	\$45,430.96	\$0.00	\$0.00	0%
TOTAL SHARED MAINTENANCE	\$0.00	\$0.00	\$46,629.40	\$0.00	\$0.00	0%
WHOLESALE						
HPNAP	\$0.00	\$0.00	\$385,143.39	\$0.00	\$0.00	0%
HPNAP HANDLING FEES	\$0.00	\$0.00	\$42,991.84	\$0.00	\$0.00	0%
Total WHOLESALE FOOD	\$0.00	\$0.00	\$428,135.23	\$0.00	\$0.00	0%
TEFAP						
TEFAP FOOD INCOME	\$0.00	\$0.00	\$1,600,873.27	\$0.00	\$0.00	0%
	\$0.00	\$0.00	\$1,600,873.27	\$0.00	\$0.00	0%
TOTAL DISASTER RELIEF	\$0.00	\$0.00	\$2,075,637.90	\$0.00	\$0.00	0%
TOTAL FOOD DISTRIBUTION	\$866,152.27	\$7,447,627.65	\$9,739,375.68	\$7,043,508.88	\$7,683,828.00	97%
DONATED PRODUCT						
DONATED PRODUCT	\$467,394.27	\$6,233,233.29	\$4,683,613.38	\$6,399,320.58	\$6,981,077.00	89%
TOTAL DONATED PRODUCT	\$467,394.27	\$6,233,233.29	\$4,683,613.38	\$6,399,320.58	\$6,981,077.00	89%
GRANTS / PROGRAMS						
HPNAP GENERAL OPERATING						
OPERATIONS SUPPORT	\$0.00	\$165,703.00	\$173,584.33	\$152,288.58	\$166,133.00	100%
HPNAP SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,016.66	\$2,200.00	0%
TRANSPORTATION GRANT	\$0.00	\$28,657.01	\$19,673.68	\$30,937.50	\$33,750.00	85%
OPERATING INCOME	\$20,802.18	\$353,475.96	\$268,720.10	\$344,377.91	\$375,685.00	94%
JSY OPERATING INCOME	\$3,515.66	\$56,840.39	\$120,516.95	\$118,868.75	\$129,675.00	44%
TOTAL HPNAP OPERATING	\$24,317.84	\$604,676.36	\$582,495.06	\$648,489.40	\$707,443.00	85%
OTHER GRANTS / PROGRAMS						
CHEMUNG COUNTY	\$2,500.00	\$27,500.00	\$27,500.00	\$27,500.00	\$30,000.00	92%
NOEP	\$3,718.93	\$61,277.78	\$58,250.45	\$59,583.33	\$65,000.00	94%

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NNY OPERATING	\$16,303.56	\$305,503.42	\$0.00	\$314,712.75	\$343,323.00	89%
TEFAP ADMIN	\$7,096.26	\$354,324.77	\$770,355.18	\$342,430.91	\$373,561.00	95%
CFAP ADMIN	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	0%
VENISON PROGRAM	\$0.00	\$3,336.00	\$9,070.00	\$10,083.33	\$11,000.00	30%
TOTAL OTHER GRANTS/PGMS	\$29,618.75	\$751,941.97	\$869,175.63	\$754,310.32	\$822,884.00	91%
TOTAL GRANTS / PROGRAMS	\$53,936.59	\$1,356,618.33	\$1,451,670.69	\$1,402,799.72	\$1,530,327.00	89%
FUNDRAISING / DONATIONS						
CAUSE MARKETING						
CAUSE MARKETING	\$30,222.70	\$487,219.85	\$551,570.81	\$420,750.00	\$459,000.00	106%
	\$30,222.70	\$487,219.85	\$551,570.81	\$420,750.00	\$459,000.00	106%
SPECIAL EVENTS						
SPECIAL EVENTS	\$2,500.00	\$42,559.00	\$64,551.74	\$35,750.00	\$39,000.00	109%
	\$2,500.00	\$42,559.00	\$64,551.74	\$35,750.00	\$39,000.00	109%
DIRECT MAIL						
DIRECT MAIL	\$202,145.00	\$1,340,332.47	\$1,485,373.61	\$1,089,916.66	\$1,189,000.00	113%
	\$202,145.00	\$1,340,332.47	\$1,485,373.61	\$1,089,916.66	\$1,189,000.00	113%
ONLINE GIVING						
ONLINE GIVING	\$213,014.17	\$633,797.66	\$1,061,822.30	\$524,333.33	\$572,000.00	111%
	\$213,014.17	\$633,797.66	\$1,061,822.30	\$524,333.33	\$572,000.00	111%
PERSONAL SOLICITATION						
PERSONAL SOLICITATION	\$76,276.44	\$146,911.44	\$169,094.00	\$100,833.33	\$110,000.00	134%
	\$76,276.44	\$146,911.44	\$169,094.00	\$100,833.33	\$110,000.00	134%
TRUCK DONATIONS						
TRUCK DONATIONS	\$0.00	\$0.00	\$8,935.50	\$0.00	\$0.00	0%
	\$0.00	\$0.00	\$8,935.50	\$0.00	\$0.00	0%
GENERAL DEVELOPMENT GRANTS						
OTHER	\$88,688.73	\$653,036.29	\$1,570,720.00	\$585,059.73	\$638,247.00	102%
MOBILE FOOD	\$0.00	\$0.00	\$13,331.00	\$0.00	\$0.00	0%
CHILD HUNGER	\$0.00	\$15,000.00	\$5,832.02	\$0.00	\$0.00	0%
	\$88,688.73	\$668,036.29	\$1,589,883.02	\$585,059.73	\$638,247.00	105%
WHITE MAIL						
WHITE MAIL	\$187,368.07	\$1,066,969.25	\$1,395,104.18	\$916,666.66	\$1,000,000.00	107%
	\$187,368.07	\$1,066,969.25	\$1,395,104.18	\$916,666.66	\$1,000,000.00	107%
ALL OTHER PRIVATE SUPPORT	\$33,272.66	\$260,540.89	\$306,466.88	\$188,833.33	\$206,000.00	126%

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TOTAL ALL OTHER PRIVATE SUPPORT	\$33,272.66	\$260,540.89	\$306,466.88	\$188,833.33	\$206,000.00	126%
TOTAL FR/DONATIONS	\$833,487.77	\$4,646,366.85	\$6,632,802.04	\$3,862,143.04	\$4,213,247.00	110%
OTHER INCOME						
OTHER INCOME						
SALE OF PROPERTY/LAND	\$0.00	\$0.00	\$175,000.00	\$0.00	\$0.00	0%
INTEREST INCOME	\$374.44	\$6,682.36	\$9,004.32	\$9,166.66	\$10,000.00	67%
ANNUAL MEMBERSHIP	\$0.00	\$0.00	\$3,480.00	\$0.00	\$0.00	0%
RENT	\$0.00	\$0.00	\$9,800.00	\$0.00	\$0.00	0%
INSURANCE CLAIM INCOME	\$0.00	\$0.00	\$2,809.73	\$0.00	\$0.00	0%
CONFERENCE REIMBURSEMENT	\$0.00	\$0.00	\$443.95	\$0.00	\$0.00	0%
MISCELLANEOUS	\$1,148.25	\$15,350.72	\$24,739.28	\$12,145.82	\$13,250.00	116%
TOTAL OTHER INCOME	\$1,522.69	\$22,033.08	\$225,277.28	\$21,312.48	\$23,250.00	95%
TOTAL OTHER INCOME	\$1,522.69	\$22,033.08	\$225,277.28	\$21,312.48	\$23,250.00	95%
TOTAL REVENUE	\$2,222,493.59	\$19,705,879.20	\$22,732,739.07	\$18,729,084.70	\$20,431,729.00	96%
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$110,827.05	\$2,129,601.88	\$2,005,087.19	\$2,285,443.35	\$2,493,211.00	85%
FRINGE BENEFITS	\$37,974.77	\$554,164.41	\$494,638.30	\$637,854.18	\$695,841.00	80%
CONTRACT EMPLOYMENT	\$2,388.16	\$2,388.16	\$93,652.34	\$0.00	\$0.00	0%
PAYROLL PROCESSING	\$414.91	\$4,486.92	\$4,968.63	\$5,133.33	\$5,600.00	80%
RECRUITMENT-ADVERTISING	\$2,605.00	\$3,855.00	\$0.00	\$91.66	\$100.00	3,855%
PERSONNEL EXPENSES	\$31.00	\$1,398.00	\$999.00	\$1,375.00	\$1,500.00	93%
TOTAL PERSONNEL EXPENSES	\$154,240.89	\$2,695,894.37	\$2,599,345.46	\$2,929,897.52	\$3,196,252.00	84%
FOOD EXPENSE						
AGENCIES						
WHOLESALE FOOD	\$210,217.26	\$1,720,376.18	\$1,372,853.79	\$1,879,217.97	\$2,050,056.00	84%
TEFAP	\$303,847.22	\$2,332,054.25	\$4,269,833.68	\$2,156,847.91	\$2,352,925.00	99%
TOTAL AGENCIES	\$514,064.48	\$4,052,430.43	\$5,642,687.47	\$4,036,065.88	\$4,402,981.00	92%
MOBILE FOOD PANTRIES						
MFP SHARED MAINTENANCE	\$3,304.67	\$62,069.15	\$3,641.12	\$53,213.41	\$58,051.00	107%
WHOLESALE FOOD	\$68,928.17	\$1,012,868.90	\$132,688.74	\$981,029.48	\$1,070,214.00	95%
TEFAP	\$200,920.78	\$1,803,348.70	\$1,327,811.62	\$1,475,704.08	\$1,609,859.00	112%
TOTAL MOBILE FOOD PANTRIES	\$273,153.62	\$2,878,286.75	\$1,464,141.48	\$2,509,946.97	\$2,738,124.00	105%
YOUTH PROGRAMS						
SHARED MAINTENANCE	\$4.80	\$4,418.15	\$19,239.37	\$6,792.49	\$7,410.00	60%
WHOLESALE FOOD	\$12,988.73	\$138,099.68	\$157,121.52	\$151,365.48	\$165,126.00	84%

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TEFAP	\$40,380.25	\$151,928.56	\$106,244.56	\$151,322.41	\$165,079.00	92%
TOTAL YOUTH PROGRAMS	\$53,373.78	\$294,446.39	\$282,605.45	\$309,480.38	\$337,615.00	87%
DISASTER RELIEF						
SHARED MAINTENANCE	\$0.00	\$0.00	\$1,198.44	\$0.00	\$0.00	0%
WHOLESALE	\$0.00	\$0.00	\$385,143.39	\$0.00	\$0.00	0%
TEFAP	\$0.00	\$0.00	\$1,600,873.27	\$0.00	\$0.00	0%
TOTAL DISASTER RELIEF	\$0.00	\$0.00	\$1,987,215.10	\$0.00	\$0.00	0%
TOTAL FOOD EXPENSE	\$840,591.88	\$7,225,163.57	\$9,376,649.50	\$6,855,493.23	\$7,478,720.00	97%
OTHER FOOD EXPENSES						
OTHER FOOD/PROGRAM						
TURKEY DRIVE	\$37,091.95	\$37,091.95	\$61,697.50	\$31,923.83	\$34,826.00	107%
INTERAFFILIATE	\$0.00	\$1,041.90	\$2,390.76	\$3,208.33	\$3,500.00	30%
HEALTHY HARVEST	\$8,334.84	\$110,672.22	\$24,055.08	\$129,708.33	\$141,500.00	78%
MILK DRIVE	\$0.00	\$0.00	\$0.00	\$916.66	\$1,000.00	0%
VENISON PROCESSING	\$0.00	\$3,748.00	\$9,070.00	\$10,083.33	\$11,000.00	34%
DISASTER RELIEF	\$0.00	\$25,882.53	\$493,592.35	\$23,726.08	\$25,883.00	100%
HOLIDAY FOOD	\$0.00	\$91,710.76	\$0.00	\$83,877.75	\$91,503.00	100%
GRANT DESIGNED WH FOOD	\$2,154.15	\$111,393.38	\$0.00	\$92,489.83	\$100,898.00	110%
INVENTORY ADJUSTMENT	\$0.00	\$4,525.41	\$7,448.23	\$2,291.66	\$2,500.00	181%
AGENCY LINE OF CREDIT	\$1,819.68	\$4,043.26	\$678.55	\$458.33	\$500.00	809%
EMERGENCY FOOD BOXES	\$0.00	\$202.19	\$204.59	\$458.33	\$500.00	40%
TOTAL OTHER FOOD/PROGRAM	\$49,400.62	\$390,311.60	\$599,137.06	\$379,142.46	\$413,610.00	94%
PRODUCT ACQUISITION FREIGHT						
PRODUCT FREIGHT	\$0.00	\$26,553.39	\$14,309.67	\$34,833.33	\$38,000.00	70%
TRANSPORTATION GRANT	\$0.00	\$28,657.01	\$19,673.68	\$30,937.50	\$33,750.00	85%
TOTAL PRODUCT FREIGHT	\$0.00	\$55,210.40	\$33,983.35	\$65,770.83	\$71,750.00	77%
TOTAL OTHER FOOD EXPENSES	\$49,400.62	\$445,522.00	\$633,120.41	\$444,913.29	\$485,360.00	92%
DONATED PRODUCT						
DONATED PRODUCT	\$467,394.27	\$6,233,233.29	\$4,683,613.38	\$6,399,320.58	\$6,981,077.00	89%
TOTAL DONATED PRODUCT	\$467,394.27	\$6,233,233.29	\$4,683,613.38	\$6,399,320.58	\$6,981,077.00	89%
WAREHOUSE / DISTRIBUTION						
VEHICLE						
	\$17,330.97	\$40,415.53	\$41,802.03	\$47,781.23	\$52,125.00	78%
TRUCK WRAP AND DESIGN	\$0.00	\$6,260.00	\$0.00	\$5,738.33	\$6,260.00	100%
TOTAL	\$25,714.69	\$104,854.64	\$285,841.50	\$105,613.72	\$115,215.00	91%
WAREHOUSE	\$2,620.44	\$71,200.74	\$92,785.70	\$70,104.81	\$76,478.00	93%

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 11/01/2021 11/30/2021	CURRENT YTD ACTUAL 01/01/2021 11/30/2021	LAST YTD ACTUAL 01/01/2020 11/30/2020	PROJECTION TO DATE 01/01/2021 11/30/2021	FULL YR PROJECT. 01/01/2021 12/31/2021	% TO FULL YEAR PROJECTION
PRODUCTION ROOM	\$84.33	\$36,934.96	\$28,224.36	\$32,186.91	\$35,113.00	105%
TOTAL WHRS / DISTRIB	\$28,419.46	\$212,990.34	\$406,851.56	\$207,905.44	\$226,806.00	94%
GENERAL OPERATIONS						
BUILDING	\$14,985.89	\$164,297.32	\$173,291.10	\$184,348.96	\$201,108.00	82%
GENERAL OFFICE	\$9,471.47	\$85,283.30	\$124,966.21	\$110,585.49	\$120,639.00	71%
TECHNOLOGY/SERVICES	\$9,605.62	\$79,586.89	\$62,256.94	\$100,825.93	\$109,992.00	72%
STAFF EXPENSES	\$1,127.65	\$37,958.03	\$33,314.21	\$54,285.76	\$59,221.00	64%
CONTRACT SERVICES	\$28,584.13	\$371,828.64	\$336,509.83	\$387,123.89	\$422,317.00	88%
TOTAL GENERAL OPERATIONS	\$63,774.76	\$738,954.18	\$730,338.29	\$837,170.03	\$913,277.00	81%
DEVELOPMENT/PR						
SPECIAL EVENTS	\$1,118.99	\$6,704.26	\$14,188.43	\$13,184.40	\$14,383.00	47%
DIRECT MAIL	\$82,857.04	\$222,096.21	\$237,933.63	\$330,546.33	\$360,596.00	62%
GEN. DEVELOPMENT / PR EXPENSE						
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$641.66	\$700.00	0%
	\$15,910.10	\$57,244.08	\$86,092.01	\$89,334.64	\$97,456.00	59%
TOTAL DEVELOPMENT/PR	\$99,886.13	\$286,044.55	\$338,214.07	\$433,065.37	\$472,435.00	61%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$0.00	\$620.00	\$263.13	\$2,539.16	\$2,770.00	22%
TOTAL ADVOCACY & EDUCATION	\$0.00	\$620.00	\$263.13	\$2,539.16	\$2,770.00	22%
AGENCY CAPACITY BUILDING						
OPERATION SUPPORT	\$0.00	\$158,413.00	\$173,584.33	\$152,288.58	\$166,133.00	95%
OPERATION SUPPORT- PASS THROUGH	\$16,880.28	\$55,285.28	\$0.00	\$43,529.75	\$47,487.00	116%
FBST OPERATION SUPPORT	\$0.00	\$645.00	\$19,504.43	\$0.00	\$0.00	0%
SANITATION SUPPLIES	\$0.00	\$0.00	\$0.00	\$2,016.66	\$2,200.00	0%
TOTAL CAPACITY BUILDING	\$16,880.28	\$214,343.28	\$193,088.76	\$197,834.99	\$215,820.00	99%
STRATEGIC INVESTMENT						
SIF EXPENSES	\$73,409.30	\$150,390.74	\$0.00	\$294,789.87	\$321,589.00	47%
TOTAL STRATEGIC INVESTMENT	\$73,409.30	\$150,390.74	\$0.00	\$294,789.87	\$321,589.00	47%
TOTAL EXPENSES	\$1,793,997.59	\$18,203,156.32	\$18,961,484.56	\$18,602,929.48	\$20,294,106.00	90%
NET OPERATING + SIF SURPLUS/DEFICT	\$428,496.00	\$1,502,722.88	\$3,771,254.51	\$126,155.22	\$137,623.00	1,092%
STRATEGIC ALLOCATIONS						
PERSONNEL	\$4,381.09	\$48,191.99	\$44,395.01	\$48,191.91	\$52,573.00	92%
STRATEGIC INVESTMENT FUND	\$0.00	\$0.00	\$0.00	\$254,255.83	\$277,370.00	0%
STRATEGIC ALLOCATIONS	\$4,381.09	\$48,191.99	\$44,395.01	\$302,447.74	\$329,943.00	15%
CAPITAL EXPENSES						

Food Bank of the Southern Tier

Income Statement

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	CURRENT MONTH 11/01/2021 11/30/2021	CURRENT YTD ACTUAL 01/01/2021 11/30/2021	LAST YTD ACTUAL 01/01/2020 11/30/2020	PROJECTION TO DATE 01/01/2021 11/30/2021	FULL YR PROJECT. 01/01/2021 12/31/2021	% TO FULL YEAR PROJECTION
CAPTIAL EQUIPMENT	\$0.00	\$0.00	\$0.00	\$40,129.83	\$43,778.00	0%
CAPITAL IMPROVEMENTS	\$0.00	\$27,047.25	\$17,173.50	\$0.00	\$0.00	0%
CAPITAL EXP.	\$0.00	\$27,047.25	\$17,173.50	\$40,129.83	\$43,778.00	62%
NET BEFORE NON-OPERATING	\$432,877.09	\$1,523,867.62	\$3,798,476.02	\$388,473.13	\$423,788.00	360%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	\$0.00	(\$296,134.24)	(\$340,856.47)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$0.00	(\$215,601.99)	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$27,047.25)	(\$17,173.50)	\$0.00	\$0.00	0%
BEQUESTS	\$0.00	\$163,246.53	\$0.00	\$149,416.66	\$163,000.00	100%
INVESTMENT GAIN/LOSS	\$111,024.99	\$373,940.68	\$116,310.95	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	(\$4,381.09)	(\$48,191.99)	(\$44,395.01)	\$0.00	\$0.00	0%
PROVISION FOR DOUBTFUL ACCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$106,643.90	\$219,908.23	(\$36,165.04)	\$149,416.66	\$163,000.00	135%
NET SURPLUS/(DEFICIT)	\$539,520.99	\$1,743,775.85	\$3,762,310.98	\$537,889.79	\$586,788.00	297%